# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 8-K

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 7, 2008

# WILLDAN GROUP, INC.

(Exact name of registrant as specified in its charter)

**Delaware** (State of other jurisdiction of incorporation)

**001-33076** (Commission File Number)

14-1951112 (IRS Employer Identification No.)

2401 East Katella Avenue, Suite 300, Anaheim, California 92806 (Address of Principal Executive Offices)

Registrant's telephone number, including area code: (800) 424-9144

## Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425).
- Soliciting material pursuant to Rule 14A-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02. Results of Operation and Financial Condition

Willdan Group, Inc. issued a press release on August 7, 2008. The press release announced its financial results for the second quarter ended June 27, 2008. The press release is filed as Exhibit 99.1 and is hereby incorporated by reference in its entirety. The information in this Form 8-K and the exhibit attached hereto is being furnished (not filed) under Item 2.02 of Form 8-K.

### Item 9.01 Financial Statements and Exhibits

- (d) Exhibits.
  - 99.1 Press Release of Willdan Group, Inc. dated August 7, 2008 (financial results for the second quarter ended June 27, 2008)

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

WILLDAN GROUP, INC.

Date: August 7, 2008

By: /s/ Kimberly D. Gant

Kimberly D. Gant Chief Financial Officer

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# EXHIBIT INDEX

Exhibit No. 99.1

Document

Press Release of Willdan Group, Inc. dated August 7, 2008 (financial results for the second quarter ended June 27, 2008)

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#### FOR IMMEDIATE RELEASE

### Willdan Reports Second Quarter 2008 Financial Results

ANAHEIM, Calif.,—(BUSINESS WIRE)—August 7, 2008—Willdan Group, Inc. ("Willdan") (NASDAQ:WLDN), announces financial results for its second quarter ended June 27, 2008.

For the second quarter of 2008, Willdan reported total contract revenue of \$17.8 million and a net loss of \$0.1 million, or \$0.01 loss per basic and diluted share.

On June 9, 2008, Willdan purchased the outstanding stock of Intergy Corporation ("Intergy"), a California-based consulting firm that assists companies, institutions and agencies with planning and implementing their energy efficiency, water conservation, and renewable energy strategies. Intergy's results of operations from June 9 to June 27, 2008 are included in the consolidated results of Willdan.

Tom Brisbin, Willdan's Chief Executive Officer, stated: "In the second quarter, we continued to see a general decline in the markets we have traditionally served. While our financial results were below plan, we continue to collect cash and we are making tangible progress in executing our strategy of diversifying services. I'm particularly excited about our acquisition of Intergy, which provides us an entirely new service offering in an accelerating area—energy efficiency and sustainability. Demand for energy efficiency solutions is growing and both governments and institutions consider it an essential area of investment. We also made some key new hires, including Mike Deblieux, who will lead Willdan Management Services' efforts to help clients implement effective leadership techniques and practices.

"We believe we have the right strategy in place to succeed in the long-term. We will continue to focus on expanding our service offerings to diversify our revenue base, and to leverage our centralized new business development team to cross sell business and win new and different types of work," concluded Brisbin.

## **Second Quarter 2008 Results**

For the second quarter of fiscal 2008, revenue was \$17.8 million, down \$3.4 million, or 16.0%, from revenue of \$21.2 million for the comparable period last year. On a sequential basis, revenue was essentially flat from the first quarter of 2008. Loss from operations was \$0.1 million for the second quarter of fiscal 2008, down \$1.8 million, or 107.7%, from income from operations of \$1.7 million for the comparable period last year. On a sequential basis, income from operations was down \$0.1 million from the first quarter of 2008.

Net loss was \$0.1 million for the second quarter of fiscal 2008, down \$1.1 million from net income of \$1.1 million in the comparable period last year and down \$0.2 million on a sequential basis.

Basic and diluted loss per share for the second quarter of fiscal 2008 was \$0.01 as compared to basic and diluted earnings per share of \$0.15 for the comparable period last year.

Willdan generated cash flow from operations of \$0.9 million in the second quarter of fiscal 2008.

# Six Months 2008 Results

For the six months ended June 27, 2008, revenue was \$35.6 million, down \$4.9 million, or 12.0% from revenue of \$40.4 million for the comparable period last year. Loss from operations was \$0.1 million for the six months ended June 27, 2008, \$0.7 million less than income from operations of \$0.6 million for the comparable period last year. Net income was \$0.1 million for the six months ended June 27, 2008, \$0.7 million less than net income of \$0.8 million for the comparable period last year.

Basic and diluted income per share for the six months ended June 27, 2008 were \$0.01 as compared to basic and diluted earnings per share of \$0.11 for the comparable period last year.

Willdan generated cash flow from operations of \$1.9 million in the six months ended June 27, 2008.

		Three Mo	nths Ende	d		Six Month	ıs Ended	
In thousands (except EPS data)	J	une 27, 2008		une 29, 2007		une 27, 2008	J	une 29, 2007
Revenue	\$	17,807	\$	21,180	\$	35,583	\$	40,448
(Loss) income from operations		(130)		1,688		(87)		581
Interest expense, net of reversal		(22)		(24)		(2)		550
Interest income and other income, net		113		148		261		328
Income tax expense		16		754		111		651
Net (loss) income	\$	(55)	\$	1,058	\$	61	\$	808
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Basic and diluted (loss) income per share:	\$	(0.01)	\$	0.15	\$	0.01	\$	0.11

Weighted average shares outstanding:

Basic	7,156	7,148	7,156	7,148
Diluted	7,157	7,151	7,157	7,150

#### Outlook

The following statement is based on current expectations. This statement is forward-looking and actual results could differ materially from current expectations. This outlook should be read in conjunction with the information on forward-looking statements at the end of this press release.

Based on our first half results and the outlook for the remainder of the year, Willdan has revised its fiscal 2008 revenue guidance down to between \$72 million and \$75 million from the previous range of between \$80 million and \$83 million. Management believes this decline may be somewhat offset by new initiatives and revenue from Intergy.

### **Conference Call and Webcast**

Chief Executive Officer Thomas Brisbin and Chief Financial Officer Kimberly Gant plan to host a conference call on August 7, 2008 at 5:00 p.m. Eastern/2:00 p.m. Pacific to further discuss the Company's financial results and business developments.

Interested parties may access the conference call by dialing 800-218-0713 (303-262-2211 for international callers). When prompted, ask for the "Willdan Group Investor Conference Call." The conference call will be webcast simultaneously on Willdan's website at www.willdan.com under Investor Relations: Events.

The telephonic replay of the conference call may be accessed approximately two hours after the call through August 21, 2008, by dialing 800-405-2236 (303-590-3000 for international callers). The replay access code is 11117963#. The webcast replay will be archived for 12 months.

# About Willdan Group, Inc.

Founded over 40 years ago, Willdan Group, Inc. is a leading provider of outsourced services to public agencies located primarily in California and other western states. Willdan Group, Inc. assists cities and other government agencies with a broad range of services, including civil engineering, building and safety services, geotechnical engineering, financial, management and economic consulting, and disaster preparedness and homeland security. www.willdan.com

## **Forward-Looking Statements**

Safe Harbor Statements: Statements in this press release which are not purely historical, including statements regarding Willdan Group's intentions, hopes, beliefs, expectations, representations, projections, estimates, plans or predictions of the future are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The forward-looking statements involve risks and uncertainties including, but not limited to, the risk that the Company will not be able to expand its services or meet the needs of customers in markets in which it operates. It is important to note that the Company's actual results could differ materially from those in any such forward-looking statements. Factors that could cause actual results to differ materially include, but are not limited to, a slowdown in the local and regional economies of the states where Willdan conducts business and the loss of or inability to hire additional qualified professionals. The Company's business could be affected by a number of other factors, including the risk factors listed from time to time in the Company's SEC reports including, but not limited to, the Form 10-K annual report for the year ended December 28, 2007 filed on March 27, 2008. The Company cautions investors not to place undue reliance on the forward-looking statements contained in this press release. Willdan Group, Inc. disclaims any obligation, and does not undertake to update or revise any forward-looking statements in this press release.

### **Contact:**

Kimberly Gant Chief Financial Officer Tel: 714-940-6329 kgant@willdan.com

Moira Conlon Financial Profiles, Inc. Tel: 310-277-4907 mconlon@finprofiles.com

# WILLDAN GROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(Onaudited)				
	June 27, December 28, 2008 2007			
Assets				
Current assets:				
Cash and cash equivalents	\$	6,226,000	\$	15,511,000
Liquid investments		1,375,000		1,300,000
Cash, cash equivalents and liquid investments		7,601,000		16,811,000
Accounts receivable, net of allowance for doubtful accounts of \$538,000 and \$372,000 at June 27,				
2008 and December 28, 2007, respectively		16,187,000		15,090,000
Costs and estimated earnings in excess of billings on uncompleted contracts		7,573,000		7,336,000

Other receivables	167,000	157,000
Prepaid expenses and other current assets	1,632,000	2,067,000
Total current assets	33,160,000	41,461,000
Equipment and leasehold improvements, net	2,954,000	3,354,000
Goodwill	10,818,000	2,911,000
Other assets	 2,172,000	 500,000
Total assets	\$ 49,104,000	\$ 48,226,000
Liabilities and Stockholders' Equity		
Current liabilities:		
Excess of outstanding checks over bank balance	\$ 437,000	\$ 633,000
Accounts payable	2,773,000	1,136,000
Accrued liabilities	4,366,000	5,314,000
Purchase price payable	1,000,000	_
Billings in excess of costs and estimated earnings on uncompleted contracts	832,000	941,000
Current portion of notes payable	373,000	1,088,000
Current portion of capital lease obligations	180,000	176,000
Current portion of deferred income taxes	 2,002,000	 2,002,000
Total current liabilities	11,963,000	11,290,000
Notes payable, less current portion.	43,000	_
Capital lease obligations, less current portion	217,000	283,000
Deferred lease obligations	578,000	606,000
Deferred income taxes, net of current portion	 395,000	 395,000
Total liabilities	13,196,000	12,574,000
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, \$0.01 par value, 10,000,000 shares authorized, no shares issued and outstanding	_	_
Common stock, \$0.01 par value, 40,000,000 shares authorized: 7,156,000 and 7,150,000 shares		
issued and outstanding at June 27, 2008 and December 28, 2007, respectively	71,000	71,000
Additional paid-in capital	32,991,000	32,796,000
Retained earnings	 2,846,000	 2,785,000
Total stockholders' equity	35,908,000	35,652,000
Total liabilities and stockholders' equity	\$ 49,104,000	\$ 48,226,000

# WILLDAN GROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

# (Unaudited)

	Three Months Ended		Six Months Ended		
	June 27, 2008	June 29, 2007	June 27, 2008	June 29, 2007	
Contract revenue	\$17,807,000	\$21,180,000	\$35,583,000	\$40,448,000	
Direct costs of contract revenue:					
Salaries and wages	5,538,000	6,917,000	11,082,000	13,401,000	
Production expenses	522,000	453,000	837,000	797,000	
Subconsultant services	1,539,000	1,192,000	2,814,000	2,251,000	
Total direct costs of contract revenue	7,599,000	8,562,000	14,733,000	16,449,000	
General and administrative expenses:					
Salaries and wages, payroll taxes and employee benefits	5,927,000	5,906,000	12,369,000	13,277,000	
Facilities	1,174,000	1,158,000	2,322,000	2,260,000	
Stock-based compensation	61,000	51,000	154,000	67,000	
Depreciation and amortization	440,000	449,000	834,000	896,000	
Other	2,736,000	3,366,000	5,258,000	6,918,000	
Total general and administrative expenses	10,338,000	10,930,000	20,937,000	23,418,000	
(Loss) income from operations	(130,000)	1,688,000	(87,000)	581,000	
Other income (expense):					
Interest expense, net of reversal	(22,000)	(24,000)	(2,000)	550,000	
Interest and other income, net	113,000	148,000	261,000	328,000	
Total other income, net	91,000	124,000	259,000	878,000	
(Loss) income before income tax expense	(39,000)	1,812,000	172,000	1,459,000	
Income tax expense	16,000	754,000	111,000	651,000	
Net (loss) income	\$(55,000)	\$1,058,000	\$61,000	\$808,000	

(Loss) earnings per share:				
Basic and diluted	\$(0.01)	\$0.15	\$0.01	\$0.11
Weighted-average shares outstanding:				
Basic	7,156,000	7,148,000	7,156,000	7,148,000
Diluted	7,157,000	7,151,000	7,157,000	7,150,000

# WILLDAN GROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

Cash flows from operating activities:         2008           Net income         \$ 61,000         \$           Adjustments to reconcile net income to net cash provided by (used in) operating activities:         834,000         \$           Depreciation and amortization         834,000         \$           Allowance for doubtful accounts         146,000         \$           Stock-based compensation         154,000         \$           Changes in operating assets and liabilities, net of the effects from the purchase of Intergy Corporation in 2008:         (237,000)         \$           Accounts receivable         1,511,000         \$         \$         \$           Costs and estimated earnings in excess of billing on uncompleted contracts         (237,000)         \$	808,000 896,000 10,000 91,000 67,000 (285,000) (886,000) 3,190,000 482,000 26,000
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Purchase of equipment and leasehold improvements (369,000)  Proceeds from sale of equipment 49,000  Payment for business acquisition, net of cash acquired (9,760,000)  Purchase of liquid investments (7,100,000) (12)  Proceeds from sale of liquid investments 7,025,000 (13)  Net cash used in investing activities (10,155,000) (13)  Cash flows from financing activities:  Changes in excess of outstanding checks over bank balance (196,000)  Payments on notes payable (772,000)  Principal payments on capital leases (88,000)	
Proceeds from sale of equipment  Payment for business acquisition, net of cash acquired  Purchase of liquid investments  Proceeds from sale of liquid investments  Proceeds from sale of liquid investments  Net cash used in investing activities  Cash flows from financing activities:  Changes in excess of outstanding checks over bank balance  Payments on notes payable  Principal payments on capital leases  (88,000)	
Payment for business acquisition, net of cash acquired (9,760,000) Purchase of liquid investments (7,100,000) (12 Proceeds from sale of liquid investments 7,025,000 (20 Net cash used in investing activities (10,155,000) (30  Cash flows from financing activities: Changes in excess of outstanding checks over bank balance (196,000) Payments on notes payable (772,000) Principal payments on capital leases (88,000)	(468,000)
Purchase of liquid investments (7,100,000) (12 Proceeds from sale of liquid investments 7,025,000 A  Net cash used in investing activities (10,155,000) (10  Cash flows from financing activities:  Changes in excess of outstanding checks over bank balance (196,000)  Payments on notes payable (772,000)  Principal payments on capital leases (88,000)	27,000
Proceeds from sale of liquid investments 7,025,000  Net cash used in investing activities (10,155,000) (8  Cash flows from financing activities:  Changes in excess of outstanding checks over bank balance (196,000)  Payments on notes payable (772,000)  Principal payments on capital leases (88,000)	_
Net cash used in investing activities (10,155,000) (10,15	2,600,000)
Cash flows from financing activities:  Changes in excess of outstanding checks over bank balance  Payments on notes payable  Principal payments on capital leases  (88,000)	4,900,000
Changes in excess of outstanding checks over bank balance (196,000)  Payments on notes payable (772,000)  Principal payments on capital leases (88,000)	8,141,000)
Changes in excess of outstanding checks over bank balance (196,000)  Payments on notes payable (772,000)  Principal payments on capital leases (88,000)	
Payments on notes payable (772,000) Principal payments on capital leases (88,000)	
Principal payments on capital leases (88,000)	395,000
	(769,000)
	(89,000)
Proceeds from employee stock purchase plan 41,000	_
Distributions to holders of redeemable common stock — (3	3,150,000)
Refund of offering costs —	10,000
Net cash used in financing activities (1,015,000)	3,603,000)
	5,633,000)
	0,633,000
	5,000,000
Supplemental disclosures of cash flow information:	
Cash paid during the period for:	
Interest 50,000	49,000
Income taxes 50,000	424,000
Supplemental disclosures of noncash investing and financing activities:	
Equipment acquired under capital leases 29,000	424,000
Note payable issued in connection with acquisition of assets 29,000  100,000	
Purchase price payable 1,000,000  1,000,000	29,000
i dichase price payable 1,000,000	

Adjusted EBITDA is a supplemental measure used by our management to measure our operating performance. We define Adjusted EBITDA as net income plus net interest expense, income tax expense (benefit), depreciation and amortization, and loss (gain) on sales of assets. Our definition of Adjusted EBITDA may differ from those of many companies reporting similarly named measures. This measure should be considered in addition to, and not as a substitute for or superior to, other measures of financial performance prepared in accordance with U.S. generally accepted accounting principles, or GAAP, such as operating income and net income. We believe Adjusted EBITDA enables management to separate non-recurring income and expense items from our results of operations to provide a more normalized and consistent view of operating performance on a period-to-period basis. We use Adjusted EBITDA to evaluate our performance for, among other things, budgeting, forecasting and incentive compensation purposes. We also believe Adjusted EBITDA is useful to investors, research analysts, investment bankers and lenders because it removes from our operational results the impact of certain non-recurring income and expense items, which may facilitate comparison of our results from period-to-period.

Adjusted EBITDA is not a recognized term under GAAP and does not purport to be an alternative to operating income or net income as an indicator of operating performance or any other GAAP measure.

Adjusted EBITDA decreased 48.4% to \$0.8 million for the six months ended June 27, 2008 from \$1.5 million for the comparable period last year. Adjusted EBITDA, as a percentage of revenue, decreased to 2.2% for six months ended June 27, 2008 from 3.7% for the comparable period last year.

The following is a reconciliation of net income to Adjusted EBITDA:

	Six Months	Ended
	June 27, 2008	June 29, 2007
Net income	61,000	808,000
Interest and other income, net	(261,000)	(328,000)
Interest expense, net of reversal	2,000	(550,000)
Income tax expense	111,000	651,000
Depreciation and amortization	834,000	896,000
Loss on sale of equipment	20,000	10,000
Adjusted EBITDA	767,000	1,487,000