



Willdan Selected for Fourth Time to Implement Puget Sound Energy's Small Business Direct Install Program

April 17, 2018

ANAHEIM, Calif.--(BUSINESS WIRE)--Apr. 17, 2018-- Willdan Group, Inc. (NASDAQ: WLDN) today announced that, for the fourth consecutive time, Puget Sound Energy (PSE) has selected Willdan to implement its Small Business Direct Install (SBDI) Program. This two-year, \$6 million program will continue to provide direct install services to small businesses and has been expanded to also serve lodging and small agricultural facilities. The program aims to deliver 15.8 million kWh and 6,000 therms savings for PSE customers. Willdan previously worked with small- and medium-sized lodging customers under the Lodging Direct Install Program and served over 20 small agricultural customers under the previous SBDI Program. Outreach and services to customers in these markets will continue to expand with this latest program award.

"This direct install program is essential to serving some of our hardest-to-reach and underserved customers," said Sarah Cann, PSE Program Manager for the SBDI Program. "We plan to use Willdan's understanding of these markets and customer outreach experience to help us bring significant savings and improved work environments to these customer segments."

The SBDI Program will target energy savings in five regions each year, focusing on a downtown city core group of businesses. Willdan will continue to coordinate with PSE's Contractor Alliance Network to recruit new program participants and to install a combination of lighting, HVAC, controls, domestic hot water, and refrigeration measures at very low costs to the customer.

About Puget Sound Energy

Puget Sound Energy is proud to serve our neighbors and communities in 10 Washington counties. PSE is Washington's largest utility, supporting 1.1 million electric customers and 800,000 natural gas customers. For more about PSE and what they do, visit pse.com and follow them on [Facebook](#) and [Twitter](#).

About Willdan

Willdan provides professional consulting and technical services to utilities, public agencies and private industry throughout the United States. The Company's service offerings span a broad set of complementary disciplines that include energy efficiency and sustainability, engineering and planning, financial and economic consulting, and national preparedness. Willdan provides integrated technical solutions to extend the reach and resources of its clients, and provides all services through its subsidiaries specialized in each segment. For additional information, visit Willdan's website at www.willdan.com.

Forward-Looking Statements

Statements in this press release that are not purely historical, including statements regarding Willdan's intentions, hopes, beliefs, expectations, representations, projections, estimates, plans or predictions of the future are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The forward-looking statements involve risks and uncertainties including, but not limited to, the risk that Willdan will not be able to expand its services or meet the needs of customers in markets in which it operates. It is important to note that Willdan's actual results could differ materially from those in any such forward-looking statements. Factors that could cause actual results to differ materially include, but are not limited to, Willdan's ability to adequately complete projects in a timely manner, Willdan's ability to compete successfully in the highly competitive energy efficiency services market, changes in state, local, and regional economies and government budgets, Willdan's ability to win new contracts, to renew existing contracts (including with its two primary customers) and to compete effectively for contract awards through bidding processes and Willdan's ability to successfully integrate its acquisitions and execute on its growth strategy. Willdan's business could be affected by a number of other factors, including the risk factors listed from time to time in Willdan's reports filed with the Securities and Exchange Commission, including, but not limited to, the Annual Report on Form 10-K filed for the year ended December 29, 2017. Willdan cautions investors not to place undue reliance on the forward-looking statements contained in this press release. Willdan disclaims any obligation to, and does not undertake to, update or revise any forward-looking statements in this press release.

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