

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

**FORM 8-K**

**CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): **January 21, 2015**

**WILLDAN GROUP, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State of other jurisdiction  
of incorporation)

**001-33076**  
(Commission File Number)

**14-1951112**  
(IRS Employer  
Identification No.)

**2401 East Katella Avenue, Suite 300, Anaheim, California 92806**  
(Address of Principal Executive Offices)

Registrant's telephone number, including area code: **(800) 424-9144**

**Not Applicable**  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425).
- Soliciting material pursuant to Rule 14A-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 2.01. Completion of Acquisition or Disposition of Assets.**

On January 15, 2015, Willdan Group, Inc. (the "Company") and its wholly-owned subsidiary, Willdan Energy Solutions ("WES"), completed two separate acquisitions. The Company and WES acquired all of the outstanding shares of Abacus Resource Management Company ("Abacus"), an Oregon-based energy engineering company. In addition, the Company and WES also acquired substantially all of the assets of 360 Energy Engineers, LLC ("360 Energy"), a Kansas-based energy and engineering energy management consulting company.

*Agreement to Acquire Abacus Resource Management Company*

On January 15, 2015, the Company and WES acquired (the "Abacus Acquisition") all of the outstanding shares of Abacus pursuant to a Stock Purchase Agreement, dated as of January 15, 2015 (the "Abacus Agreement"), by and among the Company, WES, Abacus and Mark Kinzer and Steve Rubbert (the "Abacus Shareholders").

Pursuant to the terms of the Abacus Agreement, WES will pay the Abacus Shareholders a maximum purchase price of \$6,150,000, consisting of (i) \$2,500,000 in cash paid at closing (subject to certain post-closing adjustments), (ii) 75,758 shares of Common Stock, par value \$0.01 per share, of the Company ("Common Stock") equaling \$1,000,000 based on the volume-weighted average price of shares of the Common Stock for the ten trading days immediately prior to, but not including, the closing date of the Abacus Acquisition, (iii) \$1,250,000 aggregate principal amount of promissory notes issued to the Abacus Shareholders (further described in Item 2.03 below) and (iv) up to \$1,400,000 in cash, payable at the end of the Company's and WES's 2015 and 2016 fiscal years, if certain financial targets of Abacus are met during such fiscal years.

The Abacus Agreement contains customary representations and warranties regarding WES, Abacus and the Abacus Shareholders, indemnification provisions and other provisions customary for transactions of this nature.

#### *Agreement to Acquire 360 Energy Engineers, LLC*

On January 15, 2015, the Company and WES acquired (the “360 Energy Acquisition” and, together with the Abacus Acquisition, the “Acquisitions”) substantially all of the assets of 360 Energy pursuant to an Asset Purchase Agreement, dated as of January 15, 2015 (the “360 Energy Agreement” and, together with the Abacus Agreement, the “Agreements”), by and among the Company, WES and 360 Energy.

Pursuant to the terms of the 360 Energy Agreement, WES will pay 360 Energy a maximum purchase price of \$15,000,000, consisting of (i) \$4,875,000 in cash paid at closing, (ii) 47,348 shares of Common Stock equaling \$625,000 based on the volume-weighted average price of shares of the Common Stock for the ten trading days immediately prior to, but not including, the closing date of the 360 Energy Acquisition, (iii) \$3,000,000 aggregate principal amount of promissory note issued to 360 Energy (further described in Item 2.03 below) and (iv) up to \$6,500,000 in cash, payable at the end of the Company’s and WES’s 2015, 2016 and 2017 fiscal years, if certain financial targets of WES’s division made up of the assets acquired from, and former employees of, 360 Energy are met during such fiscal years. The Company provided a guaranty to 360 Energy (the “360 Energy Guaranty”) which guarantees WES’s obligations under the promissory note issued to 360 Energy (further described in Item 2.03 below).

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The 360 Energy Agreement contains customary representations and warranties regarding the Company, WES and 360 Energy, covenants regarding the conduct of 360 Energy’s business prior to the consummation of the 360 Energy Acquisition, indemnification provisions and other provisions customary for transactions of this nature.

To finance the Acquisitions, the Company borrowed \$2,000,000 under its delayed draw term loan facility. The Company used cash on hand to pay the remaining \$5,375,000.

The foregoing descriptions of the Agreements do not purport to be complete and are qualified in their entirety by reference to the Abacus Agreement and the 360 Energy Agreement, which are filed as Exhibits 2.1 and 2.2, respectively, hereto and are incorporated herein by reference. Certain schedules and annexures to the Agreements have been omitted pursuant to Item 601(b)(2) of Regulation S-K. The Company agrees to supplementally furnish to the Securities and Exchange Commission (the “Commission”) a copy of any omitted schedule or annexure upon request.

The Agreements have been provided solely to inform investors of their terms. The representations, warranties and covenants contained in the Agreements were made only for the purposes of such agreement and as of specific dates, were made solely for the benefit of the parties to the such agreement and may be intended not as statements of fact, but rather as a way of allocating risk to one of the parties if those statements prove to be inaccurate. In addition, such representations, warranties and covenants may have been qualified by certain disclosures not reflected in the text of the Agreements and may apply standards of materiality in a way that is different from what may be viewed as material by stockholders of, or other investors in, the Company. The Company’s shareholders and other investors are not third-party beneficiaries under the Agreements and should not rely on the representations, warranties and covenants or any descriptions thereof as characterizations of the actual state of facts or conditions of the Company, WES, Abacus or 360 Energy, or any of their respective subsidiaries or affiliates.

#### **Item 2.03. Creation of a Direct Financial Obligation or an Obligation under an Off-Balance Sheet Arrangement of a Registrant.**

##### *Amendment to Credit Agreement*

On January 14, 2015, the Company and its subsidiaries, as guarantors, entered into the Second Amendment (the “Second Amendment”) to the Credit Agreement (as amended, the “BMO Credit Agreement”), dated as of March 24, 2014, by and between the Company, the guarantors listed therein, and BMO Harris Bank National Association (“BMO Harris”). The BMO Credit Agreement governs the Company’s credit facility that includes a revolving line of credit and a delayed draw term loan facility.

The Second Amendment revised the BMO Credit Agreement to, among other things, permit the Abacus Acquisition and the 360 Energy Acquisition and the incurrence of the Notes and the 360 Energy Guaranty issued in connection with the Abacus Acquisition and the 360 Energy Acquisition and to add Abacus as a guarantor under the BMO Credit Agreement upon the closing of the Abacus Acquisition.

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The Second Amendment also increased the amount available to the Company for borrowing under the delayed draw term loan facility from \$2,500,000 to \$3,000,000. In addition, the Second Amendment increased the interest rate under the delayed draw term loan facility by 25 basis points. Giving effect to the Second Amendment, borrowings under the delayed draw term loan facility will now bear interest, at the Company’s option, at (a) the base rate plus an applicable margin ranging between 1.25% and 1.75%, or (b) the LIBOR rate plus an applicable margin ranging between 2.25% and 2.75%. Borrowings under the revolving line of credit will continue to bear interest, at the Company’s option, at (a) the base rate plus an applicable margin ranging between 0.75% and 1.25%, or (b) the LIBOR rate plus an applicable margin ranging between 1.75% and 2.25%. The applicable margin is determined based on the Company’s total leverage ratio.

The Second Amendment also revised some of the covenants in the BMO Credit Agreement. As a result of the Second Amendment, the Company must maintain (A) a maximum total leverage ratio of not more than 2.25 for the first four fiscal quarters after the Abacus Acquisition and the 360 Energy Acquisition, and not more than 2.0 thereafter and (B) a minimum tangible net worth of at least (x) the greater of (1) \$5.0 million and (2) 85% of actual tangible net worth of the Company as of March 31, 2015, plus (y) an amount equal to 50% of net income for the first fiscal quarter of 2015, and 50% of net income (only if positive) for each fiscal quarter ending thereafter, plus or minus (z) 80% of any adjustments to tangible net worth of the Company arising as a result of the consummation of the Abacus Acquisition and the 360 Energy Acquisition. The limit on the total consideration allowed for all permitted acquisitions (including potential future earn-out obligations) during the term of the BMO Credit Agreement was also reduced from \$2.5 million to \$1.5 million. In addition, the conditions required to extend the maturity date of the credit facility by one year to March 24, 2017 were amended to require that the

Company have a trailing twelve month EBITDA (as defined in the BMO Credit Agreement) of not less than \$10.0 million (previously \$5.0 million) as of the end of the third fiscal quarter of 2015.

To finance the Acquisitions, the Company borrowed \$2,000,000 under the delayed draw term loan facility. There are no outstanding borrowings under the revolving line of credit and all \$7.5 million under the revolving line of credit and the remaining \$1,000,000 under the delayed draw term loan facility are available for borrowing.

The foregoing description of the Second Amendment does not purport to be complete and is qualified in its entirety by reference to the Second Amendment, which is filed as Exhibit 10.1 hereto and is incorporated herein by reference.

#### *Issuance of Promissory Notes Pursuant to the Abacus Acquisition*

On January 15, 2015, in connection with the completion of the Abacus Acquisition (as described in Item 2.01 above), WES issued promissory notes to Mark Kinzer (the "Kinzer Note") and Steve Rubbert (the "Rubbert Note" and, together with the Kinzer Note, the "Abacus Notes"). The initial outstanding principal amounts of the Kinzer Note and the Rubbert Note are \$625,000 and \$625,000, respectively. The Notes provide for a fixed interest rate of 4% per annum. The Notes are fully amortizing and payable in equal monthly installments between January 15, 2015 and their January 15, 2017 maturity date.

The Abacus notes contain events of default provisions customary for documents of this nature.

Mr. Kinzer and Mr. Rubbert have entered into a Subordination Agreement, dated as of January 15, 2015, in favor of BMO Harris, pursuant to which any indebtedness under the Abacus Notes is subordinated to any indebtedness under the BMO Credit Agreement.

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#### *Issuance of Promissory Note Pursuant to the 360 Energy Acquisition*

On January 15, 2015, in connection with the completion of the 360 Energy Acquisition (as described in Item 2.01 above), WES issued a promissory note to 360 Energy (the "360 Energy Note" and, together with the Abacus Notes, the "Notes"). The initial outstanding principal amount of the 360 Energy Note is \$3,000,000. The 360 Energy Note provides for a fixed interest rate of 4% per annum. The 360 Energy Note is fully amortizing and payable in equal monthly installments between January 15, 2015 and its January 15, 2018 maturity date.

The 360 Energy Note contains events of default provisions customary for documents of this nature.

360 Energy has entered into a Subordination Agreement, dated as of January 15, 2015, in favor of BMO Harris, pursuant to which any indebtedness under the 360 Energy Note is subordinated to any indebtedness under the BMO Credit Agreement.

As discussed in Item 2.01 above, the Company has entered into the 360 Energy Guaranty which guarantees WES's obligations under the 360 Energy Note.

#### **Item 3.02 Unregistered Sale of Equity Securities.**

On January 15, 2015, in connection with the completion of the Abacus Acquisition (as described in Item 2.01 above), the Company issued 37,879 shares of Common Stock to Mr. Kinzer and 37,879 shares of Common Stock to Mr. Rubbert (collectively, the "Abacus Stock Issuance").

On January 15, 2015, in connection with the completion of the 360 Energy Acquisition (as described in Item 2.01 above), the Company issued 47,348 shares of Common Stock to 360 Energy.

The issuances of Common Stock in the Abacus Stock Issuance and the 360 Energy Stock Issuance were not registered under the Securities Act of 1933, as amended (the "Securities Act"). Such shares were issued in a private placement exempt from the registration requirements of the Securities Act, in reliance on the exemptions set forth in Section 4(a)(2) of the Securities Act.

The information set forth above under Item 2.01 is hereby incorporated by reference in its entirety in this Item 3.02.

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#### **Item 7.01 Regulation FD Disclosure**

On January 21, 2015, the Company issued a press release announcing the Abacus Acquisition and 360 Energy Acquisition. A copy of the press release is furnished on this 8-K as Exhibit 99.1. In the press release, the Company announced that it will host a conference call on January 21, 2015, at 4:30 p.m. Eastern Time/1:30 p.m. Pacific Time to discuss the Abacus Acquisition and the 360 Energy Acquisition.

Interested parties may participate in the conference call by dialing 888-452-4023 (719-785-1765 for international callers). When prompted, ask for the "Willdan Group, Inc., Acquisition Update." The conference call will be webcast simultaneously on Willdan's website at [www.willdan.com](http://www.willdan.com) under Investors: Events.

The telephonic replay of the conference call may be accessed approximately two hours after the call through February 4, 2015 by dialing 888-203-1112 (719-457-0820 for international callers). The replay access code is 5616669.

#### **Item 9.01 Financial Statements and Exhibits**

(a) Financial Statements of Businesses Acquired.

In accordance with Item 9.01(a)(4) of Form 8-K, the financial statements required by Item 9.01(a) of Form 8-K will be filed by amendment to this Current Report on Form 8-K not later than 71 calendar days from the required filing date for this Current Report on Form 8-K.

(b) Pro Forma Financial Information.

In accordance with Item 9.01(b)(2) of Form 8-K, the pro forma financial statements required by Item 9.01(b) of Form 8-K will be filed by amendment to this Current Report on Form 8-K not later than 71 calendar days from the required filing date for this Current Report on Form 8-K.

(d) Exhibits.

The following exhibits are being filed as part of this report:

- 2.1 Stock Purchase Agreement, by and among Willdan Energy Solutions, Abacus Resource Management Company, Willdan Group, Inc. and the shareholders of Abacus Resource Management Company, dated as of January 15, 2015
- 2.2 Asset Purchase Agreement, by and among Willdan Energy Solutions, Willdan Group, Inc. and 360 Energy Engineers, LLC, dated as of January 15, 2015
- 4.1 The Company agrees to furnish to the Securities and Exchange Commission, upon request, a copy of each instrument with respect to issues of long-term debt of Willdan Group, Inc. and its subsidiaries, the authorized principal amount of which does not exceed 10% of the consolidated assets of Willdan Group, Inc. and its subsidiaries.
- 10.1 Second Amendment to the Credit Agreement, dated as of January 14, 2015, by and between Willdan Group, Inc. and BMO Harris Bank National Association
- 99.1 Press Release of Willdan Group, Inc., dated January 21, 2015

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

WILLDAN GROUP, INC.

Date: January 21, 2015

By: /s/ Stacy B. McLaughlin

Stacy B. McLaughlin  
Chief Financial Officer

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EXHIBIT INDEX

| <u>Exhibit No.</u> | <u>Document</u>   |
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| 2.1                | Stock Purchase Agreement, by and among Willdan Energy Solutions, Abacus Resource Management Company, Willdan Group, Inc. and the shareholders of Abacus Resource Management Company, dated as of January 15, 2015   |
| 2.2                | Asset Purchase Agreement, by and among Willdan Energy Solutions, Willdan Group, Inc. and 360 Energy Engineers, LLC, dated as of January 15, 2015  |
| 4.1                | The Company agrees to furnish to the Securities and Exchange Commission, upon request, a copy of each instrument with respect to issues of long-term debt of Willdan Group, Inc. and its subsidiaries, the authorized principal amount of which does not exceed 10% of the consolidated assets of Willdan Group, Inc. and its subsidiaries. |
| 10.1               | Second Amendment to the Credit Agreement, dated as of January 14, 2015, by and between Willdan Group, Inc. and BMO Harris Bank National Association   |
| 99.1               | Press Release of Willdan Group, Inc., dated January 21, 2015  |

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**STOCK PURCHASE AGREEMENT**

by and among

**WILLDAN ENERGY SOLUTIONS,**

**ABACUS RESOURCE MANAGEMENT COMPANY**

**WILLDAN GROUP, INC.**

and

**THE SHAREHOLDERS OF ABACUS RESOURCE MANAGEMENT COMPANY**

dated as of

January 15, 2015

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## STOCK PURCHASE AGREEMENT

This **STOCK PURCHASE AGREEMENT**, dated as of January 15, 2015, is made by, between and among WILLDAN ENERGY SOLUTIONS, a California corporation (“**Buyer**”), WILLDAN GROUP, INC., a Delaware corporation (“**WGI**”) ABACUS RESOURCE MANAGEMENT COMPANY, a Washington corporation (“**Abacus**” or “**Company**”), and all of the shareholders of Abacus, MARK KINZER and STEVE RUBBERT (Messrs. Kinzer and Rubbert, each a “**Seller**” and collectively, “**Sellers**”).

### RECITALS

WHEREAS, Sellers are the sole shareholders of Abacus and hold 100% of the Stock in Abacus; and

WHEREAS, Sellers desire to sell, and Buyer desires to buy, a 100% ownership interest in Abacus on the terms and conditions set forth herein and for the consideration described herein.

### AGREEMENT

In consideration of the mutual promises, representations, warranties, covenants, agreements and terms and conditions contained herein and intending to be legally bound, the parties hereto agree as follows:

#### ARTICLE I DEFINITIONS

**1.1 Definitions.** For all purposes of this Agreement, except as otherwise expressly provided,

- (a) The terms defined in this Article I have the meanings assigned to them in this Article I and include the plural as well as the singular,
- (b) All accounting terms not otherwise defined herein have the meanings assigned under GAAP,

(c) All references in this Agreement to designated “Articles,” “Sections” and other subdivisions are to the designated Articles, Sections and other subdivisions of the body of this Agreement,

(d) Pronouns of either gender or neuter shall include, as appropriate, the other pronoun forms,

(e) The word “including” or any variation thereof means (unless the context of its usage otherwise requires) “including, without limitation” and shall not be construed to limit any general statement that it follows to the specific or similar items or matters immediately following it; and

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(f) The words “herein,” “hereof” and “hereunder” and other words of similar import refer to this Agreement as a whole and not to any particular Article, Section or other subdivision.

As used in this Agreement and the Schedules and exhibits delivered pursuant to this Agreement, the following definitions shall apply.

“**Accounting Referee**” has the meaning set forth in Section 2.3(b).

“**Action**” means any action, complaint, petition, investigation, suit or other proceeding, whether civil or criminal, in law or in equity, or before any arbitrator or Governmental Entity.

“**Adjusted EBIT**” means, for the Earn-Out Period, Abacus’s income from operations before interest income, interest expense and income taxes, calculated as if Abacus were being operated as a separate and independent corporation, and determined in accordance with GAAP as applied by Abacus on a consistent basis prior to the Closing Date; provided that: (a) other than the reduction for Permitted Corporate F&A Expense, such income shall not be reduced by any of the following: (i) any stock-based compensation expense calculated pursuant to SFAS 123R; (ii) allocation of compensation or related expenses attributable to employees of Buyer not directly engaged in performing services for Abacus; (iii) any expenses related to indebtedness incurred by Buyer in connection with this Agreement, including any interest, prepayment, penalty, origination or similar financing fees; (iv) any legal or accounting fees and expenses of the Buyer arising out of this Agreement; (v) any bad debt write-off determined in a manner that is not consistent with GAAP; and (vi) any extraordinary losses determined in accordance with GAAP; and (b) such income shall not be increased by any extraordinary gains determined in accordance with GAAP. On a case by case basis during the Earn-Out Period: Buyer may pursue projects on its own, with other Buyer affiliates, or with Abacus. Projects may consist of energy saving performance contracting, direct install programs, or any other type of project. In those cases where Buyer and Abacus jointly pursue leads; or when Buyer utilizes the Abacus resumes and experience to pursue leads, the allocation of income and direct costs relative to such project shall be fully credited toward the Seller earn out target. Seller, solely at Seller’s discretion, may allocate a portion of the profit to the assisting Willdan business unit. Permitted Corporate F&A will be limited to 3% on all such projects credited towards the Earn-Out target. Any agreed upon allocation shall be memorialized by a written memorandum. Should Abacus be merged into Buyer during the Earn-Out Period, the Adjusted EBIT for the business of Abacus shall nevertheless be calculated as though Abacus is a separate corporation in accordance with the provisions of this Agreement.

“**Adjusted EBITDA Statement**” has the meaning set forth in Section 1.1(a).

“**Affiliate**” means with respect to any specified Person, any other Person that directly, or indirectly through one or more intermediaries, controls, or is controlled by, or is under common control with, such specified Person.

“**Aggregate Purchase Price**” has the meaning set forth in Section 2.2(a).

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“**Agreement**” means this Stock Purchase Agreement, as amended or supplemented, together with all exhibits and Schedules attached or incorporated by reference.

“**Allocation Statement**” has the meaning set forth in Section 8.3(b).

“**Approval**” means any approval, authorization, consent, qualification or registration, or any waiver of any of the foregoing, required to be obtained from, or any notice, statement or other communication required to be filed with or delivered to, any Governmental Entity or any other Person.

“**Assets**” has the meaning set forth in Section 4.9(b).

“**Balance Sheet Date**” means November 30, 2014.

“**Benefit Plan**” has the meaning set forth in Section 4.16(a).

“**Business**” means the business of Abacus, as currently conducted.

“**Business Day**” means any day that is not a Saturday, a Sunday or other day on which banks are required or authorized by Law to be closed in the City of Anaheim, California.

“**Buyer**” has the meaning set forth in the preamble to this Agreement.

“**Buyer Indemnified Parties**” has the meaning set forth in Section 10.1(a).

“**Buyer’s Deductible**” has the meaning set forth in Section 10.4(c).

“**Buyer’s Plans**” has the meaning set forth in Section 7.1(a).

“**Buyer’s Specified Representation**” has the meaning set forth in [Section 10.3\(b\)](#).

“**Capital Stock**” means all of the securities (debt and equity) issued by Abacus, including the Common Stock and any securities exchangeable, convertible or exercisable into any securities of Abacus.

“**Charter Documents**” means the articles of incorporation, articles of organization, operating agreement, by-laws or any other or similar organizational documents of an Entity, as applicable, as amended to the date hereof.

“**Claim**” has the meaning set forth in [Section 10.2](#).

“**Claim Notice**” has the meaning set forth in [Section 10.2](#).

“**Closing**” has the meaning set forth in [Section 2.5](#).

“**Closing Date**” has the meaning set forth in [Section 2.5](#).

“**Closing Net Working Capital**” has the meaning set forth in [Section 2.4\(b\)](#).

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“**Closing Purchase Price**” has the meaning set forth in [Section 2.2\(a\)](#).

“**Closing Purchase Price Distribution**” has the meaning set forth in [Section 2.2\(a\)\(iv\)](#).

“**Code**” means the Internal Revenue Code of 1986, as amended, and the regulations promulgated thereunder.

“**Company**” has the meaning set forth in the preamble to this Agreement.

“**Company Debt**” has the meaning set forth in [Section 2.2\(a\)](#).

“**Company’s Plans**” has the meaning set forth in [Section 7.1\(a\)](#).

“**Continuing Employees**” means any individual who is (a) an active employee of Abacus in good standing immediately prior to the Closing Date and (b) an employee of Abacus on any authorized leave of absence, including short or long-term disability leave, worker’s compensation leave or vacation leave as of the Closing Date.

“**Contract**” means any agreement, arrangement, bond, loan commitment, franchise, indemnity, indenture, instrument, mortgage, security agreement, lease or license, whether or not in writing.

“**Contract Backlog**” has the meaning set forth in [Section 4.27](#).

“**Covered Area**” has the meaning set forth in [Section 6.4\(a\)](#).

“**Deferred Purchase Price**” has the meaning set forth in [Section 2.2\(a\)](#).

“**DOL**” has the meaning set forth in [Section 4.16\(b\)](#).

“**Earn-Out Claw Back**” has the meaning set forth in [Section 1.1\(a\)\(iii\)](#).

“**Earn-Out Payments**” has the meaning set forth in [Section 1.1\(a\)](#).

“**Earn-Out Period**” shall mean the period from January 1, 2015, until the earlier of (a) that period of time pursuant to this Agreement in which Seller has qualified for the Maximum Payout (as defined in [Section 2.2\(a\)\(iii\)](#)), or (b) December 31, 2017.

“**EBIT**” has the meaning set forth in [Section 2.3\(a\)](#).

“**EBIT Statement**” has the meaning set forth in [Section 2.3\(b\)](#).

“**Encumbrance**” means any claim, charge, easement, encumbrance, lease, security interest, lien, option, pledge or restriction (whether on voting, sale, transfer, disposition or otherwise), whether imposed by Contract, Law, equity or otherwise.

“**Entity**” means any corporation (including any non-profit corporation), general partnership, limited partnership, limited liability partnership, joint venture, estate, trust, cooperative, foundation, society, political party, union, company (including any limited liability company or joint stock company), firm or other enterprise, association, organization or entity.

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“**Environmental Laws**” means all applicable Laws as in effect as of the date hereof related to the protection of human health, the environment or natural resources.

“**ERISA**” means the Employee Retirement Income Security Act of 1974, as amended, and the related regulations and published interpretations.

“ERISA Affiliate” has the meaning set forth in Section 4.16(d).

“Estimated Net Working Capital” has the meaning set forth in Section 2.4(a).

“Exchange Act” means the Securities Exchange Act of 1934, as amended.

“Fair Market Value” means per share closing price of Willdan Shares as reported through NASDAQ for the trading day immediately prior to the issuance date in connection with an Earn-Out Payment; provided, however, that if Willdan Shares are no longer traded on a recognized United States national securities exchange or reported through NASDAQ, the fair market value of Willdan Shares Buyer shall be determined by an independent appraiser retained by Buyer.

“Final Net Working Capital” has the meaning set forth in Section 2.4(c).

“Financial Statements” means the (a) audited consolidated balance sheets of the Business as of December 31, 2013, and the related audited statements of operations, changes in equity, and cash flow and the related notes thereto for each of the fiscal years then ended, (b) the CPA reviewed nine month consolidated balance sheets and the related statements of operations of Seller September 30, 2013 and through September 30, 2014 and (c) the unaudited consolidated balance sheets and the related statements of operations for the eleven months ended November 30, 2014.

“GAAP” means generally accepted accounting principles in the United States, as in effect on the date hereof.

“Governmental Entity” means any government or any agency, bureau, board, commission, court, department, political subdivision, tribunal or other instrumentality of any government, whether federal, state or local, domestic or foreign.

“Hazardous Substance” means substances that are defined or listed in, or otherwise classified under Environmental Laws as “hazardous substances,” “hazardous materials,” “hazardous wastes,” “toxic substances,” “pollutant,” “contaminant” or any other formulation intended to define, list or classify substances pursuant to Environmental Laws by reason of deleterious properties including, but not limited to, petroleum and drilling fluids, produced waters and other wastes associated with the exploration, development, or production of crude oil, natural gas or geothermal energy.

“Indemnified Parties” has the meaning set forth in Section 10.1(c).

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“Indemnifying Party” has the meaning set forth in Section 10.2.

“Intellectual Property” means U.S. and foreign rights (including with respect to Software) under patent, copyright, trademark or trade secret Law or any other similar statutory provision or common law doctrine.

“IRS” means the United States Internal Revenue Service, and to the extent relevant, the United States Department of Treasury.

“Knowledge of Buyers,” “Buyers’ Knowledge” or similar uses of such term means the actual knowledge, after reasonable inquiry of Thomas D. Brisbin and Stacy McLaughlin.

“Knowledge of Sellers,” “Sellers’ Knowledge” or similar uses of such term means the actual knowledge, after reasonable inquiry, of Mark Kinzer and Steve Rubbert.

“Law” means any constitutional provision, statute or other law, rule or regulation, of any Governmental Entity and any Order, including any Environmental Laws, the Anti-Kickback Act, the Federal Acquisition Regulations and the Foreign Corrupt Practices Act.

“Leased Real Property” means all leasehold or subleasehold estates and other rights to use or occupy any land, buildings, structures, improvements or other interest in real property (including any rights to the use of fixtures therein) held by Abacus.

“Liabilities” has the meaning set forth in Section 4.5(b).

“Loss” means any cost, damage, disbursement, expense, Liability, loss, deficiency, obligation or penalty of any kind or nature, whether foreseeable or unforeseeable, including interest or other carrying costs, reasonable legal, accounting and other professional fees and expenses incurred in the investigation, collection, prosecution and defense of claims and amounts paid in settlement, that may be imposed on or otherwise incurred or suffered by the specified Person. With the exception of a Loss resulting from a material misrepresentation of the representations and warranties made by the Parties in this Agreement, Loss shall not include consequential, special, incidental, or punitive damages.

“Material Adverse Effect” means, with respect to any Person, (i) a material adverse effect on the condition (financial or otherwise), business, prospects, assets, liabilities, or results of operations of such Person and its subsidiaries, taken as a whole or (ii) a material adverse effect on the ability of such Person to consummate the transactions contemplated by this Agreement.

“Material Contract” has the meaning set forth in Section 4.8.

“Net Working Capital” means the total current assets of Abacus minus the total current liabilities of Abacus (excluding Company Debt and all current and deferred income Tax accounts), as determined in accordance with Section 2.3. For illustrative purposes only, Schedule 1.1(a) attached hereto sets forth the calculation of Net Working Capital assuming that the Closing had been consummated on January 15, 2015.

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**“Net Working Capital Adjustment”** means any increase or decrease of the Aggregate Purchase Price made pursuant to Section 2.4(b).

**“Order”** means any decree, injunction, judgment, order, ruling, assessment or writ of any Governmental Entity.

**“Ordinary Course of Business”** An action taken by or on behalf of a Person shall not be deemed to have been taken in the “Ordinary Course of Business” unless:

(a) such action is recurring in nature, consistent with the Person’s past practices and taken in the ordinary course of the Person’s normal day-to-day operations;

(b) such action is taken in accordance with sound and prudent business practices;

(c) such action is not required to be authorized by the Person’s shareholders or board of directors and does not require any other separate or special authorization of any nature; and

(d) such action is similar in nature and magnitude to actions customarily taken, without any special or separate authorization, in the ordinary course of the normal day to day operations of other Entities that are employed in businesses similar to the Person’s business.

**“Permitted Corporate F&A Expense”** means, for purposes of calculating Adjusted EBIT, general and administrative expenses allocated to Abacus by Buyer in accordance with GAAP and based on the Buyer’s past practices with its other Subsidiaries, which amount shall not, in any case, exceed 3% of Abacus’s revenue for any Earn-Out Year.

**“Person”** means an association, a corporation, an individual, a partnership, a trust or any other entity or organization, including a Governmental Entity.

**“Pre-Closing Tax Period”** means any Tax period ending on or before the Closing Date (and, in the case of a Straddle Period, the portion of such Tax period ending on the Closing Date).

**“Post-Closing Tax Period”** means any Tax period ending after the Closing Date, and with regard to a Straddle Period, any portion thereof beginning after the Closing Date.

**“Pre-Closing Taxes”** means (i) all liability for Taxes of Abacus for Pre-Closing Tax Periods; (ii) all liability resulting by reason of the several liability of Abacus pursuant to Treasury Regulation Section 1.1502-6 or any analogous state, local or foreign Law or regulation, or by reason of Abacus having been a member of any consolidated, combined or unitary group on or prior to the Closing Date; (iii) all liability for Taxes attributable to any misrepresentation or breach of warranty made in Section 4.7; (iv) all liability of Abacus for Taxes attributable to any failure to comply with any of the covenants or agreements of Sellers or Abacus under this Agreement; (v) all liability for Transfer Taxes arising as a result of the transactions contemplated by this Agreement and related transactions; and (vi) all liability of Abacus for Taxes of any other person pursuant to any contractual agreement entered into on or before the Closing Date.

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**“Pro Rata Share”** means, with respect to each Seller, a fraction, the numerator of which is the aggregate number of shares of Capital Stock owned of record by such Seller immediately prior to the Closing, as set forth on Schedule 3.2, and the denominator of which is the aggregate number of shares of Capital Stock owned of record by all Sellers immediately prior to the Closing, as set forth on Schedule 3.2.

**“Real Property Leases”** means all leases, subleases, licenses, concessions and other agreements (written or oral) pursuant to which Abacus holds any Leased Real Property, including the right to all security deposits and other amounts and instruments deposited by or on behalf of Abacus thereunder.

**“Release”** means any spill, emission, discharge, leaking, pumping, injection, deposit, disposal, discharge, dispersal, leaching, release, presence or migration of Hazardous Materials on, above, under, onto, in or into the environment above regulatory standards or into or out of any property.

**“Restricted Period”** has the meaning set forth in Section 6.4(a).

**“Schedules”** means the Schedules to this Agreement dated as of the date hereof delivered pursuant to this Agreement.

**“SEC”** means the U.S. Securities and Exchange Commission.

**“Securities Act”** means the Securities Act of 1933, as amended.

**“Seller”** has the meaning set forth in the preamble to this Agreement.

**“Seller Indemnified Parties”** has the meaning set forth in Section 10.1(c).

**“Sellers’ Deductible”** has the meaning set forth in Section 10.4(a).

**“Sellers’ Specified Representation”** has the meaning set forth in Section 10.3(a).

**“Software”** means computer programs whether in source code or object code form, together with all related documentation.

**“Straddle Period”** means any Tax period of Abacus that begins before and ends after the Closing Date.

**“Target Net Working Capital”** has the meaning specified in Section 2.4(b).

“**Tax**” (and, with correlative meaning, “**Taxes**”) means (i) any and all federal, state, county, local, foreign and other taxes, assessments and other governmental charges of any kind whatsoever, including income, gross receipts, stock, franchise, profits, employee and payroll related, withholding, foreign withholding, social security, unemployment, disability, real property, personal property, stamp, excise, occupation, sales, use, transfer, value added, alternative minimum or estimated taxes, including any interest, penalties or additions to tax in respect of the foregoing, (ii) liability for any such items described in clause (i) that is imposed by reason of U.S. Treasury Regulation §1.1502-6 or similar provisions of Law and (iii) liability for any such items described in clause (i) imposed on any transferee, successor, or indemnitor, by Contract or otherwise.

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“**Tax Return**” means any federal, state, local, foreign, and other return, report or similar statement required to be filed with respect to any Tax (including any attached schedules), including any information return, claim for refund, amended return or declaration of estimated Tax.

“**Third Party Intellectual Property**” means U.S. and foreign rights (including with respect to Software) under any third party patents, trademarks or copyrights, to the extent licensed by or through Abacus, by any third party.

“**Transactional Agreements**” means this Agreement, the Notes (as defined in Section 2.2(c)), the Subordination Agreement dated as of January 15, 2015 and the Employment Agreements described in Section 9.2(h) of this Agreement.

“**Transactions**” means (a) the execution and delivery of the respective Transactional Agreements, and (b) all of the transactions contemplated by the respective Transactional Agreements, including the performance by Abacus, Buyer, Sellers and other parties to the Transactional Agreements of their respective obligations under the Transactional Agreements.

“**Transfer Taxes**” has the meaning set forth in Section 8.7.

“**WARN Act**” has the meaning set forth in Section 4.15(g).

“**WGI**” means Willdan Group, Inc., a Delaware corporation.

“**WGI SEC Reports**” means all reports, schedules, registration statements, definitive proxy materials, forms, and exhibits required to be filed by WGI with the SEC pursuant to the reporting requirements of the Exchange Act and all exhibits included therein and financial statements and schedules thereto, in each case to the extent required to be filed after January 1, 2011, through the date of this Agreement.

“**Willdan Shares**” means shares of WGI’s common stock, par value \$0.01 per share, of Buyer.

“**Year 1**” has the meaning specified in Section 2.3(a).

“**Year 1 Adjusted EBITDA Target**” has the meaning specified in Section 1.1(a)(i).

“**Year 2**” has the meaning specified in Section 1.1(a)(ii).

“**Year 2 Adjusted EBITDA Target**” has the meaning specified in Section 1.1(a)(ii).

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## ARTICLE II PURCHASE AND SALE

### 2.1 Transfer of Stock by Sellers.

(a) Subject to the terms and conditions of this Agreement, Sellers agree to sell all of the outstanding Capital Stock and deliver all certificates evidencing all of the outstanding Capital Stock to Buyer at the Closing. Such certificates will be properly executed to transfer such Capital Stock to Buyer at the Closing and otherwise in a form acceptable for transfer on the books of Abacus.

(b) Sellers agree to execute appropriate documents and make and process appropriate filings with regulatory, Tax and other Governmental Entities as requested by Buyer at Sellers’ cost and expense (excluding any attorney fees) as may be necessary for effectively transferring all of the Capital Stock effective as of the Closing.

### 2.2 Purchase Price.

(a) Purchase Price. Subject to the terms and conditions of this Agreement, Buyer agrees to purchase and acquire 100% of the issued and outstanding Capital Stock from Sellers for an amount (the “**Aggregate Purchase Price**”) equal to the total sum of up to **\$6,150,000**, payable as follows:

(i) **\$2,500,000** in cash (as such amount may be adjusted for the Estimated Net Working Capital pursuant to Section 2.4(b) herein, the “Closing Purchase Price”); plus

(ii) such number of shares of Willdan Shares having a value equal to **\$1,000,000**, calculated based upon the volume weighted average price for the ten (10) Trading Days immediately preceding the Closing Date, excluding the Closing Date (the “**Purchase Price Shares**”); plus

(iii) **\$1,250,000** in the form of a promissory note fully amortizing over two (2) years at a 4% per annum rate of interest (as more fully described in Section 2.2(a)); plus

(iv) up to **\$1,400,000** (the “**Maximum Payment**”) payable in cash, subject to the terms and conditions set forth in Section 2.3, minus

(v) the amount, if any, required to be paid in full, of Indebtedness of Abacus outstanding at and as of the Closing Date (the “**Company Debt**”) as set forth on Schedule 2.2(a); and plus or minus, as the case may be

(vi) the amount, if any, by which the Final Net Working Capital is more or less, as the case may be, than the Estimated Net Working Capital, pursuant to Section 2.4(c). Final Net Working Capital as the Closing shall be \$190,000.

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(b) Closing Purchase Price Distribution. At Closing, Buyer shall deliver to each Seller an amount equal to such Seller’s Pro Rata Share of the Closing Purchase Price, as follows (i) \$2,500,000 in cash, (ii) the Purchase Price Shares; and (iii) the Note (collectively, the “**Closing Purchase Price Distribution**”). The cash portion of the Closing Purchase Price shall be delivered by wire transfer of immediately available funds to the account such Seller has designated in writing to Buyer prior to the Closing Date; provided, however, that to the extent such Seller has outstanding to Abacus a loan or a promissory note for original purchase price of such Seller’s Common Stock, then an amount equal to the sum of the principal and accrued unpaid interest outstanding under such loan or promissory note shall be paid in cash directly to Abacus and the remainder of such Seller’s amount calculated pursuant to this Section 2.2(b) shall be paid to such Seller.

(c) The Promissory Note. The promissory note (the “**Note(s)**”) shall be: issued by Buyer in the principal amount of \$1,250,000; fully amortizing and payable monthly over two (2) years; and bear interest at the rate of 4% interest per annum. The Notes shall be in the form of Exhibit A (for Mark Kinzer) and Exhibit B (for Steve Rubbert). The Note will be subordinated to senior indebtedness of WGI and Buyer pursuant to that certain Subordination Agreement dated on or about the date hereof executed by Seller in favor of BMO Harris Bank N.A. (the “**Subordination Agreement**”). Buyer will make all payments when due under the Note to the full extent allowed by the Subordination Agreement.

### 2.3 Earn-Out Payments.

(a) In addition to the Closing Purchase Price Distribution, Sellers shall be eligible to receive earn-out payments (“**Earn-Out Payments**”), upon achievement of Adjusted EBITDA as follows (it being understood that the aggregate Earn-Out Payment paid to Sellers pursuant to this Agreement shall not exceed \$1,400,000 (the “**Maximum Amount**”) under any circumstances):

(i) If Adjusted EBITDA of the Business equals or exceeds \$2,000,000 (the “**Year 1 Adjusted EBITDA Target**”) during the period beginning on Buyer’s 2015 fiscal year (approximately January 1, 2015) and ending on the last day of Buyer’s 2015 fiscal year (approximately December 31, 2015) (such period, “**Year 1**”), the Earn-Out Payment for Year 1 will be \$560,000.

(ii) If Adjusted EBITDA of the Business equals or exceeds \$3,000,000 (the “**Year 2 Adjusted EBITDA Target**”) during the period beginning on the first day of Buyer’s 2016 fiscal year and ending on last day of Buyer’s 2016 fiscal year (such period, “**Year 2**”), the Earn-Out Payment for Year 2 will be \$840,000. In the event that (y) the Business does not achieve the Year 1 Adjusted EBITDA Target, and/or the Year 2 Adjusted EBITDA Target, and (z) less than the Maximum Amount has been paid pursuant to Sections 1.1(a)(i), and (ii), if the cumulative Adjusted EBITDA for Year 1 and Year 2 equals or exceeds \$5,000,000, an Earn-Out Payment shall be made after Year 2 equal to the lesser of (1) twenty-eight percent (28%) of the actual cumulative Adjusted EBITDA for Year 1 and Year 2 minus any Earn-Out Payment(s) previously received pursuant to Sections 1.1(a)(i) and 1.1(a)(ii), and (2) the Maximum Amount minus any Earn-Out Payment(s) previously received pursuant to Sections 1.1(a)(i) and 1.1(a)(ii), in all cases subject to the Earn-Out Claw Back. For avoidance of doubt, the actual Adjusted EBITDA for each of Year 1 and Year 2, including any negative amounts, shall be used in calculating the cumulative Adjusted EBITDA for Year 1 and Year 2.

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(iii) If any Earn-Out Payments are made by Buyer to Sellers and it is subsequently determined that the Earn-Out Payments exceeded 28% of the total of the Year 1 Adjusted EBITDA Target and Year 2 Adjusted EBITDA Target, Buyer shall be entitled to reimbursement of the excess payments (the “**Earnout Claw Back**”), as follows. If the cumulative Adjusted EBITDA for Year 1 and Year 2 is less than \$2,500,000, then Sellers shall reimburse Buyer the entire amount of all previous Earn-Out Payments. If the cumulative Adjusted EBITDA for Year 1 and Year 2 is more than \$2,500,000, but less than \$5,000,000, then Buyer shall pay Sellers the difference between the amount of the Earn-Out Payments previously paid to Buyer and 28% of the total of the Year 1 Adjusted EBITDA Target and Year 2 Adjusted EBITDA Target. No other claw back of any Earn-Out Payments will be made by Seller, except pursuant to this Section 1.1(a)(iii).

(iv) The Business shall utilize WGI’s corporate services with such corporate overhead expenses included in the calculation of Adjusted EBITDA. The Business shall be charged three percent (3%) of the gross revenue generated by the Business, which will be deducted prior to calculating the Adjusted EBITDA.

(b) As promptly as practicable after the end of each of Year 1 and Year 2 (but no later than one hundred and five (105) days after the last day of each fiscal year), Buyer shall deliver to Sellers a statement setting forth Buyer’s good faith calculation of the Adjusted EBITDA for such year and the cumulative Adjusted EBITDA for all prior years collectively (in each case, the “**Adjusted EBITDA Statement**”). Buyer shall, and shall cause its representatives (including outside auditors) to, make available to Seller, at Seller’s expense (without charge for Buyer’s or WGI’s costs) during normal business hours and following reasonable advance notice, the books, records, work papers, and personnel used or involved in the preparation of each Adjusted EBITDA Statement. If Sellers disagree with Buyer’s calculation any Adjusted EBITDA Statement delivered pursuant to this Section 1.1(a), Sellers may, within thirty (30) days after receipt of the Adjusted EBITDA Statement, deliver a notice to Buyer disagreeing with such calculation and setting forth the Seller’s calculation of such amount. Any such notice of disagreement shall specify in reasonable detail those items or amounts as to which Sellers disagree. If a notice of disagreement shall be duly delivered pursuant to Section 1.1(a), Sellers and Buyer shall, during the ten (10) days after such delivery, use their commercially reasonable efforts to reach agreement on the disputed items or amounts in order to determine, as may be required, the Adjusted EBITDA or cumulative Adjusted EBITDA, whichever is applicable, which amount shall not be more than the amount thereof shown in Seller’s calculation delivered pursuant to this Section 1.1(a). If following such 10-day period, Sellers and Buyer are unable to reach such agreement, they shall promptly thereafter (and in any event within twenty (20) days of the end of such 10-day period) cause a nationally recognized independent accounting firm mutually acceptable to them

(the “Accounting Referee”) to review this Agreement and the disputed items or amounts for the purpose of calculating the Adjusted EBITDA (it being understood that in making such calculation, the Accounting Referee shall be functioning as an expert and not as an arbitrator). The Accounting Referee shall deliver to Sellers and Buyer as promptly as practicable (but in any case no later than thirty (30) days from the date of engagement of the Accounting Referee), a report setting forth such calculation. Such report shall be final and binding upon Sellers and Buyer. The cost of such review shall be borne equally by Sellers and Buyer. Buyer and Sellers shall, and shall cause their respective representatives to, and Buyer

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shall cause the Business and its respective representatives (including outside auditors) to, cooperate and assist in the determination of the Adjusted EBITDA and in the conduct of the review set forth in this [Section 1.1\(a\)](#), including making available, to the extent necessary, books, records, work papers and personnel during normal business hours and following reasonable advance notice.

(c) Each Earn-Out Payment that is earned by Sellers in accordance with this [Section 2.3](#) shall be paid by Buyer to Sellers within the later of: (i) one hundred twenty (120) days following the end of the applicable Year 1 or Year 2, and (ii) five (5) Business Days after the Adjusted EBITDA for the applicable Year 1 or Year 2 has been conclusively determined in accordance with [Section 1.1\(a\)](#) above. The remaining Earn-Out Payment shall be paid in cash by wire transfer of immediately available funds to the accounts Sellers have designated in writing to Buyer at least two (2) Business Days prior to such payment date.

#### **2.4 Net Working Capital Adjustment.**

(a) Sellers shall deliver to Buyer a statement setting forth Sellers’ good faith estimate of the Net Working Capital of Abacus as of 12:01 a.m. on the Closing Date (the “Estimated Net Working Capital”) (as illustrated on [Schedule 2.3\(a\)](#) hereto), which statement shall be prepared in accordance with GAAP applied on a consistent basis with Abacus’s pre-Closing methodologies used in preparation of monthly unaudited balance sheets, together with reasonably detailed supporting documentation for such calculation.

(b) As promptly as practicable after the Closing (but no later than sixty (60) days after the Closing Date), Sellers shall deliver to Buyer a statement setting forth Sellers’ good faith calculation of the Net Working Capital of Abacus as of the Closing Date (the “Closing Net Working Capital”). Such calculation shall be based upon an unaudited balance sheet prepared in accordance with GAAP (except for the exceptions to GAAP as set forth on [Schedule 2.4\(b\)](#)), applied on a consistent basis with Abacus’s pre-Closing methodologies in the preparation of monthly unaudited balance sheets (as illustrated on [Schedule 1.1\(a\)](#) hereto). If Buyer disagrees with Sellers’ calculation of the Closing Net Working Capital delivered pursuant to this [Section 2.4\(b\)](#), Buyer may, within twenty (20) days after receipt of the statement containing the Closing Net Working Capital, deliver a notice to Sellers disagreeing with such calculation and setting forth Buyer’s calculation of such amount. Any such notice of disagreement shall specify in reasonable detail those items or amounts as to which Buyer disagrees. If a notice of disagreement shall be duly delivered pursuant to this [Section 2.4\(b\)](#), Sellers and Buyer shall, during the twenty (20) days after such delivery, use their commercially reasonable efforts to reach agreement on the disputed items or amounts in order to determine, as may be required, the amount of the Closing Net Working Capital, which amount shall not be more than the amount thereof shown in Sellers’ calculation delivered pursuant to this [Section 2.4\(b\)](#) nor less than the amount thereof shown in Buyer’s calculation delivered pursuant to this [Section 2.4\(b\)](#). If during such period, Sellers and Buyer are unable to reach such agreement, they shall promptly thereafter cause an Accounting Referee to review this Agreement and the disputed items or amounts for the purpose of calculating the Closing Net Working Capital (it being understood that in making such calculation, the Accounting Referee shall be functioning as an expert and not as an arbitrator). The Accounting Referee shall deliver to Sellers and Buyer as promptly as practicable (but in any case no later than thirty (30) days from the date of engagement of the Accounting Referee), a report setting forth such calculation. Such

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report shall be final and binding upon Sellers and Buyer. The cost of such review shall be borne equally by Sellers, on the one hand and Buyer, on the other hand. Buyer and Sellers shall, and shall cause their respective representatives to, and Buyer shall cause Abacus and its respective representatives (including outside auditors) to, cooperate and assist in the determination of the Closing Net Working Capital and in the conduct of the review set forth in this [Section 2.4](#), including making available, to the extent necessary, books, records, work papers and personnel.

(c) If the Net Working Capital as conclusively determined as provided in [Sections 2.4\(b\)](#) (the “Final Net Working Capital”) is:

(1) Greater than \$190,000 (the “Target Net Working Capital”), Buyer shall pay to Sellers, in the manner provided in [Section 2.4\(d\)](#), the amount equal to the difference between the Final Net Working Capital and the Target Net Working Capital; provided, however, that if the amount determined pursuant to this clause (d)(1) is a negative number, Sellers shall pay the absolute value of such amount to Buyer; or

(2) Less than the Target Net Working Capital, Sellers shall pay to Buyer, in the manner provided in [Section 2.4\(d\)](#), the amount equal to the difference between the Target Net Working Capital and the Final Net Working Capital.; provided, however, that if the amount determined pursuant to this clause (c)(2) is a negative number, Buyer shall pay the absolute value of such amount to Sellers; or

(d) Any payment pursuant to [Section 2.4\(c\)](#) shall be made at a mutually convenient time and place within five (5) Business Days after Final Net Working Capital has been determined pursuant to [Section 2.4\(b\)](#).

(e) The Aggregate Purchase Price shall be allocated between goodwill, intangible assets and other assets, which combined are the total purchase price. The parties shall report this Transaction on any Tax Returns in a consistent manner. In the event less than 80% of the total purchase price is allocated to the sum of goodwill plus intangible assets, less the allocation to covenant not-to-compete, Buyer shall reimburse Sellers for the difference in tax between ordinary income and capital gains, to the extent the portion allocable to goodwill plus intangibles, less the allocation to covenant not-to-compete, falls less than 80%.

**2.5 The Closing.** Subject to the terms and conditions of this Agreement, the closing of the sale and purchase of the Capital Stock (the “Closing”) shall take place simultaneously with the execution of this Agreement on the date of this Agreement (the “Closing Date”) “virtually” at the offices of Lavoie & Jarman, 2401 E. Katella Ave., Suite 310, Anaheim, California 92806, by means of the electronic exchange of signature pages by fax or email with originals to follow promptly thereafter. The consummation of the Transactions shall be deemed to occur at 11:59 p.m. on the Closing Date.

**2.6 Closing Deliveries by Sellers.** At the Closing, against delivery of the Closing Purchase Price and the satisfaction or waiver of the conditions set forth in Section 9.1, Sellers shall deliver or cause to be delivered to Buyer:

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- (a) All stock certificates evidencing all of the outstanding Capital Stock of Abacus duly endorsed, with an executed spousal consent, if applicable, in form reasonably satisfactory to Buyer; and
- (b) The certificates and other documents required to be delivered pursuant to Section 9.2; and
- (c) The resignations of all officers and directors of Seller, and
- (d) The Orders and Approvals of all Governmental Entities and other Persons which are necessary for the consummation of the Transactions and the third party Approvals identified on Schedule 2.6(d), and
- (e) A fully completed and irrevocable election under Section 338(h)(10) of the Code and under any comparable statutes in any other jurisdiction with respect to Abacus (collectively, the “Section 338(h)(10) Elections”) which shall be filed in accordance with applicable regulations; and
- (f) Employment agreements executed by Mark Kinzer and Steve Rubbert, in the forms attached as Exhibits C, and D hereto; and
- (g) The audited Financial Statements of the Business, the audited consolidated balance sheet of the Business for: 2013, the reviewed Financial Statements for the nine months ending on September 30, 2013 and for the nine months ending September 30, 2014, the unaudited pro formas and the related statements of operations, changes in equity, and cash flow and the related notes thereto (the “Closing Financial Statements”), and the written consent of the independent accountants that provided the audit opinion(s) to the Financial Statements and the Closing Financial Statements allowing WGI and its independent auditors to utilize the Financial Statements and the Closing Financial Statements in the preparation and filing of WGI’s SEC Reports.
- (h) All releases or UCC-3 termination statements securing any loans of Abacus
- (i) Subordination Agreement in the form of Exhibits E (Kinzer) and F (Rubbert) attached hereto.

**2.7 Closing Deliveries by Buyer.** At the Closing, against delivery of such certificates or other documents evidencing all of the outstanding Capital Stock of Abacus and the satisfaction or waiver of the conditions set forth in Section 9.2, Buyer shall deliver:

- (a) To each Seller, the amount of cash calculated pursuant to Section 2.2(b) for such Sellers by wire transfer in immediately available funds to the bank account designated by such Seller;
- (b) The Purchase Price Shares;
- (c) The Note;
- (d) Other documents required to be delivered pursuant to Section 9.1.

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**2.8 Withholding.** Buyer (and any other Person required to withhold with respect to any payment made under this Agreement) shall be entitled to deduct and withhold from any consideration payable or otherwise deliverable pursuant to this Agreement such amounts as may be required to be deducted or withheld therefrom under any provision of federal, local or foreign Tax Law. To the extent such amounts are so deducted or withheld, such amounts shall be treated for all purposes under this Agreement as having been paid to the Person to whom such amounts would otherwise have been paid.

**2.9 Tax Consequences.** Sellers have reviewed with their own tax advisors the Tax consequences of the transactions contemplated by this Agreement and are relying solely on such advisors and not on any statements or representations of Buyer or any of its agents. Sellers understand and hereby acknowledge that the transactions contemplated by this Agreement will be fully taxable transactions to them and that a portion of any amounts received after the Closing Date will be treated as interest income for Tax purposes. Sellers understand and hereby acknowledge that Sellers (and not Buyer) shall be responsible for Sellers’ own tax liability that will arise as a result the transactions contemplated by this Agreement.

### **ARTICLE III REPRESENTATIONS AND WARRANTIES OF SELLERS**

Each Seller, on his own behalf and not in respect to the other Seller, represents, warrants and agrees as follows:

**3.1 Capacity of Sellers.** Such Seller is an individual and has all necessary individual capacity, right, power and authority to own that portion of the Capital Stock listed by such Seller’s name on Schedule 3.2 and to execute and deliver this Agreement and perform his obligations hereunder.

**3.2 Stock Ownership of Sellers.** Such Seller has good and marketable title to, and sole record and beneficial ownership of, the Capital Stock as listed next to such Seller’s name on Schedule 3.2, which are to be transferred to Buyer by such Seller pursuant hereto. Such Seller does not own, directly or indirectly, any Capital Stock other than the shares of Capital Stock listed next to such Seller’s name on Schedule 3.2, or any appreciation, profit participation or similar rights in Abacus. Such Capital Stock is owned free and clear of any and all Encumbrances. Upon consummation of the transactions contemplated by this Agreement and registration of the Capital Stock held by such Seller in the name of Buyer in the records of Abacus, Buyer will own all the issued and outstanding Capital Stock of such Seller free and clear of all Encumbrances, and such Capital Stock will be fully paid and nonassessable. No legend or other reference to any purported Encumbrance appears upon any certificate representing the Capital Stock. There are no voting trusts, agreements,

proxies or other Contracts in effect with respect to the voting or transfer of any of the Capital Stock of such Seller. Such Seller does not possess any registration rights with respect to any Capital Stock of Abacus.

**3.3 Authorization; Enforceability.** The execution, delivery and performance of this Agreement by such Seller and the consummation by such Seller of the Transactions have been duly authorized by all requisite action on the part of such Seller. This Agreement has been duly

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executed and delivered by such Seller, and assuming due authorization, execution and delivery by Buyer and Abacus, this Agreement constitutes a valid and binding obligation of such Seller enforceable against such Seller in accordance with its terms, except to the extent that the enforceability may be limited by bankruptcy, insolvency, reorganization, moratorium or similar Laws, or by equitable principles relating to the rights of creditors generally.

**3.4 No Conflict; No Consents.**

(a) The execution, delivery and performance of this Agreement by such Seller does not and will not (i) violate, conflict with or result in the breach of any provision of the Charter Documents of Abacus, (ii) conflict with or violate any Law applicable to such Seller, or (iii) conflict with, result in any breach of, constitute a default (or event which with the giving of notice or lapse of time, or both, would become a default) under, require any consent under, or give to others any rights of termination, amendment, acceleration, suspension, revocation or cancellation of, or result in the creation of any Encumbrance on any of the Capital Stock of such Seller pursuant to, any note, bond, mortgage, indenture, license, permit, lease, sublease or other Contract to which such Seller is a party or by which any of the Capital Stock of such Seller or any of such assets or properties is bound or affected.

(b) The execution, delivery and performance of this Agreement by such Seller does not and will not require any Approval of or Order by any Governmental Entity.

**3.5 Litigation.** There is no Action pending or, to such Seller's Knowledge, threatened against such Seller or such Seller's Capital Stock which, if adversely determined, could have an adverse effect on the ability of such Seller to consummate the transactions contemplated by this Agreement or a Material Adverse Effect on Abacus.

**3.6 Subsidiaries.** Abacus does not own, or have any interest in any shares or have an ownership interest in any other Person.

**3.7 Exempt Transaction.** Such Seller understands that the issuance of the Willdan Shares, if any, pursuant to this Agreement will be on the basis that the issuance thereof is exempt from registration pursuant to Section 4(2) of the Securities Act and that Buyer's reliance upon such exemption is predicated upon such Seller's representations in this Article III.

**3.8 Restricted Securities.** Such Seller understands that the Purchase Price Shares issued to the Seller pursuant to this Agreement have not been registered under the Securities Act or any applicable state securities Law and must be held indefinitely unless subsequently registered under the Securities Act and all applicable state securities Laws or an exemption from such registration is available. Seller understands that each certificate or electronic book entry representing the Purchase Price Shares issued pursuant to this Agreement shall contain a legend to the effect that such securities have not been registered under the Securities Act or any state securities Laws and such securities (a) may not be sold or transferred in the absence of registration under the Securities Act and all applicable state securities Laws, or (b) may be sold or transferred pursuant to an applicable exemption from such registration requirements.

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**3.9 No Distribution of Securities.** The Purchase Price Shares to be issued to such Seller pursuant to this Agreement will be acquired by such Seller for investment for such Seller's own account and not as a nominee or agent, and not with a view to distribution thereof in a manner within the meaning of Section 2(11) of the Securities Act or any applicable securities Law or with any current intention to the sale thereof.

**3.10 Accredited Investor; No General Solicitation.** Each Seller represents that such Seller at the Closing Date is an "accredited investor" as defined in Rule 501 under the Securities Act. Each Seller agrees and acknowledges that: (i) Seller or Seller's purchaser representative has such knowledge and experience in financial and business matters to be capable of evaluating the merits and risks of Seller's prospective investment in the Purchase Price Shares; (ii) Seller or Seller's purchaser representative has received all of the information Seller or Seller's purchaser representative has requested from Buyer, including WGI's (A) annual report on Form 10-K for the year ended December 27, 2013, (B) proxy statement for its 2014 Annual Stockholders Meeting, filed with the SEC on April 23, 2014, (C) Quarterly Reports on Form 10-Q for the quarterly periods ended March 28, 2014, June 27, 2014, and September 26, 2014, (D) Current Reports on Form 8-K, filed with the SEC on April 23, 2014, June 10, 2014, and August 13, 2014, and (E) any other information Seller or Seller's purchaser representatives considered necessary or appropriate for deciding whether to accept the Purchase Price Shares issued to Seller pursuant to this Agreement; (iii) Seller has the ability to bear the economic risks of Seller's prospective investment in the Purchase Price Shares issued to Seller pursuant to this Agreement; (iv) Seller is able to bear the economic risks of its investment in the Purchase Price Shares issued to Seller pursuant to this Agreement for an indefinite period of time and to suffer complete loss of Seller's investment in such Purchase Price Shares; and (v) Seller is not purchasing the Purchase Price Shares issued pursuant to this Agreement as a result of any general solicitation or general advertisement.

**3.11 Stock Legends.** Such Seller understands that the Purchase Price Shares issued to the Seller pursuant to this Agreement have not been registered under the Securities Act or any applicable state securities Law and must be held indefinitely unless subsequently registered under the Securities Act and all applicable state securities Laws or an exemption from such registration is available. Such Seller understands that each certificate or electronic book entry representing the Purchase Price Shares issued pursuant to this Agreement shall contain a legend to the effect that such securities have not been registered under the Securities Act or any state securities Laws and such securities (a) may not be sold or transferred in the absence of registration under the Securities Act and all applicable state securities Laws, or (b) may be sold or transferred pursuant to an applicable exemption from such registration requirements.

**ARTICLE IV  
REPRESENTATIONS AND WARRANTIES RELATING TO ABACUS**

Abacus represents, warrants and agrees as follows:

#### **4.1 Organization and Qualification of Abacus.**

(a) Abacus is a corporation duly incorporated, validly existing and in good standing under the Laws of the State of Washington and has all necessary corporate power and authority to own, operate or lease the properties and assets now owned, operated or leased by it and to carry on its portion of the Business. Abacus is duly qualified to do business and is in good standing in each jurisdiction in which the properties owned or leased by it or the operation

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of its Business makes such qualification necessary. Schedule 4.1(a) correctly lists Abacus's jurisdiction of incorporation, each jurisdiction in which it is qualified to do business as a foreign corporation, and its directors and executive officers. Attached to Schedule 4.1(a) are complete and accurate copies of Abacus's Charter Documents. Abacus is not a registered or reporting company under the Exchange Act. Abacus is a Subchapter "S" corporation under IRC Section 1362.

(b) Except as set forth on Schedule 4.1(b), there are no corporations, partnerships, joint ventures, associations or other entities in which Abacus owns, of record or beneficially, any direct or indirect equity or other interest or any right (contingent or otherwise) to acquire the same.

#### **4.2 Capitalization.**

(a) The authorized Capital Stock of Abacus consists of 50,000 shares of Capital Stock. As of the date hereof, 2,000 shares of Capital Stock are issued and outstanding and each record owner of Capital Stock and the number of shares of Capital Stock held by each record owner is set forth on Schedule 3.2. All of such issued and outstanding shares of Capital Stock have been duly authorized and validly issued, fully paid and non-assessable. None of the issued and outstanding shares of Capital Stock is subject to preemptive rights or was issued in violation of any preemptive rights. All of the issued and outstanding shares of Capital Stock have been issued and granted in all material respects in compliance with applicable securities Laws and other requirements of Law.

(b) There are no outstanding options, warrants, agreements, conversion rights, preemptive rights or other rights to subscribe for, purchase or otherwise acquire any Capital Stock or any unissued or any other Capital Stock of Abacus. There are no outstanding contractual obligations or plans of Abacus to transfer, issue, repurchase, redeem or otherwise acquire any outstanding shares of Capital Stock or others ownership interests of Abacus. Abacus does not have any Contract, agreement or understanding to acquire, any equity securities or other securities of any Person or any direct or indirect equity or ownership interest in any other business. There are no outstanding appreciation, profit participation or similar rights with respect to Abacus.

**4.3 Authorization; Enforceability.** The execution, delivery and performance of this Agreement and the other Transactional Agreements by Abacus and the consummation by Abacus of the transactions contemplated hereby and thereby have been duly authorized by its board of directors and its Shareholders, and no other corporate proceeding on the part of Abacus is necessary to approve this Agreement, the other Transactional Agreements or the Transactions. This Agreement has been duly executed and delivered by Abacus, and assuming due authorization, execution and delivery by Buyer and each of Sellers, this Agreement constitutes a valid and binding obligation of Abacus enforceable against Abacus in accordance with its terms, except to the extent that the enforceability may be limited by bankruptcy, insolvency, reorganization, moratorium or similar Laws, or by equitable principles relating to the rights of creditors generally.

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#### **4.4 No Conflict; Governmental Consents.**

(a) To Sellers' Knowledge, the execution, delivery and performance of this Agreement by Abacus do not and will not (i) violate, conflict with or result in the breach of any provision of the Charter Documents of Abacus, (ii) conflict with or violate any Law applicable to Abacus, or (iii) except as set forth on Schedule 4.4(a), conflict with, result in any breach of, constitute a default (or event which with the giving of notice or lapse of time, or both, would become a default) under, require any consent under, or give to others any rights of termination, amendment, acceleration, suspension, revocation or cancellation of, or result in the creation of any Encumbrance on any of the Assets of Abacus pursuant to, any note, bond, mortgage, indenture, license, permit, lease, sublease or other Contract to which Abacus is a party or by which any of such Assets is bound or affected, other than in the case of clauses (ii) and (iii), such violations, conflicts, breaches, defaults, terminations, cancellations or Encumbrances that could not have a Material Adverse Effect on Abacus taken as a whole.

(b) To Sellers' Knowledge, except as set forth on Schedule 4.4(b), the execution, delivery and performance of this Agreement by Abacus do not and will not require any Approval of or Order of any Governmental Entity or any other Person, including a novation under any Contract with a Governmental Entity.

#### **4.5 Financial Statements; Undisclosed Liabilities.**

(a) Financial Statements. Abacus has delivered or made available to Buyer the Financial Statements. All the Financial Statements have been prepared in conformity with GAAP applied on a basis consistent with past practice. The statements of operations and cash flow contained in the Financial Statements fairly present the results of operations and cash flows of Abacus for the respective periods covered, and the balance sheets fairly present the financial condition of Abacus as of their respective dates. Since the Balance Sheet Date, there has been no change in any of the significant accounting policies, practices or procedures of Abacus.

(b) No Undisclosed Liabilities. (i) Abacus has no liabilities or obligations of any nature (whether known or unknown and whether absolute, accrued, contingent, or otherwise) ("Liabilities") required by GAAP applied on a basis consistent with past practice to be reflected or reserved against in the most recent balance sheet in the Financial Statements which were not provided for, (ii) Abacus has no material Liabilities of any nature (matured or unmatured, fixed or contingent) which were not required by GAAP to be provided for in the most recent balance sheet in the Financial Statements and (iii) all reserves established by Abacus and set forth in the most recent balance sheet in the Financial Statements were prepared consistent with past practice.

**4.6 Absence of Certain Changes or Events.** Except as set forth on Schedule 4.6, since the Balance Sheet Date, Abacus has operated only in the Ordinary Course of Business, and there has not been any event, change, occurrence or circumstance that, individually or in the aggregate, has had or could reasonably be expected to have a Material Adverse Effect on Abacus. Without limiting the foregoing, except as set forth on Schedule 4.6, since the Balance Sheet Date Abacus has not:

- (a) Changed its authorized or issued Capital Stock;

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- (b) Transferred or licensed to any Person or otherwise extended, amended or modified any rights to the Intellectual Property of Abacus other than in the Ordinary Course of Business, or entered into grants to transfer or license to any Person future patent rights other than in the Ordinary Course of Business; provided that Abacus did not, in any event, license on an exclusive basis or sell any of its Intellectual Property;

- (c) Declared, set aside or paid any dividends on or make any other distributions (whether in cash, Capital Stock or property) in respect of any Capital Stock or split, combined or reclassified any Capital Stock or issued or authorized the issuance of any other securities in respect of, in lieu of or in substitution for any Capital Stock;

- (d) Purchased, redeemed or otherwise acquired, directly or indirectly, any shares of Capital Stock of Abacus;

- (e) Issued, delivered, sold, authorized, pledged or otherwise encumbered or proposed any of the foregoing with respect to, any shares of Capital Stock, or subscriptions, rights, warrants or options to acquire any shares of Capital Stock, or entered into other agreements or commitments of any character obligating it to issue any such Capital Stock;

- (f) Caused, permitted or proposed any amendments to Abacus's Charter Documents;

- (g) Suffered any material damage, destruction or loss, whether covered by insurance or not, adversely affecting the Assets;

- (h) Entered into any employment or severance agreement or understanding calling for payments in the aggregate for all such agreements in excess of \$100,000 annually;

- (i) Other than this Agreement, entered into any commitment or transaction with an aggregate value of at least \$250,000 to Abacus (including, but not limited to, any borrowing, sale, lease or other disposition of a material asset or material amount of assets or capital expenditure in a material amount);

- (j) Incurred any indebtedness for borrowed money or guaranteed any such indebtedness of another Person, issued or sold any debt securities or options, warrants, calls or other rights to acquire any debt securities of Abacus, entered into any "keep well" or other agreement to maintain any financial statement condition or entered into any arrangement having the economic effect of any of the foregoing;

- (k) Adopted a new Benefit Plan or Foreign Benefit Plan, materially amended an existing Benefit Plan or Foreign Benefit Plan other than as required by applicable Law, entered into any collective bargaining agreement, or taken any action to accelerate, amend or change the period of vesting or exercisability of options or other equity awards other than as required by applicable Law, or re-priced options granted under any Benefit Plan or Foreign Benefit Plan or authorized cash payments in exchange for any options granted under any such Benefit Plan or Foreign Benefit Plan;

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- (l) Entered into any transaction with any director, officer, employee, shareholder or Affiliate of Abacus that is either not in the Ordinary Course of Business or on terms less favorable to Abacus than those that would have been obtained in a comparable transaction by Abacus with an unrelated Person;

- (m) Revalued any of its assets or, except as required by GAAP, made any change in accounting methods, principles or practices;

- (n) Hired, promoted, demoted or terminated or made any other material changes to the employment status or title of, any employee of Abacus;

- (o) Made any Tax election that, individually or in the aggregate, is reasonably likely to adversely affect in any material respect the Tax liability or Tax attributes of Abacus or settle or compromise any material income Tax liability;

- (p) Taken any other action that is (i) reasonably likely to (A) have a Material Adverse Effect on Abacus; (B) breach Abacus's obligations hereunder or (C) prevent the fulfillment of the conditions to closing in Article VIII hereof; or (ii) otherwise not in the Ordinary Course of Business; and

- (q) Agreed in writing or otherwise to take any of the actions described in Section 4.6(a) through (p) above.

**4.7 Taxes.** Except as set forth on Schedule 4.7 (with paragraph references corresponding to those set forth below):

- (a) (i) All Tax Returns required to be filed with respect to Abacus have been duly and timely filed (taking into account any valid extensions of time); (ii) such Tax Returns are complete and correct in all respects; (iii) all Taxes of Abacus (whether or not shown on such Tax Returns) have been paid in full when due; and (iv) there are no unresolved claims for Taxes with respect to which Abacus is or may be liable. Abacus is not currently the beneficiary of any extension of time within which to file any Tax Return;

(b) No deficiencies for any Taxes for which Abacus is or may be liable have been asserted or assessed or, to the Knowledge of Sellers, proposed (and are currently pending). Abacus has not received from any foreign, federal, state, or local taxing authority (including jurisdictions where Abacus has not filed Tax Returns) any notice indicating an intent to open an audit or other review or any request for information related to Tax matters;

(c) No waivers of the time to assess any Taxes for which Abacus is or may be liable have been given or requested;

(d) No claim has ever been made by a Taxing authority in a jurisdiction where Abacus has never paid Taxes or filed Tax Returns asserting that Abacus is or may be subject to Taxes assessed by such jurisdiction;

(e) Abacus is not a party to any pending action or proceeding before any court or any other governmental or regulatory authority for the assessment or collection of any Taxes;

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(f) There are no liens with respect to Taxes (except for liens with respect to property Taxes not yet due) upon any of the properties or assets of Abacus ;

(g) Abacus has withheld and paid all Taxes required to be withheld and paid in connection with amounts paid or owing to any employee, creditor, independent contractor or other third party;

(h) Abacus has set up adequate reserves for the payment of all Taxes not yet due and payable that adequately cover all Tax periods ending prior to the date hereof and has properly accrued for all Taxes not yet due and payable for Straddle Periods. Since the conclusion of the fiscal year ended December 31, 2012, Abacus has no liability for Taxes outside the Ordinary Course of Business or otherwise inconsistent with past custom and practice;

(i) Neither Abacus is a party to or has any obligation under any Tax-sharing, Tax indemnity or Tax allocation agreement or arrangement or will not be bound by any such agreement or similar arrangement or have any liability thereunder for any amounts due in respect to periods prior to the Closing Date;

(j) Reserved.

(k) Abacus has no liability for the Taxes of any Person (other than Company) under Section 1.1502-6 of the Treasury Regulations (or any similar provision of state, local or foreign Law) as a transferee or successor, pursuant to any contractual obligation, or otherwise for any Taxes of any person other than Abacus. Abacus is not or ever has been a member of a group of corporations with which it has filed (or been required to file) group, consolidated, combined or unitary Tax Returns;

(l) Abacus is not or ever has been a party to a transaction or agreement that is in conflict with the Tax rules on transfer pricing in any relevant jurisdiction;

(m) Abacus has not been a party to a "reportable transaction," as such term is defined in Treasury Regulations Section 1.6011-4(b)(1), or any other transaction requiring disclosure under analogous provisions of state, local or foreign Tax Law. Abacus has disclosed on its Tax Returns all positions taken therein that could give rise to a substantial understatement of federal income Tax within the meaning of Section 6662 of the Code;

(n) Abacus has not been the "distributing corporation" or the "controlled corporation" (in each case, within the meaning of Section 355(a)(1) of the Code) with respect to a transaction described in Section 355 of the Code (i) within the three (3)-year period ending as of the date of this Agreement, or (ii) in a distribution that could otherwise constitute part of a "plan" or "series of related transactions" (within the meaning of Section 355(e) of the Code) that includes the transactions contemplated by this Agreement; and

(o) Abacus will not be required to include any amount as income for any taxable period or portion thereof beginning after the Closing Date, as a result of (i) a change in accounting method for any taxable period ending on or before the Closing Date, or (ii) any agreement with any Tax authority with respect to any such taxable period.

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**4.8 Material Contracts.** Schedule 4.8 sets forth a list of all of the following Contracts to which Abacus is a party or by which it is bound (collectively, the "Material Contracts"):

(a) Any Contract for the furnishing of services to or by Abacus or otherwise related to the Business under the terms of which Abacus: (A) is likely to pay or otherwise give consideration of more than \$250,000 in the aggregate during the calendar year ending December 31, 2014 or (B) is likely to pay or otherwise give consideration of more than \$250,000 in the aggregate over the remaining term of such Contract;

(b) Any agreement or plan, including any ownership option plan, appreciation right plan or ownership purchase plan, any of the benefits of which will be increased, or the vesting of benefits of which will be accelerated, by the occurrence of any of the transactions contemplated by this Agreement or the value of any of the benefits of which will be calculated on the basis of any of the Transactions;

(c) Any agreement of indemnification, warranty or any guaranty other than any agreement of indemnification entered into in connection with (i) a lease or (ii) the sale or license of Software or hardware products in the Ordinary Course of Business;

(d) Any Contract for the employment, severance or retention of any director, officer, employee, agent, shareholder, consultant or advisor of Abacus or any other Contract with any director, officer, employee, agent, shareholder, consultant or advisor of Abacus that provides for any severance, change in control, deferred compensation, retention, "stay put", or "golden parachute" payments, termination of employment or expiration of such Contract upon consummation of the Transactions that does not, in each case, provide for termination at will by Abacus, as applicable, without further cost or liability to Abacus;

- (e) Any mortgages, indentures, guarantees, loans or credit agreements, security agreements, pledges or other agreements or instruments relating to the borrowing of money by Abacus or extension of credit to Abacus;
- (f) Any Contracts that limit or restrict Abacus, or any of its employees, from engaging in any business and any Contracts that limit or restrict anyone other than Abacus's employees or consultants from competing with Abacus or from soliciting or hiring employees of any other Entity;
- (g) Any powers of attorney or comparable delegations of authority granted by Abacus;
- (h) Any Contract or commitment with any director, officer or Capital Stock owner of Abacus;
- (i) Any Contract that is a joint venture, partnership, or other agreement (however named) involving a sharing of profits, losses, costs, or liabilities;
- (j) Any Contract or undertaking not terminable without penalty, cost or liability on notice not exceeding thirty (30) days;

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- (k) Any Contracts that are leases, rental or occupancy agreements, installments and conditional sale agreements, and other agreements affecting the ownership of, leasing of, title to, use of, or any leasehold or other interest in, any real or personal property (except personal property leases and installment and conditional sales agreements having a value per item or aggregate payments annually of less than \$150,000);
- (l) Any Contracts that are licensing agreements or other agreements with respect to (i) Intellectual Property in an amount exceeding \$50,000 annually and (ii) Software in an amount exceeding \$50,000 annually;
- (m) Any Contracts with any Governmental Entity in an amount exceeding \$250,000 annually;
- (n) Any Contracts between or among Abacus and any director, officer, employee, shareholder or any Affiliate of Abacus other than Contracts made in the Ordinary Course of Business on terms no less favorable than those that would have been obtained with a non-affiliated party;
- (o) Any Contract that is a guaranteed fixed price environmental remediation Contract; and
- (p) Any Contract that was not made in the Ordinary Course of Business, with:
  - (i) Consequential or liquidated damages or other indemnity provisions that are not based upon Abacus's negligence in the performance of its services;
  - (ii) Fitness for purpose warranties or process, efficacy or similar guarantees; or
  - (iii) At-risk design/build, lump sum turn-key, or similar Contract risks or arrangements.
- (q) In addition to the foregoing, any other agreement, Contract or commitment that involves a commitment, expenditure, liability or value in excess of \$500,000; or
- (r) Any other agreement, Contract or commitment that could reasonably be expected to have a Material Adverse Effect on Abacus.

(s) Complete and accurate copies of the Contracts appearing on Schedule 4.8, including all material amendments and supplements, have been delivered or made available to Buyer. Each Material Contract is valid and is the legally binding obligation of Abacus. Each of Abacus has duly performed all its respective obligations thereunder to the extent that such obligations to perform have accrued. Except as set forth on Schedule 4.8, neither Abacus nor, to Sellers' Knowledge, any other party to a Contract with Abacus, is in breach, violation or default under, and Abacus has not received notice that it has breached, violated or defaulted under, any of the terms or conditions of any of the agreements, Contracts or commitments to which Abacus is a party or by which Abacus is bound that are required to be disclosed on Schedule 4.8 in such a manner as would permit any other party to cancel or terminate any such Contract, or would permit any other party to seek material damages or other remedies (for any or all of such

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breaches, violations or defaults, in the aggregate). To Sellers' Knowledge, no breach or default, or event which would (with the passage of time, notice or both) constitute a breach or default under any Material Contract by any party or obligor thereto other than Abacus or any Seller has occurred or, as a result of this Agreement or performance thereof, will occur. In addition, to Sellers' Knowledge, there is no plan, intention or indication of any contracting party to any Material Contract to cause the termination, cancellation or modification of such Material Contract or to reduce or otherwise change its activity thereunder so as to materially adversely affect the benefits derived or expected to be derived therefrom by Company or its applicable subsidiary. Except as set forth on Schedule 4.8, each Contract providing for the sale of goods or services by Company has not exceeded the internal budget established for such Contract by more than \$250,000, including amounts for corrections of defects, deficiencies, errors or omissions or other warranty or guaranty related work that are not reimbursed by the other party to such Contract.

#### **4.9 Real and Personal Property; Leases.**

(a) Schedule 4.9 accurately identifies all Leased Real Property and each applicable Real Property Lease (including any amendments, guarantees, assignments, extensions, modifications or supplements thereto) and property address. Abacus does not own any real property and, except as set forth on Schedule 4.9, Abacus has not owned or leased any real property that is not part of the Leased Real Property. Abacus has valid leasehold interests in, and possession of the Leased Real Property free and clear of all Encumbrances, and the valid and enforceable power and unqualified right to use and indirectly transfer the Leased Real Property pursuant to the terms and conditions of this Agreement. All the Real Property Leases are in full force and effect

and none of Abacus and, to Sellers' Knowledge, any other party to a Real Property Lease, is in default under any of such Real Property Lease nor is there any event which, with notice or lapse of time, or both, would constitute a material default by any party under any of the Real Property Leases, nor has Abacus subleased, licensed or otherwise granted any Person the right to use or occupy any Leased Real Property or any portion thereof. Abacus has provided complete and accurate copies of the Real Property Leases to Buyer. The Real Property Leases constitute valid and binding obligations of Abacus as tenants, enforceable in accordance with their terms. Except as set forth on Schedule 4.9, no Approval is required under the Real Property Leases in order to consummate the Transactions, and the consummation of the Transactions will not result in a breach under any Real Property Lease. No condemnation or similar proceeding has been commenced and, to Sellers' Knowledge, threatened against the Leased Real Property. None of the Leased Real Property has been materially damaged or destroyed since the Balance Sheet Date. All necessary material certificates, permits, licenses and other Approvals, governmental and otherwise, necessary for the use, occupancy and operation of the Leased Real Property and the conduct of the Business (including certificates of completion and certificates of occupancy) and all required zoning, building code, land use, environmental and other similar permits or Approvals, have been obtained and are in full force and effect as of the date hereof and not subject to revocation, suspension, forfeiture or modification. To Sellers' Knowledge, there is no pending zoning proceeding affecting the Leased Real Property. The Leased Real Property constitutes all the real property used or necessary to conduct the Business.

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(b) Abacus owns, leases or has the legal right to use all the properties and assets, including the Intellectual Property and the Leased Real Property, used in the conduct of the Business or otherwise owned, leased or used by Abacus (all such properties and assets being the "Assets"). Abacus has provided Buyer copies of any and all licenses, permits, leases and operating agreements relating to the Leased Real Property. Abacus represents and warrants that such materials provided to Buyer are complete and accurate copies of the same materials in Company's files. Abacus has good title to or a valid leasehold or license interest in each material item of personal property that are part of the Assets used by it in conducting the Business (including good and marketable title to all material assets reflected on Abacus's balance sheets), free and clear of any Encumbrance. Except for Assets in transit in the Ordinary Course of Business, all material tangible personal property Assets are located on the Leased Real Property and in the possession of Abacus.

(c) Immediately following the consummation of the Transactions, Abacus will continue to own, or lease, license or rent under valid and subsisting Contracts, or otherwise retain its respective interest in the Assets and will not incur any penalty or other adverse consequence, including any increase in rentals, royalties, or licenses or other fees imposed as a result of, or arising from, the consummation of the transactions contemplated by this Agreement.

**4.10 Condition and Sufficiency of Tangible Assets.** The tangible Assets are in reasonably good condition and repair, normal wear and tear excepted, and are adequate for the uses to which they are being put. None of the tangible Assets that are material to the operation of the Business is in need of maintenance or repairs except for ordinary, routine maintenance and repairs that are not material in nature or cost. The tangible Assets are sufficient in all material respects for the continued conduct of the Business after the Closing in substantially the same manner as conducted prior to the Closing.

**4.11 Licenses, Permits and Authorizations.** Schedule 4.11 sets forth a complete and accurate list of all jurisdictions in which the employees of Abacus are registered or qualified under the engineering (or architectural or surveying, if applicable) practice Laws of the states in the United States, the District of Columbia, and countries throughout the world in which Abacus provides such consulting services. Each of Abacus and its Subsidiaries has all engineering practice registrations and approvals and all other material Approvals, rights, licenses and permits of or from Governmental Entities which are required to permit the operation of the Business of Abacus as presently conducted, and Abacus is not in violation of any of them. Such Approvals, rights, licenses and permits are valid and in full force and effect in all material respects and will remain so upon consummation of the transactions contemplated by this Agreement. To Sellers' Knowledge, there is no threatened suspension, cancellation or invalidation of, or challenge to, any such Approvals, rights, licenses and permits.

**4.12 Intellectual Property and Software.**

(a) Each of Abacus owns, or is licensed or otherwise possesses legally enforceable rights to use, all Intellectual Property that is used in the Business of Abacus.

(b) To Sellers' Knowledge, there is no unauthorized use, disclosure, infringement or misappropriation of any Intellectual Property or Third Party Intellectual Property of Abacus.

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(c) Except with respect to licenses of Software generally available for an annual license fee of no more than \$50,000, Schedule 4.12 sets forth a list of all Contracts pursuant to which each of Abacus licenses or otherwise is authorized to use any Intellectual Property or Software used in the Business as currently conducted. None of Company is in material breach of any license or other agreement relating to the Intellectual Property or Third Party Intellectual Property of Abacus.

(d) Schedule 4.12 sets forth a list of all registered trademarks and pending applications for registrations of any trademarks owned by Abacus. All registrations set forth on Schedule 4.12 are in full force and effect.

(e) Abacus has not (i) been a party to any suit, action or proceeding that involves a claim of infringement of any patents, trademarks, service marks, copyrights or violation of any trade secret or other proprietary right of any third party; or (ii) brought any action, suit or proceeding for infringement of Intellectual Property or breach of any license agreement involving Intellectual Property against any third party. To Sellers' Knowledge, the operation of the Business does not infringe upon any patent, trademark, service mark or copyright of any third party.

(f) Abacus has secured valid written assignments or work for hire agreements from all consultants and employees who contributed to the creation and development of Intellectual Property of the rights to such contributions that Abacus does not already own by operation of law.

(g) Abacus has taken reasonable steps to protect Abacus's rights in its confidential information and trade secrets that it wishes to protect.

**4.13 Litigation; Compliance with Laws.**

(a) Except as set forth on Schedule 4.13, there is no Action pending or, to Sellers' Knowledge, threatened against Abacus or any of its Assets.

(b) Except as disclosed on Schedule 4.13, Abacus is not subject to or in default with respect to any Order to which it or any of its Assets (owned or used), is subject. At all times during the past three (3) years, Abacus has been in compliance in all material respects with each Law that is or was applicable to it or to the conduct or operation of the Business or the ownership or use of any of its Assets.

(c) Except as set forth on Schedule 4.13, Abacus has not received, during the past three (3) years, any written notice or, to Sellers' Knowledge, any other communication from any Governmental Entity or any other Person regarding (i) any actual or alleged violation of, or failure to comply with, any Law or (ii) any actual or alleged obligation on the part of Abacus to undertake or to bear all or any portion of the cost of, any remedial action of any nature. Neither Abacus nor any of its Assets is subject to any Order which could reasonably be expected to have a Material Adverse Effect on Abacus.

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**4.14 Insurance.**

(a) Schedule 4.14 sets forth the following information with respect to each insurance policy under which Abacus has been an insured, a named insured or otherwise the principal beneficiary of coverage at any time within the past year from the date hereof:

(i) The name, address and telephone number of the agent or broker;

(ii) The name of the insurer and the names of the principal insured and each named insured;

(iii) The policy number and the period of coverage;

(iv) The type, scope (including an indication of whether the coverage was on a claims made, occurrence or other basis) and amount (including a description of how deductibles, retentions and aggregates are calculated and operate) of coverage; and

(v) The premium charged for the policy, including a description of any retroactive premium adjustments or other loss-sharing arrangements.

(b) Except as set forth on Schedule 4.14, there is no actual, pending, or to Sellers' Knowledge, threatened claim against Abacus that would come within the scope of such coverage listed on Schedule 4.14, nor has any current carrier provided notice to Abacus that it intends to terminate any policy or to deny coverage with respect to any such claim. Except as listed on Schedule 4.14, there is no actual, pending or, to Sellers' Knowledge, threatened claim against Abacus that would not come within the scope of Abacus's insurance coverage listed on Schedule 4.14.

(c) Abacus has maintained during the past three (3) years and now maintains (i) insurance on all of the Assets used in connection with the Business of a type customarily insured, covering property damage and loss of income by fire or other casualty, and (ii) insurance protection in amounts customary in Abacus's industry (subject to the deductible amounts and dollar limits of coverage set forth in said Schedule) against errors and omissions and other liabilities, claims, and risks against which it is customary and reasonable to insure in its industry. Abacus has not, within the past three (3) years, allowed any insurance policy to lapse for failure to renew or for any other reason, unless such coverage was replaced with coverage of a similar type and amount. Abacus has not failed to give any notice or present any claim under any insurance policy in due and timely fashion under the applicable insurance policy.

(d) There are no (i) proposed material increases in Abacus's premiums for insurance or for contributions for worker's compensation or unemployment insurance, (ii) overt conditions existing in the Business that would reasonably be expected to result in such increases, other than increases generally applicable to Abacus's industry, or (iii) proposed material decreases in Abacus's coverage or other policy benefits. Further, no existing insurer of Abacus has denied Abacus coverage on any claim or refused to approve any proposed settlement.

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(e) Sellers shall obtain a run-off (sometimes known as tail coverage) on its existing professional liability coverage with a \$50,000 per claim deductible, and \$2,000,000 per claim and annual aggregate limits, which shall cover not less than three (3) years following this acquisition. Such policy shall include Buyer as a name insured. Professional liability coverage maintained by Buyer and WGI shall be in excess professional liability insurance maintained by Seller.

**4.15 Employee and Labor Matters.**

(a) Schedule 4.15(a) accurately sets forth, with respect to each employee of Abacus as of the date hereof:

(i) The name of such employee and the date as of which such employee was originally hired by Abacus;

(ii) Such employee's title;

(iii) Such employee's annualized compensation as of the date of this Agreement and bonuses or other incentive compensation, if any, for each of the past three (3) years;

(iv) Such employee's target incentive compensation for 2014 (commission and/or bonus, as applicable);

(v) Such employee's classification as exempt or non-exempt from applicable state or federal overtime Laws or regulations;

- (vi) Such employee's accrued vacation and/or paid time off as of the Closing Date;
- (vii) Such employee's vacation and/or paid time off accrual rate per year;
- (viii) Such employee's visa type (if any);
- (ix) Such employee's security clearance (if any);
- (x) To the extent such employee is on a leave of absence, the nature of such leave of absence and the anticipated date of return to active employment; and
- (xi) Each Benefit Plan in which such employee participates or is eligible to participate.

(b) Except as set forth on Schedule 4.15(b), Abacus is not a party to, or has at any time in the past three (3) years, been threatened in writing with, any lawsuit, claim, charge, or investigation brought by or before any Governmental Entity or arbitral forum, in which Abacus is alleged to have violated any employment Contract, independent contractor agreement, or Law relating to employment, hiring, equal opportunity, discrimination, harassment, retaliation, immigration, wages, hours, compensation, benefits, collective bargaining, the payment of social security and similar Taxes, occupational safety and health, privacy rights of employees, misclassification of employees as exempt from applicable overtime Laws, or the misclassification of any Person as an independent contractor.

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(c) Abacus is not a party to any collective bargaining agreement and there are no labor unions or other organizations representing any employee. There are no labor unions or other or other organizations that have filed a petition with the National Labor Relations Board or any other Government Entity within the three (3) years prior to the date of this Agreement seeking certification as the collective bargaining representative of any employee. To Sellers' Knowledge, no labor union or organization is engaged in or threatening to engage in any organizing activity with respect to any employee. During the three (3) years prior to the date of this Agreement, there has not been, and there is not pending or, to Sellers' Knowledge, threatened, any (1) strike, lockout, slowdown, picketing, or work stoppage with respect to any employee or (2) unfair labor practice charge, grievance or complaint filed or pending against Abacus.

(d) Except as set forth on Schedule 4.15(d), Abacus has complied, and is currently in compliance, in all material respects with all Laws related to the employment of employees, including provisions related to the hiring of employees, payment of wages, hours of work, classification of employees as exempt from overtime regulations, classification of Persons as independent contractors, leaves of absence, equal opportunity, discrimination, harassment, retaliation, occupational health and safety, employee privacy rights, immigration, and workers' compensation.

(e) With respect to each current and former employee of Abacus, during the three (3) year period preceding the date of this Agreement, each of Abacus: (i) has withheld and reported all material amounts required by Law or by agreement to be withheld and reported with respect to wages, salaries and other payments; (ii) has no outstanding material liability, or to Sellers' Knowledge, any potential material liability, for any arrears of wages, severance pay or any penalty relating thereto for failure to comply with any of the foregoing; (iii) has no outstanding material liability, or to Sellers' Knowledge, any potential Liability, for any payment to any trust or other fund governed by or maintained by or on behalf of any Governmental Entity, with respect to unemployment compensation benefits, social security or other benefits or obligations for employees (other than routine payments to be made in the Ordinary Course of Business); and (iv) has no outstanding material liability or, to Sellers' Knowledge, any potential material liability with respect to any misclassification of any person as (x) an independent contractor rather than as an employee, or with respect to any employee leased from another employer, or (y) an employee exempt from state or federal overtime regulations.

(f) Except as set forth on Schedule 4.15(f), Abacus has no Contracts that entitle any employee to any severance, change of control, or "golden parachute" payments or any other payments or compensation upon consummation of the Transactions or termination of employment.

(g) During the three (3) years preceding the Closing Date, Abacus has not effectuated (i) a "plant closing" (as defined in the Worker Adjustment and Retraining Notification Act (the "WARN Act") (or any similar state, local or foreign Law)) affecting any site of employment or one or more facilities or operating units within any site of employment or facility of Abacus or (ii) a "mass layoff" (as defined in the WARN Act (or any similar state, local or foreign Law)) affecting any site of employment or facility of Abacus.

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(h) To Sellers' Knowledge, no officer, employee or group of employees has provided written notice of termination of employment with Abacus before or immediately after the Closing.

(i) Abacus is not a party to any agreement for the provision of labor from any outside agency. To Sellers' Knowledge, each Person who is an independent contractor of Abacus is properly classified as an independent contractor for purposes of all Laws related to employment and the status of independent contractors.

#### **4.16 Employee Benefit Plans; ERISA.**

(a) Schedule 4.16 sets forth a true and complete list of each "employee benefit plan," as defined in Section 3(3) of ERISA, and each and every written, unwritten, formal or informal plan, agreement, program, policy or other arrangement involving direct or indirect compensation (other than workers' compensation, unemployment compensation and other government programs), employment, severance, consulting, disability benefits, supplemental unemployment benefits, vacation benefits, retirement benefits, deferred compensation, profit-sharing, bonuses, options, appreciation rights, other forms of incentive compensation, post-retirement insurance benefits, or other benefits, entered into, maintained or contributed to by Abacus or with respect to which Abacus has or may in the future have any liability (contingent or otherwise) and subject to U.S. Law. Each plan, agreement, program, policy or arrangement required to be set forth on Schedule 4.16 pursuant to the foregoing is referred to herein as a "Benefit Plan."

(b) Abacus has delivered the following documents to Buyer with respect to each Benefit Plan, as applicable: (1) correct and complete copies of all documents embodying such Benefit Plan, including all amendments thereto, and all related trust documents, (2) a written description of any Benefit Plan that is not set forth in a written document, (3) the most recent summary plan description together with the summary or summaries of material modifications thereto, if any, (4) the three (3) most recent annual actuarial valuations, if any, (5) all IRS or Department of Labor (“DOL”) determination, opinion, notification and advisory letters, (6) the three (3) most recent annual reports (Form Series 5500 and all schedules and financial statements attached thereto), if any, (7) all material correspondence to or from any Governmental Entity received in the last three (3) years, (8) all discrimination tests for the most recent three (3) plan years, and (9) all material written agreements and Contracts currently in effect, including administrative service agreements, group annuity Contracts, and group insurance Contracts.

(c) Each Benefit Plan has been maintained and administered in all respects in compliance with its terms and with the requirements prescribed by any and all statutes, orders, rules and regulations (foreign and domestic), including ERISA and the Code, which are applicable to such Benefit Plans. All contributions, reserves or premium payments required to be made or accrued as of the date hereof to the Benefit Plans have been timely made or accrued. Each Benefit Plan intended to be qualified under Section 401(a) of the Code and each trust intended to qualify under Section 501(a) of the Code is so qualified and either: (1) has obtained a

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currently effective favorable determination notification, advisory and/or opinion letter, as applicable, as to its qualified status (or an opinion letter with respect to the qualified status of the master or prototype form on which it is established) from the IRS covering the all legislation for which the IRS will currently issue such a letter, and no amendment to such Benefit Plan has been adopted since the date of such letter covering such Benefit Plan that would adversely affect such favorable determination; or (2) still has a remaining period of time in which to apply for or receive such letter and to make any amendments necessary to obtain a favorable determination.

(d) No plan currently or ever in the past maintained, sponsored, contributed to or required to be contributed to by Abacus or any of their respective current or former ERISA Affiliates is or ever in the past was (1) a “multiemployer plan” as defined in Section 3(37) of ERISA, (2) a plan described in Section 413 of the Code, (3) a plan subject to Title IV of ERISA, (4) a plan subject to the minimum funding standards of Section 412 of the Code or Section 302 of ERISA, or (5) a plan maintained in connection with any trust described in Section 501(c)(9) of the Code. The term “ERISA Affiliate” means any Person that, together with Abacus and/or any of its Subsidiaries, would be deemed a “single employer” within the meaning of Section 414(b), (c), (m) or (o) of the Code.

(e) Abacus is not subject to any liability or penalty under Sections 4975 through 4980B of the Code or Title I of ERISA. Abacus has complied with all applicable health care continuation requirements in Section 4980B of the Code and in Title I, Subtitle B, Part 6 of ERISA. No “Prohibited Transaction,” within the meaning of Section 4975 of the Code or Sections 406 or 407 of ERISA and not otherwise exempt under Section 408 of ERISA, has occurred with respect to any Benefit Plan.

(f) No Benefit Plan provides, or reflects or represents any liability to provide, benefits (including death or medical benefits), whether or not insured, with respect to any former or current employee, or any spouse or dependent of any such employee, beyond the employee’s retirement or other termination of employment with Abacus other than (1) coverage mandated by Part 6 of Subtitle B of Title I of ERISA or Section 4980B of the Code, (2) retirement or death benefits under any plan intended to be qualified under Section 401(a) of the Code, (3) disability benefits that have been fully provided for by insurance under a Benefit Plan that constitutes an “employee welfare benefit plan” within the meaning of Section (3)(1) of ERISA, or (4) benefits in the nature of severance pay with respect to one or more of the employment Contracts set forth on Schedule 4.16.

(g) Except as set forth on Schedule 4.16, neither the execution and delivery of this Agreement nor the consummation of the transactions contemplated hereby will (i) result in any payment (including severance, unemployment compensation, golden parachute, bonus or otherwise) becoming due to any shareholder, director or employee of Abacus under any Benefit Plan or otherwise, (ii) materially increase any benefits otherwise payable under any Benefit Plan, or (iii) result in the acceleration of the time of payment or vesting of any such benefits.

(h) No Action (excluding claims for benefits incurred in the ordinary course) has been brought or is pending or threatened against or with respect to any Benefit Plan or the assets or any fiduciary thereof (in that Person’s capacity as a fiduciary of such Benefit Plan). There are no audits, inquiries or Actions pending or threatened by the IRS, DOL, or other Governmental Entity with respect to any Benefit Plan.

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(i) Each Benefit Plan that is a “nonqualified deferred compensation plan” (within the meaning of Section 409A(d)(1) of the Code) (1) has been operated since January 1, 2005 in good faith compliance with Section 409A of the Code and all applicable IRS guidance promulgated thereunder to the extent such plan is subject to Section 409A of the Code, including any such plan in existence prior to January 1, 2005 and not subject to Section 409A of the Code, that has been “materially modified” (within the meaning of IRS Notice 2005-1) at any time after October 3, 2004. No Benefit Plan that is a “nonqualified deferred compensation plan” (within the meaning of Section 409A(d)(1) of the Code) provides benefits that are exempt from Section 409A because the benefits were earned and vested as of December 31, 2004 and the Benefit Plan was not materially modified after October 3, 2004. Abacus has not issued, granted or promised (1) any stock rights within the meaning of Section 409A of the Code, (2) any incentive stock options as described in Section 422 of the Code, or (3) any employee stock purchase plan rights described in Section 423 of the Code. No stock option of Abacus or its Subsidiaries (whether currently outstanding or previously exercised) is, has been or would be, as applicable, subject to any Tax, penalty or interest under Section 409A of the Code.

(j) Schedule 4.16 sets forth those Benefit Plans maintained by Abacus outside the jurisdiction of the United States, or covers any employee residing or working outside the United States (any such Benefit Plan, a “Foreign Benefit Plan”). With respect to any Foreign Benefit Plans, (A) all Foreign Benefit Plans have been established, maintained and administered in compliance in all material respects with their terms and all applicable statutes, Laws, ordinances, rules, orders, decrees, judgments, writs, and regulations of any controlling Governmental Entity, (B) all Foreign Benefit Plans that are required to be funded are fully funded, and with respect to all other Foreign Benefit Plans, adequate reserves therefor have been established in the Financial Statements, and (C) no material liability or obligation of Abacus exists with respect to such Foreign Benefit Plans that has not been disclosed on Schedule 4.16.

**4.17. Transactions with Affiliates.** Except (i) as set forth on Schedule 4.17 and (ii) for employment and benefit arrangements in the Ordinary Course of Business, no director, officer or other Affiliate of Abacus or, to Sellers' Knowledge, any Person with whom any such director, officer or other Affiliate or associate has any direct or indirect relation by blood, marriage or adoption, or, to Sellers' Knowledge, any Entity in which any such director, officer or other Affiliate, owns any beneficial interest (other than a publicly held corporation whose stock is traded on a national securities exchange or in the over-the-counter market and less than one percent (1%) of the stock of which is beneficially owned by all such persons) has any interest in (a) any Contract with Abacus, or relating to the Business, including any Contract for or relating to indebtedness of Abacus, or (b) any property, including Intellectual Property and Real Property, used in the Business.

**4.18. No Brokers or Finders.** Except as set forth on Schedule 4.18, no Person engaged by or acting on behalf of any of Sellers, Abacus or any of their respective Affiliates in connection with the negotiation, execution or performance of this Agreement or the transactions contemplated by this Agreement, is or will be entitled to any brokerage or finder's or similar fee or other commission as a result of this Agreement or such transaction.

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**4.19. Receivables.**

(a) All accounts receivable of Abacus whether reflected on the most recent balance sheet in the Financial Statements or otherwise and including "work in process" inventory and accrued and unbilled revenues, represent actual revenues generated in the Ordinary Course of Business. Abacus has calculated the allowance for doubtful accounts shown on the consolidated unaudited balance sheet of Abacus as of the Balance Sheet Date in accordance with GAAP applied on a basis consistent with past practice.

(b) Abacus has delivered or made available to Buyer a complete and accurate aging list of all receivables of Abacus as of the Balance Sheet Date.

**4.20 Environmental Matters.** Except as set forth on Schedule 4.20:

(a) Abacus is in compliance with all Environmental Laws, which compliance includes obtaining and maintaining all permits used in the operation of the Business. Schedule 4.20 sets forth a complete list of all environmental permits held by Abacus.

(b) Abacus has not generated, used, transported, treated, stored, released or disposed of, or, to Sellers' Knowledge, permitted anyone else for whom Abacus would have liability to generate, use, transport, treat, store, release or dispose of any Hazardous Substance in violation of any Environmental Laws.

(c) There has not been any generation, use, transportation, treatment, storage, release or disposal of any Hazardous Substance in connection with the conduct of the Business or the use of any property or facility of Abacus or, to Sellers' Knowledge, any nearby or adjacent properties or facilities, which has resulted in or would reasonably be expected to result in Abacus incurring any liability under any Environmental Laws or which would require reporting or notification to any Governmental Entity.

(d) There have been no material Releases (except for releases in accordance with valid environmental permits) of any Hazardous Materials at any of the properties of Company which have resulted or which would be reasonably anticipated to result in material liability for Company under Environmental Law.

(e) Company has not received any written notice or any other communication from any Governmental Entity or any other Person regarding any actual or alleged obligation on the part of Company to undertake or to bear all or any portion of the cost of, any remedial action of any environmental contamination.

(f) Abacus has not received notice from any Person (i) that Abacus is considered to be a potentially responsible party under The Comprehensive Environmental Response, Compensation and Liability Act or any state or local equivalent Law or (ii) that Abacus is named or is to be named in any Action arising out of or related to Hazardous Substances.

(g) Abacus has made available to Buyer or its advisors copies of all environmental reports, studies and audits that are in its possession or control to the extent related to the Business of Abacus or to Real Property.

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**4.21 Restrictions on Business Activities.** There is no Order binding upon Abacus that has, or could reasonably be expected to have the effect of prohibiting or materially impairing the conduct of Business by Abacus taken as a whole as presently conducted.

**4.22 Internal Controls.** Abacus maintains a system of internal controls sufficient in all material respects to provide reasonable assurances that:

(a) Transactions are executed in accordance with management's general or specific authorization;

(b) Transactions are recorded as necessary (1) to permit preparation of financial statements in conformity with GAAP applied on a basis consistent with past practice and (2) to maintain accountability for Assets;

(c) Access to Assets is permitted only in accordance with management's general or specific authorization; and

(d) The recorded accountability for Assets is compared with the existing Assets at reasonable intervals and appropriate action is taken with respect to any differences.

**4.23 Absence of Certain Business Practices.** Neither Abacus nor any of its directors, officers, agents or employees or any other Person affiliated with or acting for or on the behalf of Abacus has, (a) directly or indirectly, used any corporate funds for unlawful contributions, gifts, entertainment

or other unlawful expenses relating to political activity, made any unlawful payment to foreign or domestic government officials or employees or to foreign or domestic political parties or campaigns from corporate funds, violated any provision of the Foreign Corrupt Practices Act of 1977, as amended, made any bribe, rebate, payoff, influence payment, kickback or other similar unlawful payment, or established or maintained any unlawful or unrecorded funds, or (b) agreed to give any gift or similar benefit to any customer, supplier, governmental employee or other Person which could subject the Business of Abacus or Buyer to any damage or penalty in any civil, criminal or governmental Action.

**4.24 Foreign Assets Control Regulations and Anti-Money Laundering.** Abacus (i) is not a Person whose property or interest in property is blocked or that has been determined to be subject to blocking pursuant to Section 1 of Executive Order 13224 of September 23, 2001 Blocking Property and Prohibiting Transactions With Persons Who Commit, Threaten to Commit, or Support Terrorism (66 Fed. Reg. 49079 (2001)), (ii) does not engage in any dealings or transactions prohibited by Section 2 of such executive order, or otherwise knowingly associate with any such person in any manner that violates such Section 2, and (iii) is not a Person on the list of Specially Designated Nationals and Blocked Persons published by the Office of Foreign Assets Control of the United States Department of the Treasury on June 24, 2003, as updated from time to time, or subject to the limitations or prohibitions under any other United States Department of the Treasury's Office of Foreign Assets Control regulation or executive order.

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**4.25 Government Contract Matters.**

(a) Abacus has not been suspended or debarred from bidding on Contracts or subcontracts for any Governmental Entity, nor, to the Knowledge of Sellers, has any suspension or debarment action been commenced.

(b) None of Abacus or its executive officers (as such term is defined in Rule 3b-7 of the Exchange Act) have, within the preceding three (3) years, been convicted or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining or attempting to obtain, or performing a federal, state or local government Contract or subcontract; violation of federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, Tax evasion, or receiving stolen property.

(c) No termination, default, cure or show cause notice has been issued to Abacus.

(d) There exist no outstanding requests for equitable adjustment or other contractual action for relief against Abacus with respect to any Contract with a Governmental Entity.

(e) Abacus has complied with, and has conducted its operations in accordance with, each applicable Law pertaining to Contracts with Governmental Entities, including compliance with cost accounting standards set forth in the Federal Acquisition Regulations.

**4.26 Bank Accounts.** Schedule 4.26 sets forth a true and complete list of (i) all bank accounts and safe deposit boxes in the name of Abacus and the names of all Persons authorized to draw thereon or to have access thereto, and (ii) all investment accounts each of Abacus has with brokerage or other firms and the names of all Persons entitled to make investment decisions with respect to such accounts.

**4.27 Contract Backlog.** Schedule 4.27 sets forth a complete and accurate list, on a contract-by-contract basis determined as of Closing Date, of the Contract Backlog of Abacus. For purposes of this Section 4.27, the term "Contract Backlog" means revenues projected to be recognized from signed Contracts on hand with respect to which cancellation is not anticipated by Abacus. With respect to the Contracts listed on Schedule 4.8, each Contract which has been funded is so indicated. The Contract Backlog amounts set forth on Schedule 4.27, both individually and in the aggregate, constitute Abacus's best obtainable estimate of such amounts as of such date, based upon then-existing facts and circumstances known to Abacus. Since the date of the most recent balance sheet in the Financial Statements, there has not been a material (more than 10%) reduction in total Contract Backlog.

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**4.28 Clients; Customers; Sales.** Schedule 4.28 sets forth a correct and current list of all clients and customers of Abacus from which Abacus has received more than \$250,000 in revenues in the most recently completed fiscal year or during fiscal year 2014. Except as indicated on Schedule 4.28, Sellers have no Knowledge that any of the customers listed on Schedule 4.28 intend to cease doing business with Abacus, or materially reduce the amount of the business that they are presently doing with Abacus. The consummation of the Transactions will not have any Material Adverse Effect on the business relationship of Abacus with any customer or client listed on Schedule 4.28. Except as set forth on Schedule 4.28: (i) since the Balance Sheet Date, no client, customer or other Person has asserted or, to Sellers' Knowledge, threatened to assert, in writing any material claim against Abacus (a) under or based upon any warranty provided by or on behalf of Abacus, or (b) under or based upon any other warranty relating to any services performed by Abacus; and (ii) to the Knowledge of Sellers, no event has occurred, and no condition or circumstance exists, that likely would give rise to or serve as a basis for the assertion of any such claim or any claim based on error and omission liability or other similar claim.

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**ARTICLE V  
REPRESENTATIONS AND WARRANTIES OF BUYER**

Buyer represents, warrants and agrees as follows:

**5.1 Organization and Authority of Buyer; Enforceability.**

(a) Buyer is a corporation duly organized, validly existing and in good standing under the Laws of the state of California.

(b) The execution, delivery and performance of this Agreement and the other Transactional Agreements by Buyer and the consummation by Buyer of the transactions contemplated hereby and thereby have been duly authorized by its board of directors, and no other corporate proceeding on the part of Buyer are necessary to approve this Agreement, the other Transactional Agreements or the Transactions. This Agreement has been duly executed and delivered by Buyer, and assuming due authorization, execution and delivery by Abacus and each of Sellers, this Agreement constitutes a valid and binding obligation of Buyer enforceable against Buyer in accordance with its terms, except to the extent that the enforceability may be limited by bankruptcy, insolvency, reorganization, moratorium or similar Laws, or by equitable principles relating to the rights of creditors generally.

## 5.2 **No Conflict; Governmental Consents.**

(a) Except as set forth on Schedule 5.2, the execution, delivery and performance of this Agreement by Buyer do not and will not (i) violate, conflict with or result in the breach of any provision of the Charter Documents of Buyer, (ii) conflict with or violate in any material respect any Law applicable to Buyer, or (iii) conflict with, result in any breach of, constitute a default (or event which with the giving of notice or lapse of time, or both, would become a default) under, require any consent under, or give to others any rights of termination, amendment, acceleration, suspension, revocation or cancellation of, or result in the creation of any Encumbrance on any of the assets or properties of Buyer pursuant to, any note, bond, mortgage, indenture, license, permit, lease, sublease or other Contract to which Buyer is a party or by which any of the assets or properties is bound or affected, other than in the case of clauses (ii) and (iii), such violations, conflicts, breaches, defaults, terminations, cancellations or Encumbrances that would not have a Material Adverse Effect on Buyer.

(b) The execution, delivery and performance of this Agreement by Buyer do not and will not require any Approval of or Order by any Governmental Entity or any other Person, except any filings or notifications with respect to federal or state securities Law requirements.

5.3 **Validity of Shares to be Issued.** The Willdan Shares, if any, to be issued to Sellers pursuant to this Agreement have been duly authorized and, upon delivery in accordance with the provisions of this Agreement, including the meeting of all necessary conditions herein for issuance, will be validly issued, fully paid and non-assessable.

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5.4 **Brokers.** Except for Wedbush Securities (all fees and expenses of which are and will remain the obligation of Buyer), no investment banker, broker, finder or other intermediary has been retained by or is authorized to act on behalf of Buyer or WGI who is entitled to any fee or commission in connection with the Transactions.

5.5 **Investment Purpose.** Buyer is acquiring the outstanding Capital Stock solely for the purpose of investment and not with a view to, or for offer or sale in connection with, any distribution thereof. Buyer is an “accredited investor” as defined in Rule 501 under the Securities Act. Buyer understands that (a) the Capital Stock has not been registered under the Securities Act or registered or qualified under any applicable state securities Laws in reliance upon specific exemptions therefrom, and (b) the Capital Stock may not be transferred or sold except in a transaction registered or exempt from registration under the Act, and registered or qualified or exempt from registration or qualification under any applicable state securities Laws.

5.6 **Credit Agreement.** There is no Default or Event of Default or an event that with the passage of time would become a Default or Event of Default (as such terms are defined in that certain Credit Agreement dated as of March 24, 2014, as extended, renewed, amended or restated from time to time (the “Credit Agreement”)). Further, Buyer’s payment of the Note is a payment permitted under Section 8.22 of the Credit Agreement.

## ARTICLE VI ADDITIONAL AGREEMENTS

6.1 **Preservation of Records.** Sellers shall provide all books and records of Abacus to Buyer on the Closing Date, provided, that Sellers shall be permitted to retain copies of such books and records, subject to the provisions of Section 6.2. Buyer agrees that it shall preserve and keep the books and records provided by Sellers to Buyer on the Closing Date for a period of one (1) year from the Closing Date; provided that, if any such books or records of Abacus relate to a Claim brought by a Seller Indemnified Party pursuant to Section 10.2 of this Agreement and such Claim is unresolved at the end of one (1) year from the date of this Agreement, then such books and records relating to such unresolved Claim may not be destroyed until the resolution of such Claim. During such one (1) year period, Buyer will give Sellers reasonable access during Buyer’s regular business hours upon reasonable advance notice and under reasonable circumstances, subject to restrictions under applicable Law, to such books and records of Abacus transferred to Buyer to the extent necessary for the preparation of financial statements, regulatory filings or Tax Returns of Sellers or their Affiliates in respect of periods ending on or prior to Closing, or in connection with any insurance claims, legal proceedings, Tax audits or governmental investigations or in order to enable Sellers to comply with their respective obligations under this Agreement and each other agreement, document or instrument contemplated hereby and thereby. Sellers shall be entitled, at their sole cost and expense, to make copies of the books and records to which they are entitled to access pursuant to this Section 6.1.

6.2 **Cooperation With Respect to Financial Statements.** Sellers agree to cooperate with, and provide reasonable assistance to, Buyer, including providing and consenting to any required disclosure, in connection with any filings, registration statements or reports of Buyer or any of its Affiliates under the Securities Act or the Exchange Act, and any rules and regulations promulgated thereunder. At Buyer’s request, such cooperation and assistance shall include, but

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not be limited to, making available such financial information with respect to Abacus as may be reasonably required in connection with such filing, registration statement or report (to the extent such financial information is available to Sellers), including using commercially reasonable efforts to facilitate Buyer’s access to the independent accountants that issued the audit reports for Abacus’s Financial Statements and using commercially reasonable efforts to obtain the consent of such independent accountants for the filing of their audit report(s) with respect to the Financial Statements in any filings, registration statements or reports of Buyer or any of its Affiliates under the Securities Act or the Exchange Act and any rules and regulations promulgated thereunder. The cost of preparation of any such required financial information and consents shall be borne by Buyer.

## 6.3 **Regulatory and Other Authorizations; Notices and Consents.**

(a) Sellers and Abacus shall use their commercially reasonable efforts to give all notices and obtain all consents set forth on Schedules 3.4 and 4.4. Buyer shall cooperate and use all commercially reasonable efforts to assist Sellers in giving such notices and obtaining such consents; provided, however, that Buyer shall not have any obligation to give any guarantee or other consideration of any nature in connection with any such notice or consent or to consent to any change in the terms of any agreement or arrangement.

(b) Sellers and Buyer agree that, in the event any Order or Approval necessary to preserve any material right or benefit of the Business or Abacus under any Contract to which Abacus is a party is not obtained prior to the Closing, Sellers will, subsequent to the Closing, use their commercially reasonable efforts to cooperate with Buyer, to the extent reasonably necessary, at Buyer's sole cost and expense, to attempt to obtain such Order or Approval as promptly thereafter as practicable; provided, however, that none of Sellers shall have any obligation to give any guarantee or other consideration of any nature in connection with any such Approval or Order.

#### **6.4 Non-Competition; Non-Solicitation.**

(a) Restrictions on Competitive Activities. Each Seller agrees that, after the Closing, Buyer, Abacus shall be entitled to the goodwill and going concern value of the Business and to protect and preserve the same to the maximum extent permitted by Law. Each Seller also acknowledges that his management contributions to the Business have been uniquely valuable and involve proprietary information that would be competitively unfair to make available to any competitor of Abacus. For these and other reasons and as an inducement to Buyer to enter into this Agreement, each Seller agrees that (x) for a period of five (5) years after the Closing Date (the "Restricted Period"), each Seller will not, directly or indirectly, for its own benefit or as agent for another carry on or participate in the ownership, management or control of, or the financing of, or be employed by, or consult for or otherwise render services or advice to, or allow its name or reputation to be used in or by, any other present or future business enterprise that competes with Buyer, Abacus in activities in which Abacus is engaged as of the Closing Date in any of the business territories in which Abacus is conducting business or is actively engaged in the pursuit of business or has conducted business within the prior five (5) years (the "Covered Area").

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(b) Restrictions on Soliciting Customers. Each Seller agrees that during the applicable Restricted Period, such Seller will not, directly or indirectly (i) induce, entice, or solicit any client or customer of Buyer or Abacus to terminate any contractual or business relationship with Buyer or Abacus, or (ii) in any other manner use any client or customer lists or client or customer leads, mail, telephone numbers, client preferences, or printed material of Buyer or Abacus to the detriment of Buyer or Abacus.

(c) Restrictions on Soliciting Employees. In addition to the foregoing covenants, to protect Buyer against any efforts by Sellers to cause employees of Abacus to terminate their employment, each Seller agrees that during the applicable Restricted Period, such Seller will not, directly or indirectly, (i) induce, entice or solicit any employee of Abacus to leave Abacus or to accept any other employment or position, or (ii) make referrals to, or otherwise assist, any other entity in hiring any such employee; provided, however, the foregoing shall not prohibit general solicitations of employment not specifically directed toward Continuing Employees or the hiring of such employees in response thereto, nor the hiring, employment or engagement of any Continuing Employee who presents himself or herself for employment without direct or indirect solicitation by any Seller or any Affiliate of any Seller.

(d) Exceptions. Nothing contained herein shall limit the right of any Seller as an investor to hold and make investments in securities of any corporation or limited partnership that is registered on a national securities exchange or admitted to trading privileges thereon or actively traded in a generally recognized over-the-counter market, provided such Seller's equity interest therein does not exceed one percent (1.0%) of the outstanding shares or interests in such corporation or partnership.

(e) Special Remedies and Enforcement. Each Seller recognizes and agrees that a breach by such Seller of any of the covenants set forth in this Section 6.4 could cause irreparable harm to Buyer, that Buyer's remedies at Law in the event of such breach would be inadequate, and that, accordingly, in the event of such breach a restraining order or injunction or both may be issued against such Seller, in addition to any other rights and remedies which are available to Buyer. If this Section 6.4 is more restrictive than permitted by the Laws of the jurisdiction in which Buyer seeks enforcement hereof, this Section 6.4 shall be limited to the extent required to permit enforcement under such Laws. The applicable Restricted Period shall also be extended by the same amount of time that any Seller is in breach of any provision of this Section 6.4.

(f) Severability. The parties intend that the covenants contained in Sections 6.4(a)-(c) hereof shall be construed as a series of separate covenants, one for each county, city, state, nation, and other political subdivision. Except for geographic coverage, each such separate covenant shall be deemed otherwise identical in terms. If, in any judicial proceeding, a court shall refuse to enforce any of such separate covenants (or any part thereof), then such unenforceable covenant (or such part) shall be deemed eliminated from this Section 6.4 for the purpose of those proceedings to the extent necessary to permit the remaining separate covenants (or portions thereof) to be enforced by such court. It is the intent of the parties that the covenants set forth in this Agreement be enforced to the maximum degree permitted by applicable Law.

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(g) Representations of Sellers. Each Seller represents that: (i) he is familiar with the covenants set forth in this Agreement; (ii) he is fully aware of his obligations under this Agreement, including the length of time, scope and geographic coverage of these covenants; (iii) he is receiving specific, bargained-for consideration for his covenants not to compete and not to solicit; and (iv) execution of this Agreement, and performance of such Seller's obligations under this Section 6.4, will not conflict with, or result in a violation or breach of, any other agreement to which the Seller is a party or any judgment, order or decree to which the Seller is subject.

(h) Reasonableness of Terms. Each Seller acknowledges that the length, scope of activity and geographic coverage to which the restrictions imposed in Sections 6.4(a)-(c) hereof shall apply are fair and reasonable and are reasonably required for the protection of Buyer and Abacus, including but not limited to protecting Abacus's confidential, proprietary and trade secret information, the stable workforce maintained by Abacus, the relationships Abacus maintain with their customers, and the goodwill in Abacus acquired by Buyer. Each Seller further acknowledges that Abacus currently does business, is actively engaged in the pursuit of business or has conducted business within the prior five (5) years in the Covered Area.

**6.5 Credit Agreement.** Buyer and WGI agree to notify Sellers in writing within five (5) business of the occurrence of a Default or Event of Default under the Credit Agreement.

**6.6 Taking of Necessary Action; Further Action.** If, at any time after the Closing Date, any further action is necessary or desirable to carry out the purposes of this Agreement and to vest Buyer with full right, title and possession to all assets, property, rights, privileges, powers and franchises of Abacus, the officers and directors of Buyer are fully authorized in the name of Buyer or otherwise to take, and will take, all such actions at Buyer's expense.

## **ARTICLE VII EMPLOYEE MATTERS**

### **7.1 Health and Benefit Plans.**

(a) Within ten (10) Business Days following the Closing Date, the Continuing Employees as listed on Schedule 7.1 (provided such Continuing Employees are then employed by Buyer or Company) shall be covered by the employee benefit plans, programs, and policies established or maintained by Buyer applicable to similarly situated employees of Buyer (the "Buyer's Plans"). Until the Continuing Employees have been transitioned to Buyer's Plans, Buyer shall cause Abacus to maintain the employee benefit plans, programs and policies of Abacus existing on the Closing Date for the benefit of the Continuing Employees (the "Company's Plans"). After the transition from Abacus's Plans to Buyer's Plans, Buyer agrees to maintain availability of coverage under Buyer's Plans for Continuing Employees (so long as such Continuing Employee is employed by Buyer or Abacus) on the same basis and terms and conditions as for similarly situated employees of Buyer. Subject to the immediately preceding sentence, nothing contained in this Section 7.1 shall obligate or commit Buyer to continue Buyer's Plans after the Closing Date or to maintain in effect any such plan or any level or type of benefits.

(b) Buyer shall cause each group health plan of Buyer or, with respect to an insured plan, use its commercially reasonable efforts to cause the insurer, to waive any pre-existing condition exclusions thereunder with respect to the Continuing Employees and their covered beneficiaries to the extent that such Continuing Employees are enrolled in the applicable group health plan of Abacus as of the Closing Date.

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(c) For purposes of this Article VII, Continuing Employees shall receive credit for purposes of eligibility to participate and for vesting and benefit accruals under Buyer's employee benefit plans, programs and policies for service accrued or deemed accrued prior to the Closing Date with Abacus; provided, however, that such prior service credit shall not operate to duplicate any benefit or the funding of any such benefit.

**7.2 Mutual Cooperation.** Sellers and Buyer agree, in a complete, diligent and timely manner, to exchange such employee census, actuarial or other data as shall be reasonably necessary to calculate benefits under any plan and to take any and all actions as shall be reasonably necessary or advisable to effect the provisions of this Article VII.

**7.3 Third-Party Claims.** Nothing in this Agreement is intended, or shall be construed, to confer upon any Person, other than the parties hereto and their successors and permitted assigns, any rights or remedies by reason of this Article VII.

## **ARTICLE VIII TAX MATTERS**

**8.1 Returns and Payments.** Following the Closing, Sellers shall cause Abacus to file, on a basis consistent with past practice (except as required by applicable Law), any and all Tax Returns for Pre-Closing Tax Periods (other than Straddle Periods), provided that Sellers will supply a copy such Tax Returns to Buyer ten (10) days prior to the due date for filing for the review and consent of Buyer, which consent shall not be unreasonably withheld, conditioned or delayed.

### **8.2 Allocation of Taxes.**

(a) Sellers shall be responsible for the payment of all Taxes of Abacus attributable to any Pre-Closing Tax Period and Buyer, subsequent to the Closing, shall be responsible for the payment of all Taxes with respect to Abacus attributable to any Post-Closing Tax Period.

(b) For purposes of Section 8.2(a), the Taxes related to the portion of a Straddle Period ending on the Closing Date shall (i) in the case of Taxes other than Taxes based upon or related to income, sales, gross receipts, wages, capital expenditures, expenses or any similar Tax base, be deemed to be the amount of such Tax for the entire Straddle Period multiplied by a fraction the numerator of which is the number of days in the Straddle Period ending on the Closing Date and the denominator of which is the number of days in the entire Straddle Period, and (ii) in the case of any Tax based upon or related to income, sales, gross receipts, wages, capital expenditures, expenses or any similar Tax base, be deemed equal to the amount which would be payable if the relevant Tax period ended on the Closing Date. Any credits relating to a Straddle Period shall be taken into account as though the relevant Tax period ended on the Closing Date.

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### **8.3 Section 338(h)(10) Elections.**

(a) The Sellers and the Buyer shall make a timely, effective, and irrevocable election under Section 338(h)(10) of the Code and under any comparable statutes in any other jurisdiction with respect to Abacus (collectively, the "Section 338(h)(10) Elections") and shall file such Section 338(h)(10) Elections in accordance with applicable regulations. The Sellers and the Buyer shall cooperate in all respects for the purpose of effectuating the Section 338(h)(10) Elections, including the execution and filing of any required Tax Returns and the grant of consent to the Section 338(h)(10) Elections by the Sellers. Without limiting the foregoing, the Buyer and the Sellers shall each execute a Form 8023 with respect to Abacus at the Closing, which forms shall be timely filed by the Buyer. Sellers shall be responsible for all Taxes imposed on Abacus, or any Seller as a result of making the Section 338(h)(10) Elections.

(b) Within 120 days after the Closing Date, the Sellers shall deliver to the Buyer an allocation of the Aggregate Deemed Sales Price (as such term is defined in Treasury Regulation § 1.338-4) among the assets of Abacus in accordance with Treasury Regulations §§ 1.338-6 and 1.338-7 (the "Allocation Statement"). The allocation of the Aggregate Deemed Sales Price shall be in accordance with the fair market value of the acquired assets as

provided in Section 1060 of the Code. The Buyer shall have the right to review the Allocation Statement. Within forty-five (45) days after the Buyer's receipt of the Allocation Statement, the Buyer shall indicate its concurrence therewith, or propose to the Sellers any changes to the Allocation Statement. The Buyer's failure to notify the Sellers of any objection to the Allocation Statement within forty-five (45) days after receipt thereof shall constitute the Buyer's concurrence therewith. Should the Buyer propose any change to the Allocation Statement, the Buyer and the Sellers shall resolve any disagreement regarding the Allocation Statement in accordance with the provisions of Section 2.4(b). The allocation so determined shall be binding on the parties, and all Tax Returns filed by the Buyer, the Sellers, and each of their Affiliates, if any, shall be prepared consistently with such allocation, and none of them shall take a position on any Tax Return or other form or statement contrary to such allocation (unless required to do so by Law). Appropriate adjustments shall be made with respect to the allocation for all payments made after the Closing Date in accordance with Section 8.3(c). Each of the parties agrees to notify the other if the IRS or any other authority proposes a reallocation of amounts allocated pursuant to this Section 8.3(b).

(c) With respect to payments made after the Closing Date and not included in the original Allocation Statement, Sellers shall prepare and provide to Buyer within sixty (60) days after such payments are made a revised Allocation Statement that reflects such payments and is prepared in accordance with Section 8.3(b). Thereafter, Sellers and Buyer shall follow the same procedures contained in Section 8.3(b) in finalizing the revised Allocation Statement. The allocation so determined shall be binding on the parties, and all Tax Returns filed by the Buyer, the Sellers, and each of their Affiliates, if any, shall be prepared consistently with such allocation, and none of them shall take a position on any Tax Return or other form or statement contrary to such allocation (unless required to do so by Law). Each of the parties agrees to notify the other if the IRS or any other authority proposes a reallocation of amounts allocated pursuant to this Section 8.3(c).

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**8.4 S Corporation Status.** Abacus and the Sellers will not revoke Abacus's election to be treated as an S corporation. Abacus and the Sellers will not take or allow any action, other than the sale of Common Stock pursuant to this Agreement that would result in the termination of Abacus's status as a validly electing S corporation within the meaning of Sections 1361 and 1362 of the Code.

**8.5 Tax Audits; Amended Return.** Any Tax audits or proceedings of Abacus for Tax periods ending prior to or on the Closing Date will be controlled by Sellers; provided that Buyer may participate in any such Tax audits or proceedings and if the results of such Tax audit or proceeding could reasonably be expected to result in a payment obligation by, or otherwise have a material adverse effect on, Buyer, then Buyer and Sellers shall jointly control the defense and settlement of any such Tax audit or proceeding and each party shall cooperate with the other party at its own expense and there shall be no settlement or closing or other agreement with respect thereto without the consent of the other party, which consent shall not be unreasonably withheld or delayed. Sellers shall promptly notify Buyer if they decide not to control the defense or settlement of any such Tax audit or administrative or court proceeding which they have the right to control and Buyer thereupon shall be permitted to defend and settle such Tax audit or proceeding at Sellers' expense.

**8.6 Cooperation and Exchange of Information.** Upon the terms set forth in Section 6.1 of this Agreement, Sellers and Buyer will provide each other with such cooperation and information as either of them reasonably may request of the other in filing and executing any Tax Return, which such other party is responsible for preparing and filing, participating in or conducting any audit or other proceeding in respect of Taxes. Such cooperation and information shall include providing copies of relevant Tax Returns or portions thereof, together with accompanying Schedules, related work papers and documents relating to rulings or other determinations by Tax authorities. Any information obtained under this Section 8.6 shall be kept confidential except as may be otherwise necessary in connection with the filing of Tax Returns or claims for refund or in conducting an audit or other proceeding.

**8.7 Conveyance Taxes.** Sellers shall pay any and all real property transfer or gains, sales, use, transfer, value added, transfer, and stamp Taxes, any transfer, recording, registration, and other fees, and any similar Taxes ("Transfer Taxes") which become payable in connection with the transactions contemplated by this Agreement. Buyer shall execute and deliver all instruments and certificates necessary to enable Sellers to comply with the foregoing.

## ARTICLE IX CONDITIONS OF PURCHASE

**9.1 Conditions to Obligations of Sellers and Abacus.** The obligations of Sellers and Abacus to effect the Closing shall be subject to the fulfillment, at or prior to Closing, of each of the following conditions, except to the extent waived in writing by Sellers:

(a) No Proceeding or Litigation. No Action shall have been commenced by or before any Governmental Entity of competent jurisdiction against Sellers, Abacus, or Buyer, seeking to restrain or materially and adversely alter the transactions contemplated by this Agreement which is likely to render it impossible or unlawful to consummate such transactions; provided, however, that the provisions of this Section 9.1(a) shall not apply if any Seller or Abacus has directly or indirectly solicited or encouraged any such Action.

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(b) Closing Deliverables. Buyer shall have delivered to Sellers the deliverables set forth in Section 2.7.

**9.2 Conditions to Obligations of Buyer.** The obligations of Buyer to effect the Closing shall be subject to the fulfillment, at or prior to Closing, of each of the following conditions, except to the extent waived in writing by Buyer:

(a) No Proceeding or Litigation. No Action shall have been commenced or threatened by or before any Governmental Entity of competent jurisdiction against either Sellers, Buyer, or Abacus seeking to restrain or materially and adversely alter the transactions contemplated hereby which is likely to render it impossible or unlawful to consummate such transactions; provided, however, that the provisions of this Section 9.2(a) shall not apply if Buyer has solicited or encouraged any such Action.

(b) Consents and Approvals. Buyer and Sellers shall have received, each in form and substance satisfactory to Buyer in its reasonable discretion, all Orders and Approvals of all Governmental Entities and other Persons which are necessary for the consummation of the transactions contemplated by this Agreement and the third party Approvals identified on Schedules 4.4(b) and 4.9.

(c) Resignations of Abacus's Directors. Buyer shall have received the resignations, effective as of the Closing Date, of all of the members of Abacus's board of directors.

- (d) Resignations of Abacus's Officers. Buyer shall have received the resignations, effective as of the Closing Date, of all of the members of Abacus's board of directors.
- (e) No Material Adverse Effect. There shall not have occurred any Material Adverse Effect on Abacus.
- (f) Releases of Creditors. Sellers shall have delivered executed releases and UCC-3 termination statements, in forms reasonably satisfactory to Buyer, from all entities which have filed a UCC-1 statements asserting a security interest in any Abacus Assets.
- (g) No Debt. At Closing, Abacus shall have no indebtedness for borrowed money outstanding to any Persons.
- (h) Employment Agreements. Buyer and each of Mark Kinzer and Steve Rubbert shall have entered into an employment agreement in substantially the form of Exhibits C and D hereto, respectively.
- (i) Auditor's Consent. Buyer shall have received written agreement from Abacus's auditors that signed Abacus's audit reports for the fiscal year ending December 31, 2013 to provide consent to include the auditor's report in Buyer's filings with the SEC.
- (j) Closing Deliverables. Sellers shall have delivered to Buyer the deliverables set forth in Section 2.6.

**9.3 Frustration of Closing Conditions.** Neither Buyer nor Sellers may rely on the failure of any condition set forth in Sections 9.1 and 9.2, as the case may be, if such failure was caused by such party's failure to comply with any provision of this Agreement.

## ARTICLE X INDEMNIFICATION

### **10.1 Obligations of Indemnification.**

(a) Each Seller, severally and not jointly, agrees to indemnify and hold harmless Buyer and its directors, officers, agents, representatives and Affiliates and their successors and assigns (the "Buyer Indemnified Parties") from and against any and all Losses, directly or indirectly, as a result of, or based upon or arising from (i) the breach of any of such Seller's representations or warranties made by such Seller in Article III, and (ii) the breach of any covenant or agreement by such Seller contained in this Agreement.

(b) Subject to Section 10.4, Sellers jointly and severally agree to indemnify and hold harmless Buyer Indemnified Parties from and against any and all Losses, directly or indirectly, as a result of, or based upon or arising from (i) the breach of any representation or warranty made by Abacus contained in Article IV; (ii) the breach of any covenant or agreement by Abacus contained in this Agreement; and (iii) any Pre-Closing Taxes.

(c) Subject to Section 10.4, Buyer agrees to indemnify and hold harmless Sellers and their respective directors, partners, officers, agents, representatives and Affiliates and their successors and assigns (the "Seller Indemnified Parties" and together with Buyer Indemnified Parties, the "Indemnified Parties") from and against any and all Losses, directly or indirectly, as a result of, or based upon or arising from (i) the breach of any representation or warranty made by Buyer contained in Article V, and (ii) the breach of any covenant or agreement by Buyer contained in this Agreement.

**10.2 Procedure.** An Indemnified Party shall give the Person who may be responsible for indemnification hereunder (the "Indemnifying Party") notice (a "Claim Notice") of any matter which an Indemnified Party has determined has given rise to, or has received a written notice of a bona fide Claim of a third party that could give rise to, a Loss under this Agreement (a "Claim"), as promptly as possible, but in any event within thirty (30) days of such determination; provided, however, that any failure of the Indemnified Party to provide such Claim Notice shall not release the Indemnifying Party from any of its obligations under this Article X except to the extent the Indemnifying Party is materially prejudiced by such failure. Each Claim Notice shall provide the assertion of any Claim in reasonable detail, including specific identification of the obligation to indemnify under Section 10.1 (including a section reference to breached representation or covenant, if applicable) and a good faith estimate of the Losses being claimed. Upon receipt of the Claim Notice, the Indemnifying Party shall be entitled to assume and control the defense of such Claim at its expense if it gives notice of its intention to do so to the Indemnified Party within five (5) Business Days of the receipt of such Claim Notice from the Indemnified Party; provided, however, that if there exists or is reasonably likely to exist a conflict of interest in the reasonable judgment of the Indemnified Party, after consultation with counsel, for the same counsel to represent both the Indemnified Party and the Indemnifying Party, then the Indemnified Party shall be entitled to retain its own counsel, in each

jurisdiction for which the Indemnified Party determines counsel is necessary, at the expense of the Indemnifying Party. In the event the Indemnifying Party exercises the right to undertake any such defense against any such Claim as provided above, the Indemnified Party shall cooperate with the Indemnifying Party in such defense and make available to the Indemnifying Party, at the Indemnifying Party's expense, all witnesses, pertinent records, materials and information in the Indemnified Party's possession or under the Indemnified Party's control relating thereto as is reasonably required by the Indemnifying Party. Similarly, in the event the Indemnified Party is, directly or indirectly, conducting the defense against any such Claim, the Indemnifying Party shall cooperate with the Indemnified Party in such defense and make available to the Indemnified Party, at the Indemnifying Party's expense, all such witnesses, records, materials and information in the Indemnifying Party's possession or under the Indemnifying Party's control relating thereto as is reasonably required by the Indemnified Party. No such Claim may be settled by the Indemnifying Party without the prior written consent of the Indemnified Party. If the Indemnifying Party makes any payment on any Claim, the Indemnifying Party shall be subrogated, to the extent of such payment, to all rights and remedies of the Indemnified Party to any insurance benefits or other claims of the Indemnified Party with respect to such Claim.

### **10.3 Survival.**

(a) The representations and warranties of Sellers and Abacus contained in this Agreement shall survive for twenty-four (24) months following the Closing Date; provided, however, that (i) the representations and warranties in Sections 3.1 (Organization and Qualification of Sellers), 3.2

(Stock Ownership by Sellers), 3.3 (Authorization; Enforceability), 4.1 (Organization and Qualification of Abacus), 4.2 (Capitalization), 4.3 (Authorization; Enforceability) and 4.18 (No Brokers or Finders) shall survive the Closing indefinitely, (ii) the representations and warranties in Sections 4.7 (Taxes), 4.11 (Licenses, Permits and Authorizations) and 4.15 (Employee and Labor Matters) shall survive until ninety (90) days after the expiration of the applicable statute of limitations period, (iii) the representations and warranties in Section 4.16 (Employee Benefit Plans; ERISA) shall survive the Closing for three (3) years from the Closing Date, and (iv) the representations and warranties in Section 4.20 (Environmental Matters) shall survive for five (5) years following the Closing Date (each representation and warranty set forth in subsections (i) through (iv), a “Sellers’ Specified Representation”). Sellers’ indemnification obligations set forth in Section 10.1(b)(iii) (Pre-Closing Taxes) shall survive until ninety (90) days after the expiration of the applicable statute of limitations period. Neither the period of survival nor the liability of Sellers with respect to Sellers’ representations and warranties shall be reduced by any investigation made at any time by or on behalf of Buyer. Sellers are not required to make any indemnification payment hereunder unless a Claim is initiated prior to the expiration of the applicable survival period set forth in this Section 10.3(a), except with respect to Claims based on fraud or intentional misrepresentation by Sellers or Abacus.

(b) The representations and warranties of Buyer contained in this Agreement shall survive for twenty-four (24) months following the Closing Date; provided, however, that the representations and warranties in Sections 5.1 (Organization and Authority of Buyer; Enforceability) shall survive the Closing indefinitely (each such representation and warranty, a “Buyer’s Specified Representation”). Neither the period of survival nor the liability of Buyer with respect to Buyer’s representations and warranties shall be reduced by any investigation

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made at any time by or on behalf of Buyer. Buyer is not required to make any indemnification payment hereunder unless a Claim is initiated prior to the expiration of the applicable survival period set forth in this Section 10.3(b), except with respect to Claims based on fraud or intentional misrepresentation by Buyer.

(c) Any matter as to which a Claim has been asserted by notice to the other party that is pending or unresolved at the end of any applicable limitation period shall continue to be covered by this Article X notwithstanding any applicable statute of limitations (which the parties hereby waive) until such matter is finally terminated or otherwise resolved by the parties under this Agreement or by a court of competent jurisdiction and any amounts payable hereunder are finally determined and paid.

(d) All of the covenants made by each party in this Agreement shall survive the consummation of the transactions contemplated herein until the time specified in each such covenant.

#### **10.4 Indemnity Cushion, Cap and Allocation.**

(a) Sellers shall not have any liability to any Buyer Indemnified Party with respect to Losses arising out of any of the matters referred to in Section 10.1(b) until such time as the amount of all such Losses shall collectively exceed \$25,000 (the “Sellers’ Deductible”) (after which point Sellers will be obligated to indemnify Buyer Indemnified Parties from and against Losses from dollar one, i.e., including Sellers’ Deductible). Notwithstanding anything to the contrary herein, the limitation in the immediately preceding sentence shall not apply to Claims based on fraud or intentional misrepresentation of any Seller or Abacus.

(b) Subject to the next sentence, the aggregate dollar amount of all payments Sellers shall be obligated to make pursuant to this Article X shall not exceed \$3,000,000 (the “Cap”). Notwithstanding anything to the contrary herein, the limitation in the immediately preceding sentence shall not apply to Claims in respect of the breach by any Seller or Abacus of any representations and warranties in Sections 4.7 (Taxes), 4.11 (Licenses, Permits and Authorizations), 4.15 (Employee and Labor Matters) and 4.16 (Employee Benefit Plans; ERISA), or any covenants in Sections 8.1 through 8.7, for which Claims the aggregate dollar amount of all payments Sellers and Abacus shall be obligated to make pursuant to this Article X shall not be subject to any limitation.

(c) Buyer shall not have any liability to any Seller Indemnified Party with respect to Losses arising out of any of the matters referred to in Section 10.1(c) until such time as the amount of all such Losses shall collectively exceed \$25,000 (the “Buyer’s Deductible”) (after which point Buyer will be obligated to indemnify the Seller Indemnified Parties from and against Losses from dollar one, i.e., including Buyer’s Deductible). Notwithstanding anything to the contrary herein, the limitation in the immediately preceding sentence shall not apply to Claims based on fraud or intentional misrepresentation of Buyer.

(d) The aggregate dollar amount of all payments Buyer shall be obligated to make pursuant to this Article X shall not exceed the Cap.

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(e) For purposes of determining several liability under this Article X, the aggregate liability of any Loss hereunder shall be allocated among Sellers solely based on their pro rata share of the Aggregate Purchase Price, whether or not any amounts are received by such Sellers. For instance, if Abacus’s breach of a representation results in \$1,000,000 of Losses to Buyer, a Seller who is allocated 50% of the Aggregate Purchase Price shall be liable for 50% of such Losses (i.e., \$500,000).

**10.5 Exclusive Remedy.** OTHER THAN RIGHTS TO EQUITABLE RELIEF PURSUANT TO SECTIONS 6.4 OR CLAIMS FOR FRAUD TO THE EXTENT AVAILABLE UNDER APPLICABLE LAW, EACH OF SELLERS, ON BEHALF OF HIMSELF AND EACH OF THE OTHER INDEMNIFIED PARTIES OF EACH OF SELLERS, AND BUYER, ON BEHALF OF ITSELF AND EACH OF THE OTHER INDEMNIFIED PARTIES OF BUYER, ACKNOWLEDGE AND AGREE THAT THE SOLE AND EXCLUSIVE REMEDY FOR ANY BREACH OR INACCURACY, OR ALLEGED BREACH OR INACCURACY, OF ANY REPRESENTATION OR WARRANTY IN THIS AGREEMENT OR ANY DOCUMENT EXECUTED IN CONNECTION HEREWITH OR ANY COVENANT, AGREEMENT OR ANY OTHER CAUSE OF ACTION ARISING UNDER OR RELATING TO THIS AGREEMENT OR ANY DOCUMENT EXECUTED IN CONNECTION HEREWITH, SHALL BE INDEMNIFICATION IN ACCORDANCE WITH THIS ARTICLE X. THE PROVISIONS OF THIS SECTION 10.5 SHALL NOT, HOWEVER, PREVENT OR LIMIT A CAUSE OF ACTION BASED ON FRAUD OR INTENTIONAL MISREPRESENTATION OR TO OBTAIN AN INJUNCTION OR INJUNCTIONS TO PREVENT BREACHES OF THIS AGREEMENT AND TO ENFORCE SPECIFICALLY THE TERMS AND PROVISIONS HEREOF. THE RIGHTS TO INDEMNIFICATION SET FORTH IN THIS AGREEMENT BASED ON THE REPRESENTATIONS, WARRANTIES, COVENANTS AND

AGREEMENTS CONTAINED IN THIS AGREEMENT AND THE CERTIFICATES DELIVERED PURSUANT TO THIS AGREEMENT SHALL NOT BE AFFECTED BY ANY INVESTIGATION CONDUCTED, OR ANY KNOWLEDGE ACQUIRED (OR CAPABLE OF BEING ACQUIRED) AT ANY TIME, WHETHER BEFORE OR AFTER THE EXECUTION AND DELIVERY OF THIS AGREEMENT OR THE CLOSING DATE, WITH RESPECT TO THE ACCURACY OR INACCURACY OF OR COMPLIANCE WITH ANY SUCH REPRESENTATION, WARRANTY, COVENANT OR AGREEMENT.

**10.6 Tax Treatment of Indemnity Payments.** Each of Sellers and Buyer agree to treat all payments made by any of them to or for the benefit of the other (including any payments to Abacus) under this Article X as adjustments to the Aggregate Purchase Price for Tax purposes and that such treatment shall govern for purposes hereof.

**10.7 Offset.** Amounts otherwise due to Sellers pursuant to Sections 2.2(c) and 2.3, shall be available to fund amounts due to Buyer under this Article X. To the extent Buyer has made a Claim for indemnification before a payment is due under Sections 2.2(c) and 2.3, and such Claim is not resolved, Buyer shall be permitted to withhold from such payment, and any subsequent payments, until such Claim is resolved, a reasonable amount as a reserve to cover the potential indemnification obligations of Sellers with respect to such Claim. Notwithstanding anything to the contrary herein, (i) Buyer's right to offset under this Section 10.7 is not Buyer's exclusive remedy and (ii) neither the exercise nor non-exercise of Buyer's rights to offset under this Section 10.7 will constitute an election of remedies or limit Buyer in any way in the enforcement of any other remedies that may be available to it under this Agreement.

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## ARTICLE XI GENERAL

**11.1 Further Assurance.** Each party hereto shall execute and cause to be delivered to each other party hereto such instruments and other documents, and shall take such other actions, as such other party may reasonably request (at or after the Closing) for the purpose of carrying out or evidencing any of the Transactions.

**11.2 Amendments; Waivers.** This Agreement and any Schedule or exhibit to this Agreement may be amended only by agreement in writing of all parties to this Agreement. Any party to this Agreement may (a) extend the time for the performance of any of the obligations or other acts of the other party, (b) waive any inaccuracies in the representations and warranties of the other party contained herein or (c) waive compliance with any of the agreements or covenants of the other party contained herein. No such waiver of any provision nor consent to any exception to the terms of this Agreement or any agreement contemplated hereby shall be effective unless in writing and signed by the party to be bound and then only to the specific purpose, extent and instance so provided. Any waiver of any term or condition shall not be construed as a waiver of any subsequent breach or a subsequent waiver of the same term or condition, or a waiver of any other term or condition, of this Agreement. The failure of any party to assert any of its rights hereunder shall not constitute a waiver of any of such rights.

**11.3 Schedules; Exhibits; Integration.** Each Schedule and exhibit delivered pursuant to the terms of this Agreement shall be in writing, is hereby incorporated in and shall constitute a part of this Agreement, although such Schedule or exhibit need not be physically attached to any copy of this Agreement. This Agreement, together with such Schedules and exhibits, constitutes the entire agreement among the parties pertaining to the subject matter hereof and supersedes all prior agreements and understandings of the parties in connection therewith.

**11.4 Governing Law.** This Agreement, the legal relations between the parties and any Action, whether contractual or non-contractual, instituted by any party with respect to matters arising under or growing out of or in connection with or in respect of this Agreement, including but not limited to the negotiation, execution, interpretation, coverage, scope, performance, breach, termination, validity, or enforceability of this Agreement, shall be governed by and construed in accordance with the Laws of the State of California.

**11.5 No Assignment.** Neither this Agreement nor any rights or obligations under it are assignable without the express written consent of Sellers, Abacus and Buyer, except that Buyer may assign its rights hereunder to any wholly owned subsidiary of Buyer.

**11.6 Headings.** The descriptive headings of the Articles, Sections and subsections of this Agreement are for convenience only and do not constitute a part of this Agreement.

**11.7 Publicity and Reports.** Sellers, Abacus and Buyer shall coordinate all publicity relating to the transactions contemplated by this Agreement and no party shall issue any press release, publicity statement or other public notice relating to this Agreement, or the transactions contemplated by this Agreement, without obtaining the prior consent of both Sellers and Buyer; provided that the parties hereto consent to any filings and disclosures relating to this Agreement made by Buyer pursuant to the Securities Act or Exchange Act. Sellers and Buyer shall obtain the prior consent of the other party to the form and content of any application or report made by any party to this Agreement or its Affiliates to any Governmental Entity that relate to this Agreement; provided, however, that such consent shall not be unreasonably withheld, conditioned or delayed and that in the event that either party has not responded to a consent request within two (2) Business Days, such consent shall be deemed granted.

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**11.8 Parties in Interest.** This Agreement shall be binding upon and inure to the benefit of each party, and nothing in this Agreement, express or implied, is intended to confer upon any other person any rights or remedies of any nature whatsoever under or by reason of this Agreement. Nothing in this Agreement is intended to relieve or discharge the obligation of any third person to any party to this Agreement. This Agreement may only be enforced against the named parties hereto. All claims or causes of action (whether in contract or tort) that may be based upon, arise out of or relate to this Agreement, or the negotiation, execution or performance of this Agreement (including any representation or warranty made in or in connection with this Agreement or as an inducement to enter into this Agreement), may be made only against the entities that are expressly identified as parties hereto; and no officer, director, shareholder, employee or affiliate of any party hereto not otherwise named as a party hereto (including any person negotiating or executing this Agreement on behalf of a party hereto) shall have any liability or obligation with respect to this Agreement or with respect any claim or cause of action (whether in contract or tort) that may arise out of or relate to this Agreement, or the negotiation, execution or performance of this Agreement (including a representation or warranty made in or in connection with this Agreement or as an inducement to enter into this Agreement).

**11.9 Notices.** Any notice or other communication hereunder must be given in writing and (a) delivered in person, (b) transmitted by facsimile, (c) mailed, postage prepaid, receipt requested or (d) sent by overnight courier as follows:

**If to Buyer, addressed to:**

Willdan Energy Solutions  
2401 East Katella Avenue, Suite 300  
Anaheim, California 92806  
Attention: Stacy McLaughlin, Chief Financial Officer  
Facsimile: (714) 940-4920

**With a copy to:**

Lavoie & Jarman  
2410 E. Katella, Suite 310  
Anaheim, California 92806  
Attention: Robert L. Lavoie, Esq.  
Facsimile: (714) 704-4706

**If to Sellers, addressed to:**

Mark Kinzer and Steve Rubbert  
12655 SW Center Street, Suite 250  
Beaverton, OR 97005  
Facsimile:

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**With a copy to:**

Attention:  
Facsimile:

**If to Abacus, addressed to:**

Abacus Resource Management Company  
2401 E. Katella Ave., Suite 300  
Anaheim, CA 92806  
Attention: Thomas A. Kouris, President  
Facsimile: (714) 940-4920

or to such other address or to such other person as either party shall have last designated by such notice to the other party. Each such notice or other communication shall be effective (i) if given by facsimile, when transmitted to the applicable number so specified in (or pursuant to) this Section 11.9 and an appropriate answerback is received, (ii) if given by mail, three (3) days after such communication is deposited in the mails with first class postage prepaid, addressed as aforesaid, (iii) if given by overnight courier, one (1) Business Day following the date sent or (iv) if given by any other means, when actually delivered at such address.

**11.10 Expenses.** Each party to this Agreement shall each pay such party's own expenses incident to the negotiation, preparation and performance of this Agreement and the Transactions, including but not limited to the fees, expenses and disbursements of their accountants, financial advisors and counsel, whether or not the Closing shall have occurred; provided that any expenses of Abacus incurred prior to or at the Closing shall be the obligation of Sellers and any expenses of Abacus incurred after the Closing shall be the obligation of Buyer. Notwithstanding the foregoing, if any legal action or other legal proceeding relating to this Agreement, or the other Transactional Agreements in connection herewith, or the enforcement of any provision of such items is brought against any party hereto pursuant to Article X above, the prevailing party shall be entitled to recover reasonable attorneys' fees, costs and disbursements (in addition to any other damages or relief to which the prevailing party may be entitled).

**11.11 Arbitration.**

(a) In the event the parties to this Agreement are unable to resolve a disputed claim or claims, any of the parties may request arbitration of the matter unless the amount of the damage or loss is at issue in pending litigation with a third party, in which event arbitration will not be commenced until such amount is ascertained or all parties agree to arbitration; and in either such event the matter will be settled by arbitration conducted by three (3) arbitrators. Buyer and Sellers will each select one (1) arbitrator, and the two (2) arbitrators so selected will select a third arbitrator. The arbitrators will set a limited time period and establish procedures designed to reduce the cost and time for discovery while allowing the parties an opportunity, adequate in the sole judgment of the arbitrators, to discover relevant information from the opposing parties about the subject matter of the dispute. The arbitrators will rule upon motions

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to compel or limit discovery and will have the authority to impose sanctions, including attorneys' fees and costs, to the extent as a court of competent Law or equity, should the arbitrators determine that discovery was sought without substantial justification or that discovery was refused or objected to without

substantial justification. The decision of a majority of the three (3) arbitrators as to the validity and amount of any claim will be binding and conclusive upon the parties to this Agreement. Such decision will be written and will be supported by written findings of fact and conclusions which will set forth the award, judgment, decree or order awarded by the arbitrators.

(b) Judgment upon any award rendered by the arbitrators may be entered in any court having jurisdiction. Any such arbitration will be held in Anaheim, CA, or such other location as the parties may mutually agree, under the rules then in effect of JAMS/ Endispute.

**11.12 Time of the Essence.** Time is of the essence in the performance of each of the terms hereof with respect to the obligations and rights of each party hereto.

**11.13 Severability.** If any provision of this Agreement is determined to be invalid, illegal or unenforceable by any Governmental Entity, the remaining provisions of this Agreement to the extent permitted by Law shall remain in full force and effect; provided that the essential terms and conditions of this Agreement for all parties remain valid, binding and enforceable. In event of any such determination, the parties agree to negotiate in good faith to modify this Agreement to fulfill as closely as possible the original intents and purposes hereof. To the extent permitted by Law, the parties hereby to the same extent waive any provision of Law that renders any provision hereof prohibited or unenforceable in any respect.

**11.14 Counterparts.** This Agreement and any amendment hereto or any other agreement (or document) delivered pursuant hereto may be executed in one or more counterparts and by different parties in separate counterparts. All of such counterparts shall constitute one and the same agreement (or other document) and shall become effective (unless otherwise provided therein) when one or more counterparts have been signed by each party and delivered to the other party.

*[Remainder of Page Left Intentionally Blank]*

**IN WITNESS WHEREOF**, each of the parties hereto has caused this Agreement to be executed by its duly authorized officers as of the day and year first above written.

**“BUYER”**

**WILLDAN ENERGY SOLUTIONS**

By: /s/ Thomas A. Kouris  
Thomas A. Kouris, President

**“WGI”**

**WILLDAN GROUP, INC.**

By: /s/ Thomas D. Brisbin  
Thomas D. Brisbin, President

**“SELLER”**

By: /s/ Mark Kinzer  
Mark Kinzer

By: /s/ Steve Rubbert  
Steve Rubbert

**ABACUS RESOURCE MANAGEMENT COMPANY**

By: /s/ Mark Kinzer  
Mark Kinzer, Member

By: /s/ Steve Rubbert  
Steve Rubbert, Member

**EXHIBIT A**

**PROMISSORY NOTE — MARK KINZER**

See attached

B-1

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**EXHIBIT B**

**PROMISSORY NOTE — STEVE RUBBERT**

See attached

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**EXHIBIT C**

**FORM OF EMPLOYMENT AGREEMENT  
FOR MARK KINZER**

See attached

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**EXHIBIT D**

**FORM OF PROMISSORY NOTE FOR  
STEVE RUBBERT**

See attached

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**EXHIBIT E**

**FORM OF SUBORDINATION  
FOR MARK KINZER**

See attached

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**EXHIBIT E**

**FORM OF SUBORDINATION  
FOR STEVE RUBBERT**

See attached

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**ASSET PURCHASE AGREEMENT**

between

**WILLDAN ENERGY SOLUTIONS**

and

**WILLDAN GROUP INC.**

and

**360 ENERGY ENGINEERS, LLC**

dated as of

January 15, 2015

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## **ASSET PURCHASE AGREEMENT**

**ASSET PURCHASE AGREEMENT**, dated as of January 15, 2015, by and among WILLDAN ENERGY SOLUTIONS, a California corporation ("**Buyer**"), WILLDAN GROUP, INC., a Delaware corporation ("**WGI**"), and 360 ENERGY ENGINEERS, LLC, a Kansas limited liability company ("**Seller**"). Buyer, WGI and Seller may be individually referred to herein as a "**Party**" and collectively referred to herein as the "**Parties**."

### **RECITALS**

- A. Seller is in the business of providing energy efficiency performance contracting services and owns tangible and intangible assets as identified in Exhibit A hereto (the "**Assets**"), is the beneficiary of contracts between Buyer and its clients as identified in Exhibit B (the "**Assigned Contracts**"), and employs professionals and support staff for the purpose of operating such business.
- B. Buyer is a wholly owned subsidiary of WGI.
- C. Seller desires to sell and assign to Buyer, and Buyer desires to purchase and assume from Seller, as a going concern, all of the Assets and all of Seller's rights to the Assigned Contracts, pursuant to and subject to the terms and conditions of this Agreement.
- D. Buyer desires to employ all of the employees of Seller and Seller desires that such employees be employed by Buyer for the purpose of continuation of the Business as part of Buyer.

### **AGREEMENT**

NOW, THEREFORE, in consideration of the mutual representations, warranties, covenants and agreements hereinafter set forth and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

#### **ARTICLE I DEFINITIONS**

**1.1 Definitions.** For all purposes of this Agreement, except as otherwise expressly provided:

- (a) The terms defined in this Article I have the meanings assigned to them in this Article I and include the plural as well as the singular;
- (b) All accounting and tax terms not otherwise defined herein have the meanings assigned under GAAP principles (as defined below);
- (c) All references in this Agreement to designated "Articles," "Sections" and other subdivisions are to the designated Articles, Sections and other subdivisions of the body of this Agreement;

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(d) Pronouns of either gender or neuter shall include, as appropriate, the other pronoun forms;

(e) The word “including” or any variation thereof means (unless the context of its usage otherwise requires) “including, without limitation” and shall not be construed to limit any general statement that it follows to the specific or similar items or matters immediately following it; and

(f) The words “herein,” “hereof” and “hereunder” and other words of similar import refer to this Agreement as a whole and not to any particular Article, Section or other subdivision.

As used in this Agreement and the Schedules and Exhibits delivered pursuant to this Agreement, the following definitions shall apply.

“**360 Division**” means that portion of Buyer’s PC Business led (initially after the Closing) by the 360 Principals, utilizing, initially after the Closing, the Continuing Employees; it being understood that any other businesses, entities, divisions or business units either acquired by Buyer or its Affiliates relating to Buyer’s PC Business or internally started after the Closing Date (and separate and apart from the 360 Division) relating to Buyer’s PC Business, whether operated within the same legal Entity as the 360 Division or not (“**Other Enterprises**”), will not be considered part of the 360 Division for purposes of calculation of Adjusted EBITDA and associated Earn-Out Payments under this Agreement except upon the mutual agreement of Buyer and the 360 Principals.

“**360 Division Overhead Rate**” shall have the meaning set forth in Section 2.3(b).

“**360 Principals**” means Joseph Hurla, Aaron Etkorn, and Scott McVey.

“**Accounting Referee**” has the meaning set forth in Section 2.3(b).

“**Action**” means any action, complaint, petition, investigation, suit or other proceeding, whether civil or criminal, in law or in equity, or before any arbitrator or Governmental Entity.

“**Adjusted EBITDA**” means, for the Earn-Out Period, the income from operations before interest income, interest expense, income taxes, depreciation and amortization of the 360 Division, calculated as if the 360 Division were being operated as a separate and independent corporation (including separate and independent from Other Enterprises), and determined in accordance with GAAP as applied by Buyer on a consistent basis prior to the Closing Date. For avoidance of doubt, (a) corporate overhead expenses of Buyer, WGI, or their Affiliates shall be included in the calculation of Adjusted EBITDA only as detailed in Section 2.3(a)(v); (b) income from the 360 Division shall not be reduced by any of the following: (i) allocation of compensation or related expenses attributable to employees of Buyer, WGI or their Affiliates (including Other Enterprises) not exclusively engaged in performing services for the 360 Division, except upon the mutual agreement of Buyer and the 360 Principals, (ii) any expenses related to indebtedness incurred by Buyer, WGI or their Affiliates (including Other

Enterprises) in connection with this Agreement or in connection with any subsequent acquisitions of Other Enterprises, including any interest, prepayment, penalty, origination or similar financing fees, (iii) any fees and expenses of Buyer WGI, or their Affiliates arising out of this Agreement (including but not limited to legal or accounting fees and expenses), (iv) any bad debt write-off determined in a manner that is not consistent with GAAP, as applied by Buyer on a consistent basis prior to the Closing Date, and (v) any extraordinary losses determined in accordance with GAAP, as applied by Buyer on a consistent basis prior to the Closing Date; and (c) income from the 360 Division shall not be increased by any extraordinary gains determined in accordance with GAAP, as applied by Buyer on a consistent basis prior to the Closing Date. It being understood that Adjusted EBITDA shall only be calculated based on the income from operations before interest income, interest expense, income taxes, depreciation and amortization generated by the 360 Division, and not any Other Enterprises, except upon the mutual agreement of Buyer and the 360 Principals, and if any such Other Enterprise(s) are operated within the same legal Entity as the 360 Division, Adjusted EBITDA shall be calculated without inclusion of any income from operations before interest income, interest expense, income taxes, depreciation and amortization of such Other Enterprises, except upon the mutual agreement of Buyer and the 360 Principals. In addition, Adjusted EBITDA of the 360 Division will include income from any arrangements entered into after the Closing in accordance with Section 2.10 hereof.

“**Adjusted EBITDA Statement**” has the meaning set forth in Section 2.3(b).

“**Affiliate**” means with respect to any specified Person, any other Person that directly, or indirectly through one or more intermediaries, controls, or is controlled by, or is under common control with, such specified Person.

“**After-Tax Basis**” means that, in determining the amount of Losses subject to indemnification under this Agreement, the amount of such Losses shall be determined net of any Tax Benefit realized by the Buyer Indemnified Parties, the Seller Indemnified Parties, or any party indemnified under Article IX, as applicable, as a result of sustaining or paying such Losses (including as a result of facts and circumstances due to which such Person sustained or paid such Losses). In the event that any claimed Tax Benefit is disallowed by any taxing authorities, the amount of the Loss shall be adjusted to reflect such disallowance and the Indemnifying Party shall pay the Indemnified Party the amount of such adjustment.

“**Aggregate Purchase Price**” has the meaning set forth in Section 2.2(a).

“**Agreement**” means this Asset Purchase Agreement, as amended or supplemented, together with all Exhibits and Schedules attached or incorporated by reference.

“**Approval**” means any approval, authorization, consent, qualification or registration, or any waiver of any of the foregoing, required to be obtained from, or any notice, statement or other communication required to be filed with or delivered to, any Governmental Entity or any other Person.

“**Assets**” includes the Assigned Contracts, Assigned Name and those assets listed in Exhibit A.

“**Assigned Name**” means the “360 Energy Engineers, LLC” name, including, without limitation, any variations or derivatives thereof, as, or as part of, Buyer’s corporate name, trade name, brand name, logo, symbol, trademark, service mark, fictitious name, domain name, or other such usage, together with the goodwill of the business connected with the use of, and symbolized by, the name, and is included as an Asset.

“**Assumed Liabilities**” shall have the meaning set forth in Section 2.9.

“**Balance Sheet Date**” means November 30, 2014.

“**Benefit Plan**” has the meaning set forth in Section 3.20(a).

“**Business**” means all of the business of Seller as currently conducted with such Business being conducted with the Assets and Assumed Liabilities.

“**Business Day**” means any day that is not a Saturday, a Sunday or other day on which banks are required or authorized by Law to be closed in the City of Anaheim, California.

“**Buyer**” has the meaning set forth in the preamble to this Agreement.

“**Buyer Indemnified Parties**” has the meaning set forth in Section 9.1(a).

“**Buyer’s Deductible**” has the meaning set forth in Section 9.4(b).

“**Buyer’s PC Business**” has the meaning set forth in Section 6.10(b).

“**Buyer’s Plans**” has the meaning set forth in Section 7.1(a).

“**Buyer’s Specified Representation**” has the meaning set forth in Section 9.3(b).

“**Cap**” has the meaning set forth in Section 9.4.

“**Charter Documents**” means the articles of incorporation, articles of organization, by-laws, operating agreements or any other or similar organizational documents of an Entity, as applicable, as amended to the date hereof.

“**Claim**” has the meaning set forth in Section 9.2.

“**Claim Notice**” has the meaning set forth in Section 9.2.

“**Closing**” has the meaning set forth in Section 2.5.

“**Closing Date**” has the meaning set forth in Section 2.5.

“**Closing Financial Statements**” has the meaning set forth in Section 2.6(b).

“**Closing Purchase Price Distribution**” has the meaning set forth in Section 2.2(b).

“**Code**” means the Internal Revenue Code of 1986, as amended, and the regulations promulgated thereunder.

“**Continuing Employees**” means any individual who is (a) an active employee of Seller in good standing immediately prior to the Closing Date, and (b) an employee of Seller on any authorized leave of absence, including short-term or long-term disability leave, worker’s compensation leave or vacation leave as of the Closing Date.

“**Contract**” means any agreement, arrangement, bond, loan commitment, franchise, indemnity, indenture, instrument, mortgage, security agreement, lease or license, whether or not in writing.

“**Contract Backlog**” has the meaning set forth in Section 3.30.

“**Covered Area**” has the meaning set forth in Section 6.4(a).

“**Disclosure Schedules**” means the Schedules to this Agreement dated as of the date hereof delivered pursuant to this Agreement.

“**DOL**” has the meaning set forth in Section 3.20(b).

“**Earn-Out Holdback**” has the meaning set forth in Section 2.3(a)(iv).

“**Earn-Out Payments**” has the meaning set forth in Section 2.3(a).

**“Earn-Out Period”** shall mean the period from the Closing Date until the earlier of (a) that period of time pursuant to this Agreement in which Seller has qualified for the Maximum Earnout Amount, or (b) the Earn-Out Period End Date.

**“Earn-Out Period End Date”** shall mean the last day of Year 3; provided however, the Earn-Out Period End Date may be extended in accordance with Section 2.3(a)(vi).

**“Encumbrance”** means, with respect to any Asset: (a) any claim, charge, easement, encumbrance, lease, security interest, lien, option, mortgage, reservation, condition, covenant, encroachment, title defect, imposition, pledge or restriction of any kind (whether on voting, sale, transfer, disposition or otherwise), whether imposed by Contract, Law, equity or otherwise, or (b) the interest of a vendor or lessor under any conditional sale agreement, financing lease or other title retention agreement relating to an Asset.

**“Entity”** means any corporation (including any nonprofit corporation), general partnership, limited partnership, limited liability partnership, joint venture, estate, trust, cooperative, foundation, society, political party, union, company (including any limited liability company or joint stock company), firm or other enterprise, association, organization or entity.

**“Environmental Laws”** means all applicable Laws as in effect as of the date hereof related to the protection of human health, the environment or natural resources.

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**“ERISA”** means the Employee Retirement Income Security Act of 1974, as amended, and the related regulations and published interpretations.

**“ERISA Affiliate”** has the meaning set forth in Section 3.20(d).

**“Escrow Agent”** has the meaning set forth in Section 2.3(a)(iv).

**“Exchange Act”** means the Securities Exchange Act of 1934, as amended.

**“Excluded Assets”** has the meaning set forth in Section 2.1(c).

**“Financial Statements”** means the (a) audited consolidated balance sheets of the Business as of December 31, 2012 and 2013, and the related audited statements of operations, changes in equity, and cash flow and the related notes thereto for each of the fiscal years then ended, (b) the 2014 quarterly unaudited, reviewed consolidated balance sheets and the related statements of operations of Seller through September 30, 2013 and 2014 and (c) the unaudited consolidated balance sheets and the related statements of operations for the eleven months ended November 30, 2014.

**“GAAP”** means United States generally accepted accounting principles, as in effect on the date hereof, consistently applied.

**“Governmental Entity”** means any government or any agency, bureau, board, commission, court, department, political subdivision, tribunal or other instrumentality of any government, whether federal, state or local, domestic or foreign.

**“Hazardous Substance”** means substances that are defined or listed in, or otherwise classified under Environmental Laws as “hazardous substances,” “hazardous materials,” “hazardous wastes,” “toxic substances,” “pollutant,” “contaminant” or any other formulation intended to define, list or classify substances pursuant to Environmental Laws by reason of deleterious properties including, but not limited to, petroleum and drilling fluids, produced waters and other wastes associated with the exploration, development, or production of crude oil, natural gas or geothermal energy.

**“Indemnified Parties”** has the meaning set forth in Section 9.1(b).

**“Indemnifying Party”** has the meaning set forth in Section 9.2.

**“Intellectual Property”** means U.S. and foreign rights (including with respect to Software) under patent, copyright, trademark or trade secret Law or any other similar statutory provision or common law doctrine and all web based applications owned or used by the Seller.

**“IRS”** means the United States Internal Revenue Service, and to the extent relevant, the United States Department of Treasury.

**“Knowledge of Seller,” “Seller’s Knowledge”** or similar uses of such term means the actual knowledge, after reasonable inquiry, of Joseph Hurla, Scott McVey or Aaron Etz Korn.

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**“Law”** means any constitutional provision, statute or other law, rule or regulation, of any Governmental Entity and any Order.

**“Leased Real Property”** means all leasehold or subleasehold estates and other rights to use or occupy any land, buildings, structures, improvements or other interest in real property (including any rights to the use of fixtures therein) held by Seller.

**“Liabilities”** has the meaning set forth in Section 3.9(b).

**“Loss”** means any cost, damage, disbursement, expense, Liability, loss, deficiency, obligation or penalty of any kind or nature, whether foreseeable or unforeseeable, including interest or other carrying costs, reasonable legal, accounting and other professional fees and expenses incurred in the investigation, collection, prosecution and defense of claims and amounts paid in settlement, that may be imposed on or otherwise incurred or suffered by the specified Person; provided that, with the exception of a Loss resulting from a fraudulent misrepresentation of the representations and warranties made by the Parties in this Agreement, Loss shall not include any consequential, special, incidental, exemplary or punitive damages, or any damages for lost profits or

diminution of value or any other similar damages (other than any such damages paid to a third party). In all cases a Loss shall be calculated on an After-Tax Basis and after deducting all amounts recovered or recoverable by the indemnified party as a recovery under any insurance policy or bond.

“**Made Available**” means such information has been uploaded to [https://willdan.app.box.com/files/0/f/2494316331/Project\\_Circle\\_Due\\_Diligence](https://willdan.app.box.com/files/0/f/2494316331/Project_Circle_Due_Diligence) at least one (1) Business Day prior to the date hereof.

“**Material Adverse Effect**” means, with respect to any Person, (i) a material adverse effect on the condition (financial or otherwise), business, prospects, assets, Liabilities, or results of operations of such Person and its Subsidiaries, taken as a whole; or (ii) a material adverse effect on the ability of such Person to consummate the Transactions.

“**Material Contract**” has the meaning set forth in [Section 3.12](#).

“**Maximum Earn-Out Amount**” has the meaning set forth in [Section 2.2\(a\)\(iv\)](#).

“**Note**” has the meaning set forth in [Section 2.2\(c\)](#).

“**Order**” means any decree, injunction, judgment, order, ruling, assessment or writ of any Governmental Entity.

“**Ordinary Course of Business**” An action taken by or on behalf of a Person shall not be deemed to have been taken in the “**Ordinary Course of Business**” unless:

(a) such action is consistent with the Person’s past practices and taken in the ordinary course of the Person’s normal day-to-day operations;

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(b) such action is not required to be authorized by the Person’s shareholders or board of directors and does not require any other separate or special authorization of any nature; and

(c) such action is similar in nature and magnitude to actions customarily taken, without any special or separate authorization, in the ordinary course of the normal day to day operations of other Entities that are employed in businesses similar to the Person’s business.

“**Permitted Encumbrance**” means any (a) mechanics’, carriers’, workmen’s, repairmen’s or other similar liens that Seller disputes in good faith and provides security in the amount of a bond for 110% of such disputed amount in the sole favor of Buyer and in form reasonably approved by Buyer; (b) conditional sales contracts (covering personalty and equipment, but not real property) and equipment leases entered into in the Ordinary Course of Business; (c) Encumbrances for Taxes, assessments and other governmental charges which are not due and payable or which are not delinquent and may thereafter be paid without penalty and for which Seller has adequate reserves on the Financial Statements; and (d) Encumbrances disclosed on [Schedule PE](#).

“**Person**” or “**Persons**” means an association, a corporation, an individual, a partnership, a trust or any other Entity, including a Governmental Entity.

“**Purchase Price Shares**” has the meaning set forth in [Section 2.2\(a\)\(ii\)](#).

“**Real Property Leases**” means all leases, subleases, licenses, concessions and other agreements (written or oral) pursuant to which Seller holds any Leased Real Property, including the right to all security deposits and other amounts and instruments deposited by or on behalf of Seller.

“**Referral Business**” has the meaning set forth in [Section 2.3\(a\)\(v\)](#).

“**Release**” means any spill, emission, discharge, leaking, pumping, injection, deposit, disposal, discharge, dispersal, leaching, release, presence or migration of Hazardous Materials on, above, under, onto, in or into the environment above regulatory standards or into or out of any property.

“**Restricted Period**” has the meaning set forth in [Section 6.4\(a\)](#).

“**SEC**” means the U.S. Securities and Exchange Commission.

“**Securities Act**” means the Securities Act of 1933, as amended.

“**Seller**” has the meaning set forth in the preamble to this Agreement.

“**Seller Indemnified Parties**” has the meaning set forth in [Section 9.1\(b\)](#).

“**Seller’s Deductible**” has the meaning set forth in [Section 9.4\(a\)](#).

“**Seller’s Specified Representation**” has the meaning set forth in [Section 9.3\(a\)](#).

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“**Software**” means computer programs owned or used by Seller whether in source code or object code form, together with all related documentation.

“**Subcontracted Work**” has the meaning set forth in [Section 2.10](#).

“**Subsidiary**” shall mean, with respect to any Person, any Entity of which (i) if a corporation, a majority of the total voting power of shares of stock entitled (without regard to the occurrence of any contingency) to vote in the election of directors, managers or trustees thereof is at the time owned or controlled, directly or indirectly, by that Person or one or more of the other Subsidiaries of that Person or a combination thereof; or (ii) if a partnership, limited liability company, association or other business entity, a majority of the partnership or other similar ownership interest thereof is at the time owned or controlled, directly or indirectly, by any Person or one or more Subsidiaries of that Person or a combination thereof. For purposes hereof, a Person or Persons shall be deemed to have a majority ownership interest in a partnership, limited liability company, association or other business entity if such Person or Persons shall be allocated a majority of partnership, limited liability company, association or other business entity gains or losses or shall be or control the managing director or general partner of such partnership, limited liability company, association or other business entity.

“**Tax**” (and, with correlative meaning, “**Taxes**”) means (i) any and all federal, state, county, local, foreign and other taxes, assessments and other governmental charges of any kind whatsoever, including income, gross receipts, capital stock, franchise, profits, employee and payroll related, withholding, foreign withholding, social security, unemployment, disability, real property, personal property, stamp, excise, occupation, sales, use, transfer, value added, alternative minimum or estimated taxes, including any interest, penalties or additions to tax in respect of the foregoing; (ii) Liability for any such items described in clause (i) that is imposed by reason of U.S. Treasury Regulation §1.1502-6 or similar provisions of Law; and (iii) Liability for any such items described in clause (i) imposed on any transferee, successor, or indemnitor, by Contract or otherwise.

“**Tax Benefit**” means the Tax effect of any tax item that decreases Taxes paid or payable, but shall not be deemed to include any Tax effect of the allocation of the Purchase Price set forth on Schedule 2.4.

“**Tax Return**” means any federal, state, local, foreign, and other return, report or similar statement required to be filed with respect to any Tax (including any attached schedules), including any information return, claim for refund, amended return or declaration of estimated Tax.

“**Third Party Intellectual Property**” means U.S. and foreign rights (including with respect to Software) under any third party patents, trademarks or copyrights, to the extent licensed by or through Seller by any third party.

“**Trading Days**” means a day on which the NASDAQ global market, or any other United States national securities exchange on which Willdan Group, Inc., shares are listed for trading, is open for business.

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“**Transactional Agreements**” means this Agreement, the Employment Agreements described in Section 2.6(d) of this Agreement and any other documents contemplated by or delivered or executed by the Parties in connection with this Agreement.

“**Transactions**” means (a) the execution and delivery of the respective Transactional Agreements, and (b) all of the transactions contemplated by the respective Transactional Agreements, including the performance by Buyer, Seller and other parties to the Transactional Agreements of their respective obligations under the Transactional Agreements.

“**WARN Act**” has the meaning set forth in Section 3.19(g).

“**WGI**” means Willdan Group, Inc., a Delaware corporation.

“**WGI SEC Reports**” means all reports, schedules, registration statements, definitive proxy materials, forms, and exhibits required to be filed by WGI with the SEC pursuant to the reporting requirements of the Exchange Act and all exhibits included therein and financial statements and schedules thereto, in each case to the extent required to be filed after January 1, 2011, through the date of this Agreement.

“**Willdan Shares**” or “**Willdan Stock**” means shares of common stock of Willdan Group, Inc., a Delaware corporation (NASDAQ: WLDN), par value \$0.01 per share.

“**Year 1**” has the meaning specified in Section 2.3(a)(i).

“**Year 1 Adjusted EBITDA Target**” has the meaning specified in Section 2.3(a)(i).

“**Year 2**” has the meaning specified in Section 2.3(a)(ii).

“**Year 2 Adjusted EBITDA Target**” has the meaning specified in Section 2.3(a)(ii).

“**Year 3**” has the meaning specified in Section 2.3(a)(iii).

“**Year 3 Adjusted EBITDA Target**” has the meaning specified in Section 2.3(a)(iii).

## ARTICLE II PURCHASE AND SALE

### 2.1 Transfer of Assets by Seller; Excluded Assets.

(a) Subject to the terms and conditions herein stated, Seller forever sells, assigns, transfers, conveys and delivers to Buyer on the Closing Date, and Buyer purchases from Seller on the Closing Date, as a going concern, free and clear of any and all Encumbrances, other than Permitted Encumbrances, all of Seller’s right, title and interest in and to the Assets.

(b) The Parties shall execute all documents as may be reasonably required to effect the sale and transfer of the Assets and the assignment of the Assigned Contracts as may be reasonably requested by Buyer from time to time. Seller agrees to execute appropriate documents and make and process appropriate filings with regulatory, Tax and other Governmental Entities as reasonably requested by Buyer, at Seller' cost and expense (excluding any attorney fees) as may be necessary for effectively transferring and conveying Seller's rights to the Assigned Name to Buyer effective as of the Closing Date. Buyer shall be entitled to use and avail itself of any and all existing or future business experience, permits, licenses, certifications and/or approvals filed, gained or otherwise held by Seller under the Assigned Name.

(c) The Parties agree that the assets set forth Schedule 2.1(c) attached hereto shall not be part of the Assets transferred hereunder and shall be excluded from this sale and retained by Seller (the "**Excluded Assets**").

(d) All rents and utilities, and other costs set forth on Schedule 2.1(d) attached hereto, relating to the Assets will be prorated between Buyer and Seller as of the Closing Date.

## 2.2 **Purchase Price.**

(a) **Purchase Price.** Subject to the terms and conditions of this Agreement, Buyer agrees to purchase and acquire the Assets from Seller for an amount (the "**Aggregate Purchase Price**") equal to the total sum of up to \$15,000,000, payable as follows:

(i) \$4,875,000 in cash; plus

(ii) such number of shares of Willdan Stock having a value equal to \$625,000, calculated based upon the volume weighted average price for the ten (10) Trading Days immediately preceding the Closing Date, excluding the Closing Date (the "**Purchase Price Shares**"); plus

(iii) \$3,000,000 in the form of a promissory note fully amortizing over three (3) years at a 4% per annum rate of interest (as more fully described in Section 2.2(c)); plus

(iv) up to \$6,500,000 (the "**Maximum Earn-Out Amount**") payable in cash, subject to the terms and conditions set forth in Section 2.3.

(b) **Closing Purchase Price Distribution.** At Closing, Buyer shall deliver to Seller (i) \$4,875,000 in cash, (ii) the Purchase Price Shares; and (iii) the Note (collectively, the "**Closing Purchase Price Distribution**").

(c) **The Promissory Note.** The promissory note (the "**Note**") shall be: issued by Buyer in the principal amount of \$3,000,000; fully amortizing and payable annually over three (3) years; and bear interest at the rate of 4% interest per annum. The Note will be subordinated to senior indebtedness of WGI and Buyer pursuant to that certain Subordination Agreement dated on or about the date hereof executed by Seller (and acknowledged by WGI and Buyer) in favor of BMO Harris Bank N.A. (the "**Subordination Agreement**"), but the Note will

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not be subordinated to any other debt of Buyer or WGI, including but not limited to any debt incurred in connection with any subsequent acquisitions by them. WGI will provide a guaranty (the "**Guaranty**") to secure such Note, guaranteeing the payment and performance of the Note, subject to the Subordination Agreement. The Note and the Guaranty shall be in the form of Exhibits D and E respectively. Buyer will make all payments when due under the Note to the full extent allowed by the Subordination Agreement. WGI, as guarantor, will make all payments due and owing under the Guaranty to the full extent allowed by the Subordination Agreement.

## 2.3 **Earn-Out Payments.**

(a) In addition to the Closing Purchase Price Distribution, Seller shall be eligible to receive earn-out payments ("**Earn-Out Payments**"), and Buyer and WGI, jointly and severally, guaranty the payment of such Earn-Out Payments, upon achievement of Adjusted EBITDA as follows (it being understood that the aggregate Earn-Out Payment paid to Seller pursuant to this Agreement shall not exceed the Maximum Earn-Out Amount under any circumstances):

(i) Subject to Section 2.3(a)(vi), if Adjusted EBITDA of the 360 Division equals or exceeds \$1,375,000 (the "**Year 1 Adjusted EBITDA Target**") during the period beginning on the Closing Date and ending on the last day of Buyer's 2015 fiscal year (approximately December 31, 2015) (such period, "**Year 1**"), the Earn-Out Payment for Year 1 will be equal to the lesser of (A) fifty-five percent (55%) of the actual Adjusted EBITDA for Year 1, and (B) the Maximum Earn-Out Amount, in each case subject to the Earn-Out Holdback (as defined below).

(ii) Subject to Section 2.3(a)(vi), if Adjusted EBITDA of the 360 Division equals or exceeds \$2,000,000 (the "**Year 2 Adjusted EBITDA Target**") during the period beginning on the first day of Buyer's 2016 fiscal year (approximately January 1, 2016) and ending on the last day of Buyer's 2016 fiscal year (approximately December 31, 2016) (such period, "**Year 2**"), the Earn-Out Payment for Year 2 will be equal to the lesser of (A) fifty-five percent (55%) of the actual Adjusted EBITDA for Year 2, and (B) the Maximum Earn-Out Amount minus any Earn-Out Payment previously received pursuant to Section 2.3(a)(i), in each case subject to the Earn-Out Holdback.

(iii) Subject to Section 2.3(a)(vi), if Adjusted EBITDA of the 360 Division equals or exceeds \$2,500,000 (the "**Year 3 Adjusted EBITDA Target**") during the period beginning on the first day of Buyer's 2017 fiscal year (approximately January 1, 2017) and ending on the last day of Buyer's 2017 fiscal year (approximately December 31, 2017) (such period, "**Year 3**"), the Earn-Out Payment for Year 3 shall be equal to the lesser of (A) fifty-five percent (55%) of the actual Adjusted EBITDA for Year 3, and (B) the Maximum Earn-Out Amount minus any Earn-Out Payment previously received pursuant to Section 2.3(a)(i) and Section 2.3(a)(ii), in all cases subject to the Earn-Out Holdback. In the event that (y) the 360 Division does not achieve the Year 1 Adjusted EBITDA Target, the Year 2 Adjusted EBITDA Target and/or the Year 3 Adjusted EBITDA Target, and (z) less than the Maximum Earn-Out Amount has been paid pursuant to Sections 2.3(a)(i), (ii) and (iii), if the cumulative Adjusted EBITDA

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for the Earn-Out Period equals or exceeds \$5,875,000 (the “**Cumulative Adjusted EBITDA Target**”), an Earn-Out Payment shall be made after Year 3 equal to the lesser of (1) fifty-five percent (55%) of the actual cumulative Adjusted EBITDA for Year 1, Year 2 and Year 3 minus any Earn-Out Payment(s) previously received pursuant to Sections 2.3(a)(i), 2.3(a)(ii) and 2.3(a)(iii), and (2) the Maximum Earn-Out Amount minus any Earn-Out Payment(s) previously received pursuant to Sections 2.3(a)(i), 2.3(a)(ii) and 2.3(a)(iii), in all cases subject to the Earn-Out Holdback. For avoidance of doubt, the actual Adjusted EBITDA for the Earn-Out Period, including any negative amounts, shall be used in calculating the cumulative Adjusted EBITDA for the Earn-Out Period.

(iv) If any Earn-Out Payments are earned and to be paid for Year 1 or Year 2, then Buyer will place the first \$275,000 for Year 1 and \$400,000 for Year 2 into escrow with the Escrow Agent in accordance with an Escrow Agreement substantially in the form of Exhibit F hereto, (the “**Earn-Out Holdback**”) and the remainder of such Earn-Out Payment in each year, if any, will be paid to Seller. If the cumulative Adjusted EBITDA for the Earn-Out Period is less than the Cumulative Adjusted EBITDA Target (\$5,875,000), then Buyer will be entitled to receive the entire Earn-Out Holdback from such escrow account, plus any interest accrued thereon, if any. If the cumulative Adjusted EBITDA for the Earn-Out Period equals or exceeds the Cumulative Adjusted EBITDA Target (\$5,875,000), then Seller shall receive the entire Earn-Out Holdback, plus any interest accrued thereon, if any, from such escrow account. No other claw back of any Earn-Out Payments will be made by Buyer, except pursuant to this Section 2.3(a)(iv). The “**Escrow Agent**” shall be a bank or trust company mutually selected by Buyer and Seller within at least one month prior to the expiration of Year 1 of the Earn-Out Period.

(v) The 360 Division shall be entitled to utilize WGI’s corporate services in connection with the operation of the 360 Division (a representative list of such corporate services is set forth in Exhibit C), which corporate services will be reasonably and timely performed for the 360 Division in accordance with WGI’s practice and procedures generally. Such corporate overhead expenses shall be included in the calculation of Adjusted EBITDA, and the 360 Division shall be charged one percent (1%) of the gross revenue generated by the 360 Division for utilizing such corporate services (the “**General Overhead Rate**”); provided however, in the event Buyer desires to make a referral of business to the 360 Division (“**Referral Business**”), the 360 Division and Buyer will work together in good faith to determine the appropriate overhead rate for such Referral Business on a case-by-case basis (the “**Referral Overhead Rate**”), which Referral Overhead Rate is subject to the approval of the Buyer and the 360 Division (based on the approval of the 360 Principals). The General Overhead Rate or the Referral Overhead Rate, as applicable, will be the “**360 Division Overhead Rate**”, and the 360 Division Overhead Rate shall be calculated into Adjusted EBITDA.

(vi) If Seller has not achieved the Year 1 Adjusted EBITDA Target by the end of Year 1, the Year 2 Adjusted EBITDA Target by the end of Year 2, or the Year 3 Adjusted EBITDA Target by the end of Year 3, then Seller may, one time only, at its election, extend the period of calculation for either Year 1, Year 2 or Year 3 by 15 days

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until January 15 of the next calendar year, and Adjusted EBITDA for the period from January 1, 2018 through January 15, of such next calendar year shall be included in determining whether Seller has met or exceeded the Year 1 Adjusted EBITDA Target, the Year 2 Adjusted EBITDA Target, or the Year 3 Adjusted EBITDA Target, as applicable (and also, for purposes of determining whether the Cumulative Adjusted EBITDA Target has been met at the end of the Earn-Out Period). Such extension will not have the effect of shortening the next period of calculation (if applicable) during the Earn-Out Period. By way of example, if Seller elected to extend Year 1, Adjusted EBITDA from the period for January 1, 2016 through January 15, 2016 would be included in the calculation of Adjusted EBITDA for both Year 1 and Year 2.

(b) As promptly as practicable after the end of each of Year 1, Year 2 and Year 3 (but no later than one hundred and five (105) days after the last day of each fiscal year), Buyer shall deliver to Seller a statement setting forth Buyer’s good faith calculation of the Adjusted EBITDA for such year and, after Year 3 only, the cumulative Adjusted EBITDA for Year 1, Year 2 and Year 3 collectively (in each case, the “**Adjusted EBITDA Statement**”). Buyer shall, and shall cause its representatives (including outside auditors) to, make available to Seller, at Seller’s expense (without charge for Buyer’s or WGI’s costs) during normal business hours and following reasonable advance notice, the books, records, work papers, and personnel used or involved in the preparation of each Adjusted EBITDA Statement. If Seller disagrees with Buyer’s calculation any Adjusted EBITDA Statement delivered pursuant to this Section 2.3(b), Seller may, within thirty (30) days after receipt of the Adjusted EBITDA Statement, deliver a notice to Buyer disagreeing with such calculation and setting forth the Seller’s calculation of such amount. Any such notice of disagreement shall specify in reasonable detail those items or amounts as to which Seller disagrees. If Seller’s ability to review the books, records, work papers, and personnel used or involved in preparation of the Adjusted EBITDA Statements is delayed, then the 30-day period previously mentioned shall be adjusted by adding the number of days between the receipt of the Adjusted EBITDA Statement by Seller and the date upon which the books, records, work papers, and personnel used or involved are made available to Seller. If a notice of disagreement shall be duly delivered pursuant to Section 2.3(b), Seller and Buyer shall, during the ten (10) days after such delivery, use their commercially reasonable efforts to reach agreement on the disputed items or amounts in order to determine, as may be required, the Adjusted EBITDA or cumulative Adjusted EBITDA, whichever is applicable, which amount shall not be more than the amount thereof shown in Seller’s calculation delivered pursuant to this Section 2.3(b). If following such 10-day period, Seller and Buyer are unable to reach such agreement, they shall promptly thereafter (and in any event within twenty (20) days of the end of such 10-day period) cause a nationally recognized independent accounting firm mutually acceptable to them (the “**Accounting Referee**”) to review this Agreement and the disputed items or amounts for the purpose of calculating the Adjusted EBITDA (it being understood that in making such calculation, the Accounting Referee shall be functioning as an expert and not as an arbitrator). The Accounting Referee shall deliver to Seller and Buyer as promptly as practicable (but in any case no later than thirty (30) days from the date of engagement of the Accounting Referee), a report setting forth such calculation. Such report shall be final and binding upon Seller and Buyer. The cost of such review shall be borne equally by Seller and Buyer. Buyer and Seller shall, and shall cause their respective representatives to, and Buyer shall cause the Entity operating the 360 Division and its respective representatives (including outside auditors) to, cooperate and assist in the determination of the Adjusted EBITDA and in the conduct of the

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review set forth in this Section 2.3(b), including making available, to the extent necessary, books, records, work papers and personnel during normal business hours and following reasonable advance notice.

(c) Each Earn-Out Payment that is earned by Seller in accordance with this Section 2.3 shall be paid by Buyer to Seller within the later of: (i) one hundred twenty (120) days following the end of the applicable Year 1, Year 2 or Year 3, and (ii) five (5) Business Days after the Adjusted EBITDA for the applicable Year 1, Year 2 or Year 3 has been conclusively determined in accordance with Section 2.3(b) above. The remaining Earn-Out Payment shall be paid in cash by wire transfer of immediately available funds to the accounts Seller has designated in writing to the Buyer at least two (2) Business Days prior to such payment date.

**2.4 Allocation to Purchase Price.** The Closing Purchase Price Distribution shall be allocated to the Assets in the manner set forth on Schedule 2.4 attached hereto. The Parties agree that they shall both, on any Tax Returns they file that refer to or include this transaction, report this transaction with the allocation set forth on Schedule 2.4.

**2.5 The Closing.** Subject to the terms and conditions of this Agreement, the closing of the sale and purchase of the Assets (the “**Closing**”) shall take place simultaneously with the execution of this Agreement on the date of this Agreement (the “**Closing Date**”) “virtually” at the offices of Lavoie & Jarman, 2401 E. Katella Ave., Suite 310, Anaheim, California 92806 by means of the electronic exchange of signature pages by fax or email with originals to follow promptly thereafter. The consummation of the Transactions shall be deemed to occur at 11:59 p.m. on the Closing Date.

**2.6 Closing Deliveries by Seller.** At or prior to the Closing, Seller shall deliver or cause to be delivered to Buyer:

- (a) Bill of Sale, Assignment, and Assumption Agreement in the form of Exhibit G attached to the Agreement.
- (b) The Financial Statements of the Business (the “**Closing Financial Statements**”), and the written consent of the independent accountants that provided the audit opinion(s) to the Financial Statements and the Closing Financial Statements allowing WGI and its independent auditors to utilize the Financial Statements and the Closing Financial Statements in the preparation and filing of WGI’s SEC Reports.
- (c) Any releases or UCC-3 termination statements regarding any Assets that are secured by a UCC-1.
- (d) Employment agreements executed by Joseph Hurla, Scott McVey and Aaron Etkorn, in the forms attached as Exhibits H, I and J

hereto.

**2.7 Closing Deliveries by Buyer and WGI.** At the Closing, against delivery of the Assets, Buyer shall deliver or cause to be delivered to Seller:

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(i) \$4,875,000 by wire transfer of immediately available funds to account(s) and in amount(s) designated in writing by Seller two (2) Business Days in advance of the Closing Date.

(ii) The Note.

(iii) The Purchase Price Shares.

(iv) Evidence acceptable to Seller of the Prior Acts Coverage.

**2.8 Tax Consequences.** Seller has reviewed with its own tax advisors the tax consequences of the Transactions and is relying solely on such advisors and not on any statements or representations of Buyer or any of its agents. Seller understands and hereby acknowledges that the Transactions will be fully taxable transactions to them and that a portion of any amounts received after the Closing Date will be treated as interest income for Tax purposes. Seller understands and hereby acknowledges that Seller (and not Buyer) shall be responsible for its own Tax liability that will arise as a result the Transactions.

**2.9 No Liabilities.** Except for any obligations expressly incurred by Buyer under the Assigned Contracts (and solely insofar as they arise from events occurring after the Closing Date) and those obligations identified in Schedule 2.9 (the “**Assumed Liabilities**”), Buyer does not assume any Liabilities of Seller of any kind, whether known or unknown, contingent, matured or otherwise, whether currently existing or hereinafter created, and whether relating to the Assets, the Assigned Contracts, the Assigned Name or otherwise.

**2.10 Consents to Certain Assignments.**

(a) Notwithstanding anything in this Agreement or any Transactional Agreement to the contrary, this Agreement and the Transactional Agreements shall not constitute an agreement to transfer or assign any asset, contract, permit, claim or right or any benefit arising thereunder or resulting therefrom if an attempted assignment thereof, without the Approval of a third party, would constitute a breach or other contravention under any contract, agreement or Law to which the Seller is a party or by which it is bound unless and until such Approval shall be given. The Seller shall use its commercially reasonable efforts, at Buyer’s sole cost and expense, to obtain any Approvals required to assign to the Buyer any Asset that requires the Approval of a third party (including attempting to obtain all Approvals set forth on Schedule 3.8(a)), without any changes or modifications of terms thereunder as promptly as reasonably practicable, and within forty-five (45) days after the Closing. Without limiting the foregoing, within two business days after the Closing, Seller shall contact each of Seller’s clients to obtain a written consent to the assignment by Seller to Buyer of the Assigned Contracts as contemplated by this Agreement. Buyer shall cooperate and use all commercially reasonable efforts to assist Seller in giving such notices and obtaining such Approvals; provided, however, that Buyer shall not have any obligation to give any guarantee or other consideration of any nature in connection with any such notice or Approval or to consent to any change in the terms of any agreement or arrangement. Buyer and Seller shall cooperate with each other and take such other actions as may be reasonably required to expeditiously obtain all such Approvals contemplated by this section.

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(b) If any such Approvals are not obtained prior to the Closing or are not obtained after the Closing (including within such 45 day time period specified above), and as a result thereof the Buyer shall be prevented by such third party from receiving the rights and benefits with respect to such Asset intended to be transferred hereunder, then such failure to receive such Approvals shall not be a breach of this Agreement (and shall not give rise to

a claim for indemnity hereunder by the Buyer Indemnified Parties), and the Seller and the Buyer shall cooperate in any lawful and commercially reasonable arrangement as the Seller and the Buyer shall agree, under which the Buyer would, to the extent practicable, obtain the economic claims, rights and benefits under such Asset and assume the economic burdens and obligations with respect thereto in accordance with this Agreement, including by subcontracting, sublicensing or subleasing to the Buyer (it being agreed that the inability of Seller and Buyer to enter into such arrangements shall not give rise to a claim for indemnity hereunder by the Buyer Indemnified Parties, and any cancellation of an Assigned Contract or any Claim made by a third party as a result of the Buyer and the Seller entering into any such arrangements after the Closing shall not give rise to a claim for indemnity hereunder by the Buyer Indemnified Parties). The Seller shall promptly pay to the Buyer when received all monies received by the Seller with respect to any such Asset(s) or any claim or right or any benefit arising thereunder and the Buyer shall promptly pay the Seller for, or otherwise satisfy, all corresponding Liabilities for the enjoyment of such claim, right or benefit to the extent the Buyer would have been responsible therefor hereunder if such Approvals as described herein had been obtained. With respect to any Contracts that are subcontracted, sublicensed or subleased to the Seller (if any) (the “**Subcontracted Work**”), then for the period beginning on the Closing Date and ending on the receipt of the applicable required Approval, Buyer agrees to diligently perform and discharge the obligations of Seller in connection with the Subcontracted Work and with respect to such Contract, directly or indirectly, as applicable, through Seller. As of the date hereof, Buyer has requested and Seller has agreed to subcontract its rights and obligations under that certain Energy Performance Contract dated as of April 28, 2014 between Seller and Harvey County (as may be amended from time to time, together with all exhibits schedules and addenda, as may be amended, the “**Harvey County Contract**”) to Buyer and will do so pursuant to a subcontract agreement in customary and reasonable form acceptable to the Parties. In addition, after the Closing, Buyer and Seller may, if agreed by the Parties, enter into an Employee Leasing Agreement (the “**Employee Leasing Agreement**”) whereby, after the Closing Date, Buyer will lease the services of the Continuing Employees to Seller so that Seller may perform, on a case-by-case basis approved by Buyer and Seller, certain work under contracts (including under certain contracts for which Approvals have not yet been obtained or for which Buyer requests (and Seller agrees) that Seller complete the existing work under the current contract, rather than such contract being assigned by Buyer to Seller) relating to the Business (collectively, “**Leased Employment Work**”).

### **ARTICLE III REPRESENTATIONS AND WARRANTIES OF SELLER**

Except as set forth in the Disclosure Schedules attached hereto (collectively, the “**Disclosure Schedules**”), Seller represents, warrants and agrees as follows:

**3.1 Organization and Authority of Seller; Enforceability.** Seller is a limited liability company duly organized, validly existing and in good standing under the Laws of the

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State of Kansas. Seller has full power and authority to enter into this Agreement and the other Transactional Agreements, to carry out its respective obligations hereunder and to consummate the Transactions. The execution, delivery and performance by Seller of this Agreement and other Transactional Agreements and the consummation of the Transactions have been duly authorized by all requisite action on the part of the equity owners of Seller. The individuals executing this Agreement and the other Transactional Agreements on behalf of Seller are authorized to execute this Agreement and such other Transactional Agreements. This Agreement and the other Transactional Agreements have been duly executed and delivered by Seller, and (assuming due authorization, execution and delivery by Buyer) this Agreement and the other Transactional Agreements constitute legal, valid and binding obligations of Seller, enforceable against Seller in accordance with their respective terms, except to the extent that the enforceability may be limited by bankruptcy, insolvency, reorganization, moratorium or similar Laws, or by equitable principles relating to the rights of creditors generally. There are no corporations, partnerships, joint ventures, associations or other Entities in which Seller owns, of record or beneficially, any direct or indirect equity or other interest or any right (contingent or otherwise) to acquire the same.

**3.2 Ownership of Assets; Authority to Assign Contracts.**

(a) Seller is the owner of and has good title to the Assets, free and clear of all Encumbrances of every kind, other than Permitted Encumbrances. Seller has the right, power and authority to enter into this Agreement and to sell, assign, transfer and convey the Assets pursuant to this Agreement; the delivery to Buyer of the Assets pursuant to the provisions of this Agreement will transfer to Buyer valid title thereto, free and clear of all Encumbrances of every kind, other than Permitted Encumbrances.

(b) To the extent client consents are required to be obtained from Seller’s clients on any of the Assigned Contracts, Seller represents to Buyer that Seller has no reason to believe that such consents shall not be forthcoming.

**3.3 Exempt Transaction.** Seller understands that the issuance of the Purchase Price Shares pursuant to this Agreement will be on the basis that the issuance thereof is exempt from registration pursuant to Section 4(a)(2) of the Securities Act and that Buyer’s reliance upon such exemption is predicated upon Seller’s representations in this ARTICLE III.

**3.4 Restricted Securities; Stock Legends.** Seller understands that the Purchase Price Shares issued to the Seller pursuant to this Agreement have not been registered under the Securities Act or any applicable state securities Law and must be held indefinitely unless subsequently registered under the Securities Act and all applicable state securities Laws or an exemption from such registration is available. Seller understands that each certificate or electronic book entry representing the Purchase Price Shares issued pursuant to this Agreement shall contain a legend to the effect that such securities have not been registered under the Securities Act or any state securities Laws and such securities (a) may not be sold or transferred in the absence of registration under the Securities Act and all applicable state securities Laws, or (b) may be sold or transferred pursuant to an applicable exemption from such registration requirements.

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**3.5 No Distribution of Securities.** The Purchase Price Shares to be issued to Seller pursuant to this Agreement will be acquired by Seller for investment for such Seller’s own account and not as a nominee or agent, and not with a view to distribution thereof in a manner within the meaning of Section 2(11) of the Securities Act or any applicable securities Law or with any current intention to the sale thereof.

**3.6 Accredited Investor; No General Solicitation.** Seller represents that Seller and each of the equity owners of Seller at the Closing Date is an “accredited investor” as defined in Rule 501 under the Securities Act. Seller agrees and acknowledges that: (i) Seller and the equity owners of Seller or their respective purchaser representatives have such knowledge and experience in financial and business matters to be capable of evaluating the merits and risks of Seller’s prospective investment in the Purchase Price Shares; (ii) Seller and the equity owners of Seller or their respective purchaser representative have received all of the information Seller, the equity owners of Seller or their respective purchaser representative have requested from Buyer, including WGI’s (A) annual report on Form 10-K for the year ended December 27, 2013, (B) proxy statement for its 2014 Annual Stockholders Meeting, filed with the SEC on April 23, 2014, (C) Quarterly Reports on Form 10-Q for the quarterly periods ended March 28, 2014, June 27, 2014, and September 26, 2014, (D) Current Reports on Form 8-K, filed with the SEC on April 23, 2014, June 10, 2014, and August 13, 2014, and (E) any other information Seller and the equity owners of Seller or their respective purchaser representatives considered necessary or appropriate for deciding whether to accept the Purchase Price Shares issued to Seller pursuant to this Agreement; (iii) Seller and the equity owners of Seller have the ability to bear the economic risks of Seller’s prospective investment in the Purchase Price Shares issued to Seller pursuant to this Agreement; (iv) Seller and the equity owners of Seller are able to bear the economic risks of its investment in the Purchase Price Shares issued to Seller pursuant to this Agreement for an indefinite period of time and to suffer complete loss of Seller’s investment in such Purchase Price Shares; and (v) Seller and the equity owners of Seller are not purchasing the Purchase Price Shares issued pursuant to this Agreement as a result of any general solicitation or general advertisement.

**3.7 Purchase Price Share Ownership.** Seller does not presently intend to, alone or together with others, make a public filing with the SEC to disclose that it has (or that together with such other Persons have) acquired, or obtained the right to acquire, as a result of the Transactions (when added to any other securities of WGI that Seller owns or has the right to acquire), in excess of 20% or more of the Willdan Shares issued and outstanding immediately prior to the issuance of the Purchase Price Shares to Seller in accordance with this Agreement. Seller represents that Seller (individually or together with other Persons with whom Seller has identified, or will have identified, itself as part of a “group” in a public filing made with the SEC involving Willdan Shares) does not, as of the Closing Date, own any issued and outstanding Willdan Shares.

**3.8 No Conflict; Governmental Consents.**

(a) The execution, delivery and performance by Seller of this Agreement, the other Transactional Agreements, and the consummation of the Transactions, do not and will not (i) violate, conflict with or result in the breach of any provision of the Charter Documents of Seller, (ii) conflict with or violate any material Law applicable to Seller or the Assets, or

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(iii) except as set forth on Schedule 3.8(a), violate, conflict with, result in any breach of, constitute a default (or event which with the giving of notice or lapse of time, or both, would become a default) under, require any Approval under, or give to others any rights of termination, amendment, acceleration, suspension, revocation, cancellation or modification of any obligation or loss of any benefit under any Contract to which Seller is a party or to which any of the Assets are subject, or result in the creation of any Encumbrance on the Assets.

(b) Except as set forth on Schedule 3.8(a), the execution, delivery and performance of this Agreement and the consummation of the Transactions by Seller do not and will not require any Approval of or Order of any Governmental Entity or any other Person, including a novation under any Contract with a Governmental Entity.

**3.9 Financial Statements; Undisclosed Liabilities.**

(a) Financial Statements. Seller has Made Available to Buyer the Financial Statements. All the Financial Statements have been prepared in conformity with GAAP applied on a basis consistent with past practice. The statements of operations and cash flow contained in the Financial Statements fairly present in all material respects the results of operations and cash flows of Seller for the respective periods covered, and the balance sheets fairly present in all material respects the financial condition of Seller as of their respective dates. Since the Balance Sheet Date, there has been no change in any of the significant accounting policies, practices or procedures of Seller.

(b) No Undisclosed Liabilities. (i) Seller has no liabilities or obligations of any nature (whether known or unknown and whether absolute, accrued, contingent, or otherwise) (“**Liabilities**”) required by GAAP applied on a basis consistent with past practice to be reflected or reserved against in the most recent balance sheet in the Financial Statements which were not provided for, (ii) Seller does not have any material Liabilities of any nature (matured or unmatured, fixed or contingent) which were not required by GAAP to be provided for in the most recent balance sheet in the Financial Statements, and (iii) all reserves established by Seller set forth in the most recent balance sheet in the Financial Statements were prepared consistent with past practice.

**3.10 Absence of Certain Changes or Events.** Except as set forth on Schedule 3.10, since the Balance Sheet Date, Seller has operated only in the Ordinary Course of Business, and there has not been any event, change, occurrence or circumstance that, individually or in the aggregate, has had or could reasonably be expected to have a Material Adverse Effect on Seller. Without limiting the foregoing, except as set forth on Schedule 3.10, since the Balance Sheet Date, Seller has not:

(a) Transferred or licensed to any Person or otherwise extended, amended or modified any rights to the Intellectual Property other than in the Ordinary Course of Business, or entered into grants to transfer or license to any Person future patent rights other than in the Ordinary Course of Business; provided that Seller did not, in any event, license on an exclusive basis or sell any of its Intellectual Property;

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(b) Purchased, redeemed or otherwise acquired, directly or indirectly, any interest in the ownership of Seller;

(c) Issued, delivered, sold, authorized, pledged or otherwise encumbered or proposed any of the foregoing with respect to, any interest in the capitalization of Seller, or rights to acquire any interest in the ownership of Seller, or entered into other agreements or commitments to grant any interest in the ownership of Seller;

(d) Caused, permitted or proposed any amendments to Seller’s Charter Documents;

(e) Suffered any material damage, destruction or loss, whether covered by insurance or not, adversely affecting the Assets;

(f) Entered into any employment or severance agreement or understanding calling for payments in the aggregate for all such agreements in excess of \$50,000 annually;

(g) Other than this Agreement, entered into any commitment or transaction with an aggregate value of at least \$100,000 to Seller (including, but not limited to, any borrowing, sale, lease or other disposition of a material asset or material amount of assets or capital expenditure in a material amount);

(h) Incurred any indebtedness for borrowed money or guaranteed any such indebtedness of another Person, issued or sold any debt securities or options, warrants, calls or other rights to acquire any debt securities of Seller, entered into any "keep well" or other agreement to maintain any financial statement condition or entered into any arrangement having the economic effect of any of the foregoing;

(i) Adopted a new Benefit Plan, or materially amended an existing Benefit Plan other than as required by applicable Law, or entered into any collective bargaining agreement;

(j) Entered into any transaction with any director, officer, employee, shareholder, member or Affiliate of the Seller that is either not in the Ordinary Course of Business or on terms less favorable to Seller than those that would have been obtained in a comparable transaction by Seller with an unrelated Person;

(k) Revalued any of its assets or, except as required by GAAP, made any change in accounting methods, principles or practices;

(l) Hired, promoted, demoted or terminated or made any other material changes to the employment status or title of, any employee of Seller;

(m) Made any Tax election that, individually or in the aggregate, is reasonably likely to adversely affect in any material respect the Tax liability or Tax attributes of the Seller or settle or compromise any material income Tax liability;

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(n) Taken any other action that is (i) reasonably likely to (A) have a Material Adverse Effect on the Seller, or (B) breach Seller's obligations hereunder, or (ii) otherwise not in the Ordinary Course of Business; and

(o) Agreed in writing or otherwise to take any of the actions described in Section 3.10(a) through (n) above.

**3.11 Taxes.** Except as set forth on Schedule 3.11 (with paragraph references corresponding to those set forth below):

(a) (i) All Tax Returns required to be filed with respect to Seller have been duly and timely filed (taking into account any valid extensions of time); (ii) such Tax Returns are complete and correct in all material respects; (iii) all material Taxes of Seller (whether or not shown on such Tax Returns) have been paid in full when due; and (iv) there are no unresolved claims for material Taxes with respect to which Seller is or may be liable. Seller is not currently the beneficiary of any extension of time within which to file any Tax Return. No deficiencies for any material Taxes for which Seller is or may be liable have been asserted or assessed or, to the Knowledge of Seller, proposed (and are currently pending). Seller has not received from any federal, state, or local taxing authority (including jurisdictions where Seller has not filed Tax Returns) any notice indicating an intent to open an audit or other review or any request for information related to Tax matters;

(b) No waivers of the time to assess any Taxes for which Seller is or may be liable have been given or requested;

(c) No written claim has ever been made by a Taxing authority in a jurisdiction where Seller has never paid Taxes or filed Tax Returns asserting that Seller is or may be subject to Taxes assessed by such jurisdiction;

(d) Seller is not a party to any pending Action before any court or any other governmental or regulatory authority for the assessment or collection of any Taxes;

(e) There are no liens with respect to Taxes (except for liens with respect to Taxes not yet due) upon any of the properties or assets of Seller;

(f) Seller has withheld and paid all material Taxes required to be withheld and paid in connection with amounts paid or owing to any employee, creditor, independent contractor or other third party;

(g) Seller has set up adequate reserves for the payment of all material Taxes not yet due and payable that adequately cover all Tax periods ending prior to the date hereof and has properly accrued for all Taxes not yet due and payable for Tax periods ending on or before the Closing Date or any portion of such Tax period ending on the Closing Date. Since the conclusion of the fiscal year ended December 31, 2013, Seller has no Liability for Taxes outside the Ordinary Course of Business or otherwise inconsistent with past custom and practice;

(h) Seller is not a party to nor has any obligation under any Tax-sharing, Tax indemnity or Tax allocation agreement or arrangement nor will not be bound by any such agreement or similar arrangement nor has any Liability thereunder for any amounts due in respect to periods prior to the Closing Date;

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(i) Seller has no Liability for the Taxes of any Person under Section 1.1502-6 of the Treasury Regulations (or any similar provision of state or local Law) as a transferee or successor, pursuant to any contractual obligation, or otherwise for any Taxes of any Person other than Seller. Seller is not nor ever has been a member of a group of corporations with which it has filed (or been required to file) group, consolidated, combined or unitary Tax Returns;

(j) Seller is not nor ever has been a party to a transaction or agreement that is in conflict with the Tax rules on transfer pricing in any relevant jurisdiction; and

(k) Seller has not been a party to a “reportable transaction,” as such term is defined in Treasury Regulations Section 1.6011-4(b)(1), or any other transaction requiring disclosure under analogous provisions of state, local or foreign Tax Law.

**3.12 Contracts.** Schedule 3.12 sets forth a list of all of the following Contracts to which Seller is a party or by which it is bound (collectively, the “**Material Contracts**”):

(a) Any Contract for the furnishing of services to or by Seller or otherwise related to the Business under the terms of which Seller: (A) is likely to pay or receive consideration of more than \$50,000 in the aggregate during the calendar year ending December 31, 2014, or (B) is likely to pay or receive consideration of more than \$25,000 in the aggregate over the remaining term of such Contract;

(b) Any agreement or plan, any of the benefits of which will be increased, or the vesting of benefits of which will be accelerated, by the occurrence of any of the Transactions or the value of any of the benefits of which will be calculated on the basis of any of the Transactions;

(c) Any agreement of warranty or any guaranty other than any agreement entered into in connection with (i) a lease, or (ii) any Contract for the furnishing of products or services to or by Seller entered into in the Ordinary Course of Business;

(d) Any Contract for the employment, severance or retention of any director, officer, employee, agent, shareholder, consultant or advisor of Seller or any other Contract with any director, officer, employee, agent, shareholder, consultant or advisor of Seller that provides for any severance, change in control, deferred compensation, retention, “stay put,” or “golden parachute” payments, termination of employment or expiration of such Contract upon consummation of the Transactions that does not, in each case, provide for termination at will by Seller, as applicable, without further cost or Liability to Seller;

(e) Any mortgages, indentures, guarantees, loans or credit agreements, security agreements, pledges or other agreements or instruments relating to the borrowing of money by Seller or extension of credit to Seller;

(f) Any Contracts that limit or restrict Seller, or any of its employees, from engaging in any business or competing with any Person, any Contracts that limit or restrict

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anyone other than Seller’s employees or consultants from competing with Seller or from soliciting or hiring employees of any other Entity, and any Contracts that require the Seller to offer a Person terms or concessions at least as favorable as those offered to one or more other Persons (including any “most favored nations” clauses);

(g) Any powers of attorney or comparable delegations of authority granted by Seller;

(h) Any Contract or commitment with any director, member, officer or owner of Seller (other than those set forth in Section 3.12(d));

(i) Any Contract that is a joint venture, partnership, or other agreement (however named) involving a sharing of profits, losses, costs, or liabilities;

(j) Any Contract or undertaking in an amount in excess of \$50,000 annually not terminable without penalty, cost or Liability on notice not exceeding thirty (30) days;

(k) Any Contracts that are leases, rental or occupancy agreements, installment and conditional sale agreements, and other agreements affecting the ownership of, leasing of, title to, use of, or any leasehold or other interest in, any real or personal property (except personal property leases and installment and conditional sales agreements having a value per item or aggregate payments annually of less than \$50,000);

(l) Any Contracts that are licensing agreements or other agreements with respect to (i) Intellectual Property in an amount exceeding \$50,000 annually, and (ii) Software in an amount exceeding \$50,000 annually;

(m) Any Contracts with any Governmental Entity in an amount exceeding \$50,000 annually;

(n) Any Contracts between or among Seller and any director, officer, employee, shareholder, member, or owner of any Affiliate of Seller other than Contracts made in the Ordinary Course of Business on terms no less favorable than those that would have been obtained with a non-affiliated party;

(o) Any Contract that is a guaranteed fixed price environmental remediation Contract;

(p) Any Contract that was not made in the Ordinary Course of Business, with:

(i) Consequential or liquidated damages or other indemnity provisions that are not based upon Seller’s negligence in the performance of its services;

(ii) Fitness for purpose warranties or process, efficacy or similar guarantees; or

(q) In addition to the foregoing, any other agreement, Contract or commitment that involves a commitment, expenditure, Liability or value in excess of \$50,000; and

(r) Any other agreement, Contract or commitment that could reasonably be expected to have a Material Adverse Effect on Seller.

Complete and accurate copies of the Assigned Contracts, including all material amendments and supplements, have been Made Available to Buyer. Each Assigned Contract is valid, is the legally binding obligation of Seller and Seller's client and, to Seller's Knowledge, is in full force and effect. Seller has duly performed its material obligations under each Assigned Contract to the extent that such obligations to perform have accrued. Except as set forth on Schedule 3.12, neither Seller nor, to Seller's Knowledge, any other party to an Assigned Contract with Seller, is in breach, violation or default under (or is alleged to be in breach of or default under), and Seller has not received notice that it has breached, violated or defaulted under, any of the terms or conditions of any of the Assigned Contracts in such a manner as would permit any other party to cancel or terminate any such Assigned Contract, or would permit any other party to seek material damages or other remedies (for any or all of such breaches, violations or defaults, in the aggregate). To Seller's Knowledge, no breach or default, or event which would (with the passage of time, notice or both) constitute a breach or default under any Assigned Contract by any party or obligor thereto other than Seller has occurred or, as a result of this Agreement or performance thereof, will occur. In addition, no party to an Assigned Contract has provided notice of and, to Seller's Knowledge, there is no plan, intention or indication of any contracting party to any Assigned Contract to cause the termination, cancellation or modification of such Assigned Contract or to reduce or otherwise change its activity thereunder so as to materially adversely affect the benefits derived or expected to be derived therefrom by Seller or its applicable Subsidiary. There are no disputes pending or, to Seller's Knowledge, threatened under any Assigned Contract.

### 3.13 Real and Personal Property; Leases.

(a) Schedule 3.13 accurately identifies all Leased Real Property and each applicable Real Property Lease (including any amendments, guarantees, assignments, extensions, modifications or supplements thereto) and property address. Seller does not own any real property and, except as set forth on Schedule 3.13, Seller has not owned or leased any real property that is not part of the Leased Real Property. Seller has valid leasehold interests in, and possession of the Leased Real Property free and clear of all Encumbrances, other than Permitted Encumbrances, and the valid and enforceable power and unqualified right to use and, having obtained any required Approvals, transfer the Leased Real Property pursuant to the terms and conditions of this Agreement. All the Real Property Leases are in full force and effect. Neither Seller and, to Seller's Knowledge, no other party to a Real Property Lease, is in material default under such Real Property Lease, nor has Seller subleased, licensed or otherwise granted any Person the right to use or occupy any Leased Real Property or any portion thereof. Seller has Made Available complete and accurate copies of the Real Property Leases to Buyer. The Real Property Leases constitute valid and binding obligations of Seller as tenant, enforceable in accordance with their terms, except to the extent that enforceability may be limited by bankruptcy, insolvency, reorganization, moratorium or similar Laws, or equitable principles related to the rights of creditors generally. Except as set forth on Schedule 3.8(a), no Approval is

required under the Real Property Leases in order to consummate the Transactions, and the consummation of the Transactions will not result in a breach under any Real Property Lease. No condemnation or similar proceeding has been commenced and, to Seller's Knowledge, threatened against the Leased Real Property. None of the Leased Real Property has been materially damaged or destroyed since the Balance Sheet Date. All necessary material certificates, permits, licenses and other Approvals, governmental and otherwise, necessary for the use, occupancy and operation of the Leased Real Property and the conduct of the Business (including certificates of completion and certificates of occupancy) and all required zoning, building code, land use, environmental and other similar permits or Approvals, have been obtained and are in full force and effect as of the date hereof and not subject to revocation, suspension, forfeiture or modification. To Seller's Knowledge, there is no pending zoning proceeding affecting the Leased Real Property. The Leased Real Property constitutes all the real property used or necessary to conduct the Business.

(b) Seller owns, leases or has the legal right to use, as applicable, all the Assets used in the conduct of the Business or otherwise owned, leased or used by Seller. Seller has Made Available to Buyer copies of any and all licenses, permits, leases and operating agreements relating to the Leased Real Property. Seller represents and warrants that such materials Made Available to Buyer are complete and accurate copies of the same materials in Seller's files. Seller has good title to or a valid leasehold or license interest in each material item of personal property that are part of the Assets used by it in conducting the Business (including good and marketable title to all material assets reflected on Seller's balance sheets), free and clear of any Encumbrance, other than Permitted Encumbrances. Except for Assets in transit in the Ordinary Course of Business, all material tangible personal property Assets are located on the Leased Real Property and in the possession of Seller.

(c) Immediately following the consummation of the Transactions, Buyer will own, or have the legal right to use, under valid and subsisting Contracts, all interest in the Assets and will not incur any material penalty or other material adverse consequence, including any royalties, or licenses or other fees imposed as a result of, or arising from, the consummation of the Transactions.

**3.14 Condition and Sufficiency of Tangible Assets.** The tangible Assets are in good, working condition and repair, normal wear and tear excepted, and are adequate for the uses to which they are being put. None of the tangible Assets that are material to the operation of the Business is in need of maintenance or repairs except for ordinary, routine maintenance and repairs that are not material in nature or cost. The tangible Assets are sufficient in all material respects for the continued conduct of the Business after the Closing in substantially the same manner as conducted prior to the Closing. The tangible Assets will be delivered to Buyer in the condition that they existed as utilized by Seller immediately prior to Closing.

**3.15 Licenses, Permits and Authorizations.** Schedule 3.15 sets forth a complete and accurate list of all jurisdictions in which (a) the employees of Seller are registered or qualified under the engineering (or architectural or surveying, if applicable) practice Laws of the states in the United States, the District of Columbia, and countries throughout the world in which Seller provides such consulting services and (b) Seller carries on the Business. Seller has all engineering and other practice registrations and approvals and all other material Approvals,

rights, licenses and permits of or from Governmental Entities which are required to permit the operation of the Business of Seller as presently conducted, and Seller is not in violation of any of them. Such Approvals, rights, licenses and permits are valid and in full force and effect in all material respects and will remain so upon consummation of the Transactions. To Seller's Knowledge, there is no threatened suspension, cancellation or invalidation of, or challenge to, any such Approvals, rights, licenses and permits.

### **3.16 Intellectual Property and Software.**

(a) Seller owns, or is licensed or otherwise possesses legally enforceable rights to use, all material Intellectual Property that is used in the Business of Seller.

(b) To the Seller's Knowledge, there is no material unauthorized use, disclosure, infringement or misappropriation of any Intellectual Property or Third Party Intellectual Property of Seller.

(c) Except with respect to licenses of Software generally available for an annual license fee of no more than \$25,000, Schedule 3.16(c) sets forth a list of all Contracts pursuant to which Seller licenses or otherwise is authorized to use any Intellectual Property or Software used in the Business as currently conducted. Seller is not in material breach of any license or other agreement relating to the Intellectual Property or Third Party Intellectual Property of Seller.

(d) Schedule 3.16(d) sets forth a list of all registered trademarks and pending applications for registrations of any trademarks owned by Seller. All registrations set forth on Schedule 3.16(d) are in full force and effect.

(e) Seller has not (i) been a party to any Action that involves a claim of infringement of any Intellectual Property of any third party; or (ii) brought any Action for infringement of Intellectual Property or breach of any license agreement involving Intellectual Property against any third party. To Seller's Knowledge, the operation of the Business does not infringe upon any Intellectual Property of any third party.

(f) Seller has taken reasonable steps to protect its rights in its confidential information and trade secrets that it wishes to protect.

(g) Seller has no consultants or employees who contributed to the creation and development of Intellectual Property.

### **3.17 Litigation; Compliance with Laws.**

(a) Except as set forth on Schedule 3.17(a), there is no Action pending or, to Seller's Knowledge, threatened against Seller or any of its Assets.

(b) Except as disclosed on Schedule 3.17(b), Seller is not subject to or in default with respect to any Order to which it or any of its material Assets (owned or used), is subject. At all times during the past three (3) years, Seller has been in compliance in all material respects with each Law that is or was applicable to it or to the conduct or operation of the Business or the ownership or use of any of its Assets.

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(c) Except as set forth on Schedule 3.17(c), Seller has not received, during the past three (3) years, any written notice or, to Seller's Knowledge, any other communication from any Governmental Entity or any other Person regarding (i) any actual or alleged violation of, or failure to comply with, any Law, or (ii) any actual or alleged obligation on the part of Seller to undertake or to bear all or any portion of the cost of any remedial action of any nature. Neither Seller, nor any of its Assets is subject to any Order which could reasonably be expected to have a Material Adverse Effect on Seller.

### **3.18 Insurance.**

(a) Schedule 3.18(a) sets forth the following information with respect to each insurance policy under which Seller has been an insured, a named insured or otherwise the principal beneficiary of coverage at any time within the past year from the date hereof:

(i) The name, address and telephone number of the agent or broker;

(ii) The name of the insurer and the names of the principal insured and each named insured;

(iii) The policy number and the period of coverage;

(iv) The type, scope (including an indication of whether the coverage was on a claims made, occurrence or other basis) and amount (including a description of how deductibles, retentions and aggregates are calculated and operate) of coverage; and

(v) The premium charged for the policy, including a description of any retroactive premium adjustments or other loss-sharing arrangements.

(b) Except as set forth on Schedule 3.18(b), there is no actual, pending, or, to Seller's Knowledge, threatened claim against Seller that would come within the scope of such coverage listed on Schedule 3.18(a), nor has any current carrier provided notice to Seller that it intends to terminate any policy or to deny coverage with respect to any such claim. Except as listed on Schedule 3.18(b), there is no actual, pending or, to Seller's Knowledge, threatened claim against Seller that would not come within the scope of Seller's insurance coverage listed on Schedule 3.18(a).

(c) Seller has maintained during the past three (3) years and now maintains (i) insurance on all of the Assets used in connection with the Business of a type customarily insured, covering property damage and loss of income by fire or other casualty, and (ii) insurance protection in amounts customary in Seller's industry (subject to the deductible amounts and dollar limits of coverage set forth in Schedule 3.18(a)) against errors and omissions and other liabilities, claims, and risks against which it is customary and reasonable to insure in its industry. Seller has not, within the past three (3) years, allowed

any insurance policy to lapse for failure to renew or for any other reason, unless such coverage was replaced with coverage of a similar type and amount. Seller has not failed to give any notice or present any claim under any insurance policy in due and timely fashion under the applicable insurance policy.

(d) There are no: (i) material increases in Seller's premiums for insurance or for contributions for worker's compensation or unemployment insurance that have been proposed to Seller; (ii) overt conditions existing in the Business that would reasonably be expected to result in such increases, other than increases generally applicable to Seller's industry; or (iii) proposed material decreases in Seller's coverage or other policy benefits. Further, no existing insurer of Seller has denied Seller coverage on any claim or refused to approve any proposed settlement.

**3.19 Employee and Labor Matters.**

- (a) Schedule 3.19(a) accurately sets forth, with respect to each employee of Seller as of the date hereof:
- (i) The name of such employee and the date as of which such employee was originally hired by Seller;
  - (ii) Such employee's title;
  - (iii) Such employee's annualized compensation as of the date of this Agreement and bonuses or other incentive compensation, if any, for each of the past three (3) years;
  - (iv) Such employee's target incentive compensation for 2014 (commission and/or bonus, as applicable);
  - (v) Such employee's classification as exempt or non-exempt from applicable state or federal overtime Laws or regulations;
  - (vi) Such employee's accrued vacation and/or paid time off as of the Closing Date;
  - (vii) Such employee's vacation and/or paid time off accrual rate per year;
  - (viii) Such employee's visa type (if any);
  - (ix) Such employee's security clearance (if any);
  - (x) To the extent such employee is on a leave of absence, the nature of such leave of absence and the anticipated date of return to active employment; and
  - (xi) Each Benefit Plan in which such employee participates or is eligible to participate.

(b) Except as set forth on Schedule 3.19(b), Seller is not a party to, nor has at any time in the past three (3) years, been threatened in writing with, any lawsuit, claim, charge, or investigation brought by or before any Governmental Entity or arbitral forum, in which the Seller is alleged to have violated any employment Contract, independent contractor Contract, or Law relating to employment, hiring, equal opportunity, discrimination, harassment, retaliation, immigration, wages, hours, compensation, benefits, collective bargaining, the payment of social security and similar Taxes, occupational safety and health, privacy rights of employees, misclassification of employees as exempt from applicable overtime Laws, or the misclassification of any Person as an independent contractor.

(c) Seller is not a party to any collective bargaining agreement and there are no labor unions or other organizations representing any employee. There are no labor unions or other organizations that have filed a petition with the National Labor Relations Board or any other Government Entity within the three (3) years prior to the date of this Agreement seeking certification as the collective bargaining representative of any employee. To Seller's Knowledge, no labor union or organization is engaged in or threatening to engage in any organizing activity with respect to any employee. During the three (3) years prior to the date of this Agreement, there has not been, and there is not pending or, to Seller's Knowledge, threatened, any (1) strike, lockout, slowdown, picketing, or work stoppage with respect to any employee, or (2) unfair labor practice charge, grievance or complaint filed or pending against Seller.

(d) Except as set forth on Schedule 3.19(d), Seller has complied, and is currently in compliance, in all material respects with all Laws related to the employment of employees, including provisions related to the hiring of employees, payment of wages, hours of work, classification of employees as exempt from overtime regulations, classification of Persons as independent contractors, leaves of absence, equal opportunity, discrimination, harassment, retaliation, occupational health and safety, employee privacy rights, immigration, and workers' compensation.

(e) With respect to each current and former employee of Seller, during the three (3) year period preceding the date of this Agreement, Seller: (i) has withheld and reported all material amounts required by Law or by agreement to be withheld and reported with respect to wages, salaries and other payments; (ii) has no outstanding material Liability, or to Seller's Knowledge, any potential material Liability, for any arrears of wages, severance pay or any penalty relating thereto for failure to comply with any of the foregoing; (iii) has no outstanding material Liability, or to Seller's Knowledge, any potential Liability, for any payment to any trust or other fund governed by or maintained by or on behalf of any Governmental Entity, with respect to unemployment compensation benefits, social security or other benefits or obligations for employees (other than routine payments to be made in the Ordinary Course of Business); and (iv) has no outstanding material Liability or, to Seller's Knowledge, any potential material Liability with respect to any misclassification of any person as (x) an independent contractor rather than as an employee, or with respect to any employee leased from another employer, or (y) an employee exempt from state or federal overtime regulations.

(f) Except as set forth on Schedule 3.12(d), Seller does not have Contracts that entitle any employee to any severance, change of control, or "golden parachute" payments or any other payments or compensation upon consummation of the Transactions or termination of employment.

(g) During the three (3) years preceding the Closing Date, none of the Seller or its Subsidiaries has effectuated (i) a “plant closing” (as defined in the Worker Adjustment and Retraining Notification Act (the “**WARN Act**”) (or any similar state, local or foreign Law)) affecting any site of employment or one or more facilities or operating units within any site of employment or facility of the Seller or its Subsidiaries; or (ii) a “mass layoff” (as defined in the WARN Act (or any similar state, local or foreign Law)) affecting any site of employment or facility of the Seller or its Subsidiaries.

(h) To Seller’s Knowledge, no officer, employee or group of employees has provided written notice of termination of employment with the Seller before or immediately after the Closing.

(i) Seller is not a party to any agreement for the provision of labor from any outside agency. Each Person who is an independent contractor of Seller is properly classified as an independent contractor for purposes of all Laws related to employment and the status of independent contractors.

### 3.20 **Employee Benefit Plans; ERISA.**

(a) Schedule 3.20(a) sets forth a true and complete list of each “employee benefit plan,” as defined in Section 3(3) of ERISA, and each and every written, unwritten, formal or informal plan, agreement, program, policy or other arrangement involving direct or indirect compensation (other than workers’ compensation, unemployment compensation and other government programs), employment, severance, consulting, disability benefits, supplemental unemployment benefits, vacation benefits, retirement benefits, deferred compensation, profit-sharing, bonuses, stock options, stock appreciation rights, other forms of incentive compensation, post-retirement insurance benefits, or other benefits, entered into, maintained or contributed to by Seller or with respect to which Seller has or may in the future have any Liability (contingent or otherwise) and subject to U.S. Law. Each plan, agreement, program, policy or arrangement required to be set forth on Schedule 3.20(a) pursuant to the foregoing is referred to herein as a “**Benefit Plan.**”

(b) Seller has Made Available the following documents to Buyer with respect to each Benefit Plan, as applicable: (i) correct and complete copies of all documents embodying such Benefit Plan, including all amendments thereto, and all related trust documents, (ii) a written description of any Benefit Plan that is not set forth in a written document, (iii) the most recent summary plan description together with the summary or summaries of material modifications thereto, if any, (iv) the three (3) most recent annual actuarial valuations, if any, (v) all IRS or Department of Labor (“**DOL**”) determination, opinion, notification and advisory letters, (vi) the three (3) most recent annual reports (Form Series 5500 and all schedules and financial statements attached thereto), if any, (vii) all material correspondence to or from any Governmental Entity received in the last three (3) years, (viii) all discrimination tests for the most recent three (3) plan years, and (ix) all material written agreements and Contracts currently in effect, including administrative service agreements, group annuity Contracts, and group insurance Contracts.

(c) Each Benefit Plan has been maintained and administered in all material respects in compliance with its terms and with the requirements prescribed by any and all statutes, orders, rules and regulations (foreign and domestic), including ERISA and the Code, which are applicable to such Benefit Plans. All material contributions, reserves or premium payments required to be made or accrued as of the date hereof to the Benefit Plans have been timely made or accrued. Each Benefit Plan intended to be qualified under Section 401(a) of the Code and each trust intended to qualify under Section 501(a) of the Code is so qualified and either: (i) has obtained a currently effective favorable determination notification, advisory and/or opinion letter, as applicable, as to its qualified status (or an opinion letter with respect to the qualified status of the master or prototype form on which it is established) from the IRS covering the legislation for which the IRS will currently issue such a letter, and no amendment to such Benefit Plan has been adopted since the date of such letter covering such Benefit Plan that would adversely affect such favorable determination; or (ii) still has a remaining period of time in which to apply for or receive such letter and to make any amendments necessary to obtain a favorable determination.

(d) No plan currently or ever in the past maintained, sponsored, contributed to or required to be contributed to by Seller or any current or former ERISA Affiliates is or ever in the past was (i) a “multiemployer plan” as defined in Section 3(37) of ERISA, (ii) a plan described in Section 413 of the Code, (iii) a plan subject to Title IV of ERISA, (iv) a plan subject to the minimum funding standards of Section 412 of the Code or Section 302 of ERISA, or (v) a plan maintained in connection with any trust described in Section 501(c)(9) of the Code. The term “**ERISA Affiliate**” means any Person that, together with the Seller and/or any of its Subsidiaries, would be deemed a “single employer” within the meaning of Section 414(b), (c), (m) or (o) of the Code.

(e) Seller is not subject to any material Liability or penalty under Sections 4975 through 4980B of the Code or Title I of ERISA. Seller has complied in all material respects with all applicable health care continuation requirements in Section 4980B of the Code and in Title I, Subtitle B, Part 6 of ERISA. No “**Prohibited Transaction,**” within the meaning of Section 4975 of the Code or Sections 406 or 407 of ERISA and not otherwise exempt under Section 408 of ERISA, has occurred with respect to any Benefit Plan.

(f) No Benefit Plan provides, or reflects or represents any liability to provide, benefits (including death or medical benefits), whether or not insured, with respect to any former or current employee, or any spouse or dependent of any such employee, beyond the employee’s retirement or other termination of employment with Seller other than (i) coverage mandated by Part 6 of Subtitle B of Title I of ERISA or Section 4980B of the Code, (ii) retirement or death benefits under any plan intended to be qualified under Section 401(a) of the Code, (iii) disability benefits that have been fully provided for by insurance under a Benefit Plan that constitutes an “employee welfare benefit plan” within the meaning of Section (3)(1) of ERISA, or (iv) benefits in the nature of severance pay with respect to one or more of the employment Contracts set forth on Schedule 3.12(d).

(g) Except as set forth on Schedule 3.20(g), neither the execution and delivery of this Agreement nor the consummation of the Transactions will (i) result in any payment (including severance, unemployment compensation, golden parachute, bonus or otherwise) becoming due to any

shareholder, director or employee of Seller under any Benefit Plan or otherwise, (ii) materially increase any benefits otherwise payable under any Benefit Plan, or (iii) result in the acceleration of the time of payment or vesting of any such benefits.

(h) No Action (excluding claims for benefits incurred in the Ordinary Course of Business) has been brought or is pending or threatened against or with respect to any Benefit Plan or the assets or any fiduciary thereof (in that Person's capacity as a fiduciary of such Benefit Plan). There are no audits, inquiries or Actions pending or threatened by the IRS, DOL, or other Governmental Entity with respect to any Benefit Plan.

(i) Each Benefit Plan that is a "nonqualified deferred compensation plan" (within the meaning of Section 409A(d)(1) of the Code) has been operated since January 1, 2005 in good faith compliance with Section 409A of the Code and all applicable IRS guidance promulgated thereunder to the extent such plan is subject to Section 409A of the Code, including any such plan in existence prior to January 1, 2005, and not subject to Section 409A of the Code, that has been "materially modified" (within the meaning of IRS Notice 2005-1) at any time after October 3, 2004. No Benefit Plan that is a "nonqualified deferred compensation plan" (within the meaning of Section 409A(d)(1) of the Code) provides benefits that are exempt from Section 409A because the benefits were earned and vested as of December 31, 2004, and the Benefit Plan was not materially modified after October 3, 2004. Seller has not issued, granted or promised (i) any stock rights within the meaning of Section 409A of the Code, (ii) any incentive stock options as described in Section 422 of the Code, or (iii) any employee stock purchase plan rights described in Section 423 of the Code.

(j) No Benefit Plans are maintained by Seller outside the jurisdiction of the United States, or cover any employee residing or working outside the United States.

**3.21 Transactions with Affiliates.** Except as set forth on Schedule 3.21, no director, officer, member, owner or other Affiliate of Seller, or to Seller's Knowledge, any Person with whom any such director, officer, member, owner or other Affiliate has any direct or indirect relation by blood, marriage or adoption, or, to Seller's Knowledge, any Entity in which any such director, officer, member, owner or other Affiliate owns any beneficial interest (other than a publicly held corporation whose stock is traded on a national securities exchange or in the over-the-counter market and less than one percent (1%) of the stock of which is beneficially owned by all such persons) has any interest in (a) any Contract with Seller, or relating to the Business, including any Contract for or relating to indebtedness of Seller, (b) any property, including Intellectual Property and Real Property, used in the Business, (c) any other Assets, or (d) any Assumed Liabilities.

**3.22 Receivables.**

(a) All accounts receivable of Seller, whether reflected on the most recent balance sheet in the Financial Statements or otherwise and including "work in process" inventory and accrued and unbilled revenues, represent actual revenues generated in the Ordinary Course

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of Business. Seller has calculated the allowance for doubtful accounts shown on the consolidated unaudited balance sheet of Seller as of the Balance Sheet Date in accordance with GAAP applied on a basis consistent with past practice.

(b) Seller has Made Available to Buyer a complete and accurate aging list of all receivables of Seller as of the Balance Sheet Date.

**3.23 Environmental Matters.**

Except as set forth on Schedule 3.23:

(a) Seller is in material compliance with all Environmental Laws, which compliance includes obtaining and maintaining all permits used in the operation of the Business required under Environmental Laws. Schedule 3.23 sets forth a complete list of all material environmental permits held by Seller.

(b) Seller has not generated, used, transported, treated, stored, released or disposed of, or, to Seller's Knowledge, permitted anyone else for whom Seller would have Liability to generate, use, transport, treat, store, release or dispose of any Hazardous Substance in violation of any Environmental Laws.

(c) There has not been any generation, use, transportation, treatment, storage, release or disposal of any Hazardous Substance in connection with the conduct of the Business or the use by Seller or, to Seller's Knowledge, any other Person of any property or facility of Seller, or, to Seller's Knowledge, any nearby or adjacent properties or facilities, which has resulted in or would reasonably be expected to result in Seller incurring any Liability under any Environmental Laws or which would require reporting or notification under any Environmental Laws to any Governmental Entity.

(d) There have been no material Releases (except for releases in accordance with valid environmental permits) of any Hazardous Materials at any of the properties of Seller which have resulted or which would be reasonably anticipated to result in material Liability for Seller under Environmental Law.

(e) Neither Seller nor any of its Subsidiaries has received any written notice or any other communication from any Governmental Entity or any other Person regarding any actual or alleged obligation on the part of Seller or any of its Subsidiaries to undertake or to bear all or any material portion of the cost of, any remedial action of any Release.

(f) Seller has not received written notice from any Person (i) that Seller is considered to be a potentially responsible party under The Comprehensive Environmental Response, Compensation and Liability Act or any state or local equivalent Law, or (ii) that Seller is named or is to be named in any Action arising out of or related to Hazardous Substances.

(g) Seller has Made Available to Buyer or its advisors copies of all final environmental reports, studies and audits that are in its possession or control to the extent related to the Business and properties of Seller.

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**3.24 Restrictions on Business Activities.** There is no Order binding upon Seller that has, or could reasonably be expected to have the effect of materially prohibiting or materially impairing the conduct of Business by Seller taken as a whole as presently conducted.

**3.25 Clients; Customers; Sales.** Schedule 3.25 sets forth a correct and current list of all clients and customers of Seller from which Seller has received more than \$100,000 in revenues in each of the two most recently completed fiscal years. Except as indicated on Schedule 3.25, none of the customers listed on Schedule 3.25 have provided written notice or, to Seller's Knowledge, oral notice that they intend to cease doing business with Seller, or materially reduce the amount of the business that they are presently doing with Seller. To Seller's Knowledge, the consummation of the Transactions will not have any Material Adverse Effect on the business relationship of Seller with any customer or client listed on Schedule 3.25. Except as set forth on Schedule 3.25: (i) since the Balance Sheet Date, no client, customer or other Person has asserted or, to Seller's Knowledge, threatened to assert, in writing any material claim against Seller (a) under or based upon any warranty provided by or on behalf of Seller, or (b) under or based upon any other warranty relating to any services performed by Seller; and (ii) to the Knowledge of Seller, no event has occurred, and no condition or circumstance exists, that likely would give rise to or serve as a basis for the assertion of any such claim or any claim based on error and omission liability or other similar claim.

**3.26 Absence of Certain Business Practices.** Neither Seller nor any of its directors, officers, members, owners, agents or employees or any other Person affiliated with or acting for or on the behalf of Seller has, to Seller's Knowledge, (a) directly or indirectly, used any Seller funds for unlawful contributions, gifts, entertainment or other unlawful expenses relating to political activity, made any unlawful payment to foreign or domestic government officials or employees or to foreign or domestic political parties or campaigns from corporate funds, violated any provision of the Foreign Corrupt Practices Act of 1977, as amended, made any bribe, rebate, payoff, influence payment, kickback or other similar unlawful payment, or established or maintained any unlawful or unrecorded funds; or (b) agreed to give any gift or similar benefit to any customer, supplier, governmental employee or other Person which could reasonably be expected to subject the Business of Seller or Buyer to any damage or penalty in any civil, criminal or governmental Action.

**3.27 Foreign Assets Control Regulations and Anti-Money Laundering.** Seller (a) is not a Person whose property or interest in property is blocked or that has been determined to be subject to blocking pursuant to Section 1 of Executive Order 13224 of September 23, 2001 Blocking Property and Prohibiting Transactions With Persons Who Commit, Threaten to Commit, or Support Terrorism (66 Fed. Reg. 49079 (2001)); (b) does not engage in any dealings or transactions prohibited by Section 2 of such executive order, or otherwise knowingly associate with any such person in any manner that violates such Section 2; and (c) is not a Person on the list of Specially Designated Nationals and Blocked Persons published by the Office of Foreign Assets Control of the United States Department of the Treasury on June 24, 2003, as updated from time to time, or subject to the limitations or prohibitions under any other United States Department of the Treasury's Office of Foreign Assets Control regulation or executive order.

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**3.28 Government Contract Matters.**

(a) Seller has not been suspended or debarred from bidding on Contracts or subcontracts for any Governmental Entity, nor, to the Knowledge of Seller, has any suspension or debarment action been commenced.

(b) Neither Seller nor its executive officers (as such term is defined in Rule 3b-7 of the Exchange Act) have, within the preceding three (3) years, been convicted or had a civil judgment rendered against them for: (i) commission of fraud or a criminal offense in connection with obtaining or attempting to obtain, or performing a federal, state or local government Contract or subcontract; (ii) violation of federal or state antitrust statutes relating to the submission of offers; or (iii) commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, Tax evasion, or receiving stolen property.

(c) No termination, default, cure or show cause notice has been issued to Seller under any Contract with a Governmental Entity.

(d) There exist no outstanding requests for equitable adjustment or other contractual action for material relief against Seller with respect to any Contract with a Governmental Entity.

(e) Seller has materially complied with, and has conducted its operations in accordance with, each applicable Law pertaining to Contracts with Governmental Entities, including compliance with cost accounting standards set forth in the Federal Acquisition Regulations, as amended.

**3.29 Bank Accounts.** Schedule 3.29 sets forth a true and complete list of (i) all bank accounts and safe deposit boxes of Seller and the names of all Persons authorized to draw thereon or to have access thereto, and (ii) all investment accounts that Seller has with brokerage or other firms and the names of all Persons entitled to make investment decisions with respect to such accounts.

**3.30 Contract Backlog.** Schedule 3.30 sets forth a complete and accurate list, on a contract-by-contract basis determined as of October 31, 2014, of the Contract Backlog of Seller. For purposes of this Section 3.30, the term "**Contract Backlog**" means revenues projected to be recognized from signed Contracts on hand with respect to which cancellation is not anticipated by Seller. With respect to the Material Contracts listed on Schedule 3.12, each Material Contract which has been funded is so indicated. The Contract Backlog amounts set forth on Schedule 3.30, both individually and in the aggregate, constitute Seller's best obtainable estimate of such amounts as of such date, based upon then-existing facts and circumstances known to Seller. Since the date of the most recent balance sheet in the Financial Statements, there has not been a material (more than 10%) reduction in total Contract Backlog.

**3.31 No Brokers.** Except for Frontier Investment Banking (all fees and expenses of which are and will remain the obligation of Seller), no investment banker, broker, finder or other intermediary has been retained by or is authorized to act on behalf of Seller who is entitled to any fee or commission in connection with the Transactions.

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**3.32 Exclusivity, Representations and Warranties.** Neither Seller nor any Person on behalf of Seller, is making any representation or warranty of any kind or nature whatsoever, oral or written, expressed or implied, relating to Seller or the Assets (including, but not limited to, any relating to financial condition, results of operations, assets or Liabilities of Seller), except as expressly set forth in this ARTICLE III and the Disclosure Schedules, and Seller hereby disclaims any such other representations and warranties. Notwithstanding anything to the contrary contained in the Disclosure Schedules, or in

this Agreement, the information and disclosures contained in the Disclosure Schedules under any particular Schedule or Section shall be deemed to be disclosed and incorporated by reference with respect to any other Schedule or Section and any representations and warranties of Seller where, from the nature of the disclosure or the matter involved, it is reasonably apparent that such disclosed matter is directly relevant to any such other Schedule, regardless of whether a cross-reference to the applicable Section or Schedule is actually made. The inclusion of any item on the Disclosure Schedules shall not constitute an admission by Seller that such item is or is not material. Certain matters and items disclosed in any Schedule may not be required to be disclosed therein, but may be disclosed therein for informational purposes only, and no such disclosure shall constitute an indication or admission of the materiality thereof or create a standard of disclosure. In addition, all descriptions of agreements or other matters appearing in any Schedule are not complete descriptions of agreements and other matters and are qualified by reference to the more complete documents and records referred to thereby. The specification of any dollar amount in the representations and warranties contained in this Agreement or the inclusion of any specific item in any of the Schedules or Exhibits is not intended to imply that such amounts or higher or lower amounts, or the items so included or other items, are or are not material and the fact of the setting of such amounts or the fact of the inclusion of any such item in any of the Schedules or Exhibits shall not be used in any dispute or controversy as to whether any obligation, item or matter not described herein or included in any of the Schedules or Exhibit is or is not material for purposes of this Agreement.

#### **ARTICLE IV REPRESENTATIONS AND WARRANTIES OF BUYER**

Except as set forth in the Disclosure Schedules attached hereto, Buyer represents, warrants and agrees as follows:

##### **4.1 Organization and Authority of Buyer; Enforceability.**

(a) Buyer is a corporation duly organized, validly existing and in good standing under the Laws of the state of California.

(b) The execution, delivery and performance of this Agreement and the other Transactional Agreements by Buyer and the consummation by Buyer of the Transactions have been duly authorized by its board of directors, and no other corporate proceedings on the part of Buyer are necessary to approve this Agreement, the other Transactional Agreements or the Transactions. This Agreement has been duly executed and delivered by Buyer, and assuming due authorization, execution and delivery by Seller, this Agreement constitutes a valid and binding obligation of Buyer enforceable against Buyer in accordance with its terms, except to the extent that the enforceability may be limited by bankruptcy, insolvency, reorganization, moratorium or similar Laws, or by equitable principles relating to the rights of creditors generally.

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##### **4.2 No Conflict; Governmental Consents.**

(a) Except as set forth on Schedule 4.2, the execution, delivery and performance of this Agreement, the other Transactional Agreements, and the consummation of the Transactions by Buyer do not and will not (i) violate, conflict with or result in the breach of any provision of the Charter Documents of Buyer, (ii) conflict with or violate any material Law applicable to Buyer, or (iii) violate, conflict with, result in any breach of, constitute a default (or event which with the giving of notice or lapse of time, or both, would become a default) under, require any Approval under, or give to others any rights of termination, amendment, acceleration, suspension, revocation or cancellation or modification of any obligation or loss of any benefit under any material Contract to which Buyer is a party or to which a material amount of its assets are subject, or result in the creation of any Encumbrance on any of the material assets or properties of Buyer, other than in the case of clauses (ii) and (iii), such violations, conflicts, breaches, defaults, terminations, cancellations or Encumbrances that would not have a Material Adverse Effect on Buyer.

(b) The execution, delivery and performance of this Agreement and the consummation of the Transactions by Buyer do not and will not require any Approval of or Order by any Governmental Entity or any other Person, except any filings or notifications with respect to federal or state securities Law requirements.

**4.3 Validity of Purchase Price Shares.** The Purchase Price Shares to be issued to Seller pursuant to this Agreement have been duly authorized and, upon delivery in accordance with the provisions of this Agreement, will be validly issued, fully paid and non-assessable and be free and clear of any preemptive rights or Encumbrances.

**4.4 No Brokers.** Except for Wedbush Securities (all fees and expenses of which are and will remain the obligation of Buyer), no investment banker, broker, finder or other intermediary has been retained by or is authorized to act on behalf of Buyer or WGI who is entitled to any fee or commission in connection with the Transactions.

**4.5 Financial Capacity.** Buyer has sufficient funds to enable Buyer to pay the cash portion of the Closing Purchase Price Distribution on the Closing Date, to pay all payments when due under the Note, and to pay all Earn-Out Payments if and when due.

#### **ARTICLE V REPRESENTATIONS AND WARRANTIES OF WGI**

Except as set forth in the Disclosure Schedules attached hereto, WGI represents, warrants and agrees as follows:

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##### **5.1 Organization and Authority of WGI; Enforceability.**

(a) WGI is a corporation duly organized, validly existing and in good standing under the Laws of the state of Delaware.

(b) The execution, delivery and performance of this Agreement and the other Transactional Agreements by WGI and the consummation by WGI of the Transactions have been duly authorized by its board of directors, and no other corporate proceedings on the part of WGI are necessary to approve this Agreement, the other Transactional Agreements or the Transactions. This Agreement has been duly executed and delivered by WGI, and assuming due authorization, execution and delivery by Seller, this Agreement constitutes a valid and binding obligation of WGI enforceable against

WGI in accordance with its terms, except to the extent that the enforceability may be limited by bankruptcy, insolvency, reorganization, moratorium or similar Laws, or by equitable principles relating to the rights of creditors generally.

## 5.2 **No Conflict; Governmental Consents.**

(a) Except as set forth on Schedule 5.2, the execution, delivery and performance of this Agreement, the other Transactional Agreements, and the consummation of the Transactions by WGI do not and will not (i) violate, conflict with or result in the breach of any provision of the Charter Documents of WGI, (ii) conflict with or violate any material Law applicable to WGI, or (iii) violate, conflict with, result in any breach of, constitute a default (or event which with the giving of notice or lapse of time, or both, would become a default) under, require any Approval under, or give to others any rights of termination, amendment, acceleration, suspension, revocation or cancellation or modification of any obligations or loss of any benefit under any material Contract to which WGI is a party or to which a material amount of its assets are subject, or result in the creation of any Encumbrance on any of the material assets or properties of WGI, other than in the case of clauses (ii) and (iii), such violations, conflicts, breaches, defaults, terminations, cancellations or Encumbrances that would not have a Material Adverse Effect on WGI.

(b) The execution, delivery and performance of this Agreement and the consummation of the Transactions by WGI do not and will not require any Approval of or Order by any Governmental Entity or any other Person, except any filings or notifications with respect to federal or state securities Law requirements.

5.3 **Validity of Purchase Price Shares.** The Purchase Price Shares to be issued to Seller pursuant to this Agreement have been duly authorized and, upon delivery in accordance with the provisions of this Agreement, will be validly issued, fully paid and non-assessable and be free and clear of any preemptive rights or Encumbrances. Prior to the Closing Date, WGI will take appropriate action to reserve a sufficient number of authorized but unissued Willdan Shares necessary for the issuance of the Purchase Price Shares to be issued to Seller pursuant to this Agreement.

## 5.4 **SEC Filings.**

(a) As of their respective dates, the WGI SEC Reports: (i) were prepared in accordance and complied in all material respects with the applicable requirements of the

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Securities Act, or the Exchange Act, as the case may be, and the rules and regulations of the SEC thereunder applicable to such WGI SEC Reports, with each such WGI SEC Report having been filed with the SEC pursuant to the reporting requirements of the Exchange Act, and (ii) did not at the time they were filed (and if amended or superseded by a filing at least two (2) Business Days prior to the date of this Agreement then on the date of such filing and as so amended or superseded) contain any untrue statement of a material fact or omit to state a material fact required to be stated therein or necessary in order to make the statements therein, in light of the circumstances under which they were made, not misleading.

(b) Each set of consolidated financial statements (including, in each case, any related notes thereto) contained in the WGI SEC Reports was prepared in accordance with GAAP throughout the periods involved (except as may be indicated in the notes thereto or, in the case of unaudited statements, do not contain footnotes as permitted by Form 10-Q) and each fairly presents the consolidated financial position of WGI and its Subsidiaries at the respective dates therein and the consolidated results of operations and cash flows for the periods indicated.

5.5 **Investment Company Act.** WGI is not, and will not be after the Closing Date, an “investment company” or a person directly or indirectly “controlled” by or acting on behalf of an “investment company”, in each case within the meaning of the Investment Company Act of 1940, as amended.

## ARTICLE VI ADDITIONAL AGREEMENTS

6.1 **Preservation of Records.** After the Closing Date, upon Buyer’s request, Seller shall provide copies of such Books and Records to Buyer as Buyer shall request; provided, that Seller shall be permitted to retain copies of such Books and Records for purposes of fulfilling the obligations set forth in Section 6.2. Buyer agrees that it shall preserve and keep such Books and Records provided by Seller to Buyer for a period of ten (10) years from the Closing Date. During such ten (10) year period, Buyer will give Seller reasonable access during Buyer’s regular business hours, upon reasonable advance notice and under reasonable circumstances, subject to restrictions under applicable Law, to such Books and Records of Seller transferred to Buyer (including originals of the same) to the extent necessary for the preparation of financial statements, regulatory filings or Tax Returns of Seller or its Affiliates in respect of periods ending on or prior to Closing, or in connection with any insurance claims, legal proceedings, Tax audits or governmental investigations or in order to enable Seller to comply with its obligations under this Agreement and each other agreement, document or instrument contemplated hereby and thereby. Seller shall be entitled, at its sole cost and expense, to retain copies of and/or make additional copies of the Books and Records to which Seller is entitled to access pursuant to this Section 6.1. If any such Books and Records of Seller relate to a Claim brought by a Seller Indemnified Party pursuant to Section 9.2 and such Claim is unresolved at the end of ten (10) years from the Closing Date, then such Books and Records relating to such unresolved Claim may not be destroyed until the resolution of such Claim.

6.2 **Cooperation With Respect to Financial Statements.** Seller agrees to cooperate with, and provide reasonable assistance to, Buyer, including providing and consenting to any required disclosure, in connection with any filings, registration statements or reports of Buyer or

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any of its Affiliates under the Securities Act or the Exchange Act, and any rules and regulations promulgated thereunder. At Buyer’s request, such cooperation and assistance shall include, but not be limited to, making available such financial information with respect to Seller as may be reasonably required in connection with such filing, registration statement or report (to the extent such financial information is available to Seller), including using commercially reasonable efforts to facilitate Buyer’s access to the independent accountants that issued the audit reports for Seller’s Financial Statements and using commercially reasonable efforts to obtain the consent of such independent accountants for the filing of their audit report(s) with respect to the Financial Statements in any filings, registration statements or reports of Buyer or any of its Affiliates under the Securities Act or the Exchange Act and any rules and regulations promulgated thereunder. The cost of preparation of any such required financial information and consents shall be borne by Buyer.

6.3 **Reserved.**

6.4 **Non-Competition; Non-Solicitation.**

(a) **Restrictions on Competitive Activities.** Seller agrees that, after the Closing, Buyer shall be entitled to the goodwill and going concern value of the Business and to protect and preserve the same to the maximum extent permitted by Law. Seller also acknowledges that Seller's management contributions to the Business have been uniquely valuable and involve proprietary information that would be competitively unfair to make available to any competitor of Seller. For these and other reasons and as an inducement to Buyer to enter into this Agreement, Seller agrees that for a period of five (5) years after the Closing Date (the "**Restricted Period**"), Seller will not, directly or indirectly, for its own benefit or as agent for another, carry on or participate in the ownership, management or control of, or the financing of, or be employed by, or consult for or otherwise render services or advice to, or allow its name or reputation to be used in or by, any other present or future business enterprise that competes with Buyer in activities in which Seller was engaged as of the Closing Date in any of the business territories in which Seller was conducting business or was actively engaged in the pursuit of business or had conducted business within the prior five (5) years (the "**Covered Area**").

(b) **Restrictions on Soliciting Customers.** Seller agrees that during the Restricted Period, Seller will not, directly or indirectly (i) induce, entice, or solicit any client or customer of Buyer or any of its Subsidiaries to terminate any contractual or business relationship with Buyer or the Business, or (ii) in any other manner use any client or customer lists or client or customer leads, mail, telephone numbers, client preferences, or printed material of Buyer to the detriment of Buyer.

(c) **Restrictions on Soliciting Employees.** In addition to the foregoing covenants, to protect Buyer against any efforts by Seller to cause Buyer's employees to terminate employment, Seller agrees that during the Restricted Period, Seller will not, directly or indirectly, other than the termination of Seller's employees prior to Closing for the purpose of becoming employed by Buyer, (i) induce, entice or solicit any employee of the Business to leave or to accept any other employment or position, or (ii) make referrals to, or otherwise assist, any other Entity in hiring any such employee; provided, however, the foregoing shall not prohibit

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general solicitations of employment not specifically directed toward Continuing Employees or the hiring of such employees in response thereto, nor the hiring, employment or engagement of any Continuing Employee who presents himself or herself for employment without direct or indirect solicitation by Seller or any Affiliate of Seller.

(d) **Exceptions.** Nothing contained herein shall limit the right of Seller as an investor to hold and make investments in securities of any corporation or limited partnership that is registered on a national securities exchange or admitted to trading privileges thereon or actively traded in a generally recognized over-the-counter market, provided Seller's equity interest therein does not exceed one percent (1.0%) of the outstanding shares or interests in such corporation or partnership. In addition, Seller will, in connection with the Closing, enter into the Employee Leasing Agreement with Buyer. The Parties agree that the execution, delivery and performance of the Employee Leasing Agreement is for the benefit of both Parties, and will not cause a breach of this Section 6.4 or give right to a claim for indemnity hereunder.

(e) **Special Remedies and Enforcement.** Seller recognizes and agrees that a breach by Seller of any of the covenants set forth in this Section 6.4 could cause irreparable harm to Buyer, that Buyer's remedies at Law in the event of such breach would be inadequate, and that, accordingly, in the event of such breach a restraining order or injunction or both may be issued against Seller, in addition to any other rights and remedies which are available to Buyer. If this Section 6.4 is more restrictive than permitted by the Laws of the jurisdiction in which Buyer seeks enforcement hereof, this Section 6.4 shall be limited to the extent required to permit enforcement under such Laws.

(f) **Severability.** The Parties intend that the covenants contained in Sections 6.4(a)-(c) hereof shall be construed as a series of separate covenants, one for each county, city, state, nation, and other political subdivision. Except for geographic coverage, each such separate covenant shall be deemed otherwise identical in terms. If, in any judicial proceeding, a court shall refuse to enforce any of such separate covenants (or any part thereof), then such unenforceable covenant (or such part) shall be deemed eliminated from this Section 6.4 for the purpose of those proceedings to the extent necessary to permit the remaining separate covenants (or portions thereof) to be enforced by such court. It is the intent of the Parties that the covenants set forth in this Agreement be enforced to the maximum degree permitted by applicable Law.

(g) **Representations of Seller.** Seller represents that: (i) Seller is familiar with the covenants set forth in this Agreement; (ii) Seller is fully aware of Seller's obligations under this Agreement, including the length of time, scope and geographic coverage of these covenants; (iii) Seller is receiving specific, bargained-for consideration for Seller's covenants not to compete and not to solicit; and (iv) execution of this Agreement, and performance of Seller's obligations under this Section 6.4, will not conflict with, or result in a violation or breach of, any other agreement to which the Seller is a party or any judgment, order or decree to which the Seller is subject.

(h) **Reasonableness of Terms.** Seller acknowledges that the length, scope of activity and geographic coverage to which the restrictions imposed in Sections 6.4(a)-(c) hereof shall apply are fair and reasonable and are reasonably required for the protection of Buyer and its

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Subsidiaries, including but not limited to protecting confidential, proprietary and trade secret information, the stable workforce maintained by Buyer and its Subsidiaries, the relationships Buyer and its Subsidiaries maintain with their customers, and the goodwill in Buyer and its Subsidiaries acquired by Buyer. Seller further acknowledges that Buyer currently does business, is actively engaged in the pursuit of business or has conducted business within the prior five (5) years in the Covered Area.

(i) **Termination of Restricted Period.** In the event, pursuant to Section 6.7(c), Buyer (A) sells, transfers or otherwise disposes of Buyer's PC Business or the 360 Division, or enters into a business combination or sale or divestiture transaction relating to Buyer's PC Business or the 360 Division (whether a stock sale, asset sale, merger, recapitalization or similar transaction), or (B) liquidates or dissolves any entity in which Buyer's PC

Business or the 360 Division is being operated, then the Restricted Period will be revised to be the effective date of such event, and the restrictive covenants contained in this Section 6.4 shall terminate as of such date.

**6.5 Professional Liability Insurance.** Buyer and WGI, jointly and severally, will provide Seller, at Closing and at Seller's cost, appropriate prior acts professional liability coverage under Buyer's or WGI's existing professional liability policies for a period of five years subsequent to the Closing Date ("**Prior Acts Coverage**") for a one-time cost of \$8,500. Seller will reimburse Buyer \$8,500 promptly after the Closing.

**6.6 Taking of Necessary Action; Further Action.** If, at any time after the Closing Date, any further action is necessary or desirable to carry out the purposes of this Agreement and to vest Buyer with full right, title and possession to all the Assets of Seller, the officers and directors of Buyer are fully authorized in the name of Buyer or otherwise to take, and will take, all such actions at Buyer's expense.

**6.7 Operation of the 360 Division.**

(a) During the Earn-Out Period:

(i) Buyer shall maintain separate accounting for the 360 Division and shall prepare and provide the 360 Principals with access to separate financial statements for the 360 Division so that Adjusted EBITDA may be calculated.

(ii) Buyer shall provide the 360 Division with financial resources and other support in a manner consistent with Buyer's past practices in providing financial resources and other support to Buyer's Subsidiaries.

(iii) Buyer will not distribute leads for performance contracting opportunities that arise from Buyer's relationships in a way that will actively hinder Seller from achieving Adjusted EBITDA targets or the Earn-Out Payments, subject to Seller's acknowledgement that Buyer's determinations on the distribution of leads will be made on the basis of Buyer's good faith determination on what is in the best interest of Buyer on a corporate wide basis. Buyer's determination in distributing leads will take into consideration (i) the experience, expertise, and capabilities of Seller's equity owners and the employees of the 360 Division when compared to Buyer's or WGI's other

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businesses, and (ii) the relative geographic proximity of the 360 Division offices when compared with other Buyer or WGI businesses. Projects performed by the 360 Division will be included in the 360 Division's Adjusted EBITDA. Seller further acknowledges that some projects may require teams of multiple groups within WGI (including the participation of the 360 Division and Other Enterprises) and that such projects (and associated revenues and expenses for such projects) may be apportioned according to participation in such projects ("**Shared Projects**"). During the Earn-Out Period, the 360 Division and Buyer will work together in good faith to determine in advance of beginning a Shared Project, on a case-by-case basis, the appropriate allocation of revenues and expenses to be allocated to the 360 Division and to the Other Enterprises with respect to such Shared Project, which allocations will be utilized in connection with calculating Adjusted EBITDA for the 360 Division with respect to such Shared Project.

(iv) Subject to Buyer's reasonable approval (not to be unreasonably withheld or conditioned), the 360 Principals will have the discretion to fix and change, from time to time, the salaries and compensation structure of all employees of the 360 Division (which compensation will be taken into account for purposes of calculating Adjusted EBITDA), including maintaining the same or similar salaries and performance bonus programs currently utilized by Buyer, in the discretion of the 360 Principals, including implementing, changing and or otherwise making decisions with respect to the 360 Division Profit Plan (as defined in Section 7.1). All such compensation matters shall be reflected in Seller's Earnout calculations.

(b) Buyer intends to rapidly develop and grow a performance contracting business in the field of energy efficiency ("**Buyer's PC Business**") both organically and through acquisition in selected geographies. In that effort, Seller acknowledges that Buyer is pursuing other acquisitions concurrently with the acquisition contemplated in this Agreement. Buyer views the acquisition contemplated by this Agreement to be important to Buyer's strategy. Accordingly, subsequent to the Closing, Buyer intends to rely on the leadership and experience of the 360 Principals in the development of Buyer's PC Business. Through the Earn-Out Period, Buyer and the 360 Principals will collaborate on and engage in complete discussions regarding the setting and implementation of strategies for, and the pursuit, procurement, and performance of Buyer's PC Business in order to pursue such goals. Collaboration shall include the 360 Principals providing meaningful input on any new acquisition targets or strategic partnerships with performance contracting companies initiated after the Closing. It is the further intent of the Parties that the 360 Principals will not be required to use more than ten percent (10%) of their time as employees of the 360 Division in training and implementation of performing sales, executing client contracts and providing quality assurance and quality control.

(c) If Buyer (A) sells, transfers or otherwise disposes of Buyer's PC Business or the 360 Division, or enters into a business combination or sale or divestiture transaction relating to Buyer's PC Business or the 360 Division (whether a stock sale, asset sale, merger, recapitalization or similar transaction), or (B) liquidates or dissolves any entity in which Buyer's PC Business or the 360 Division is being operated, then Seller shall be entitled to receive an amount from Buyer equal to (i) the Maximum Earn-Out Amount, less (ii) any Earn-Out Payments previously received by Seller from Buyer. Such amount shall become immediately due and payable and shall be paid in lieu of the Earn-Out Payments (or any remaining Earn-Out

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Payments). To the extent not paid when due, such amounts shall bear interest from and including the date such payment was due to the date of payment at a rate per annum equal to the lesser of (i) eight percent (8%), or (ii) the maximum rate permitted by law. Such interest shall be calculated daily on the basis of a 365 day year and the actual number of days elapsed. Notwithstanding the foregoing, Buyer may sell, transfer or otherwise dispose of Buyer's PC Business or the 360 Division if the 360 Division has incurred losses for three (3) successive quarters.

## 7.1 Health and Benefit Plans.

(a) Seller agrees, at Closing, to terminate all of the Continuing Employees and Buyer agrees, at Closing, to offer employment to all of the Continuing Employees. In addition, in connection with the employment of such Continuing Employees, Buyer agrees that, during the Earn-Out Period, Continuing Employees will be paid a salary and other monetary compensation as a result of such employment that is at least identical to that paid to them by Seller prior to Closing, except that Buyer shall have no obligation to pay any bonuses to the Continuing Employees on the basis of their 2014 employment by Seller. It is further understood that such compensation shall be included as 360 Division expenses in calculating Adjusted EBITDA for the Earn-Out. Within ten (10) Business Days following the Closing Date, the Continuing Employees as listed on Schedule 3.19(a) (provided such Continuing Employees are employed by Seller on the Closing Date) shall be covered as of the Closing Date by the employee benefit plans, programs, and policies established or maintained by Buyer applicable to similarly situated employees of Buyer (the “**Buyer’s Plans**”). After the transition to the Buyer’s Plans, Buyer agrees to maintain availability of coverage under the Buyer’s Plans for Continuing Employees (so long as such Continuing Employee is employed by Buyer) on the same basis and terms and conditions as for similarly situated employees of Buyer. Nothing contained in this Agreement (including, without limitation, this ARTICLE VII) shall (i) amend, or be deemed to amend, any of Buyer’s Plans, (ii) provide any person not a party to this Agreement with any right, benefit or remedy with regard to any of Buyer’s Plans or a right to enforce any provision of this Agreement, or (iii) limit in any way Buyer’s ability to amend or terminate any of Buyer’s Plans, at any time.

(b) Buyer shall cause each group health plan of Buyer or, with respect to an insured plan, use its commercially reasonable efforts to cause the insurer, to waive any pre-existing condition exclusions thereunder with respect to the Continuing Employees and their covered beneficiaries to the extent that such Continuing Employees are enrolled in the applicable group health plan of Seller as of the Closing Date.

(c) For purposes of this ARTICLE VII, Continuing Employees shall receive credit for purposes of eligibility to participate and for vesting and benefit accruals under Buyer’s Plans for service accrued or deemed accrued prior to the Closing Date with Seller; provided, however, that such prior service credit shall not operate to duplicate any benefit or the funding of any such benefit. Upon termination by Seller, Buyer shall assume the liability to each such Continuing Employee for their post-Closing accrued yet unpaid vacation time, sick leave or paid time off.

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(d) The 360 Principals will have the discretion to cause the 360 Division to implement (and to change from time to time), a bonus pool (the “**Bonus Pool**”) equal to not more than twenty percent (20%) of the profits of the 360 Division (the “**360 Division Profit Plan**”). From time to time, the 360 Principals may distribute the Bonus Pool to employees of the 360 Division (which will be distributed to such employees at such times and in such amounts as determined by the 360 Principals with Buyer’s review and prior approval); provided however, the 360 Principals shall not be entitled to receive more than 20% of the total Bonus Pool distributions made on each occasion. Buyer will cooperate with and assist the 360 Principals in implementing and operating the 360 Division Profit Plan. Any such distribution shall reduce such employee’s participation in Buyer’s bonus programs. The amount of any Bonus Pool distributions will reduce the Adjusted EBITDA for the applicable period on a dollar-for-dollar basis, and all reasonable expenses related to implementing and maintaining the 360 Division Profit Plan shall be included in determining Adjusted EBITDA for the period during which such expenses were incurred by Buyer.

**7.2 Mutual Cooperation.** Seller and Buyer agree, in a complete, diligent and timely manner, to exchange such employee census, actuarial or other data as shall be reasonably necessary to calculate benefits under any plan and to take any and all actions as shall be reasonably necessary or advisable to effect the provisions of this ARTICLE VII.

**7.3 Third-Party Claims.** Nothing in this Agreement is intended, or shall be construed, to confer upon any Person, other than the Parties hereto and their successors and permitted assigns, any rights or remedies by reason of this ARTICLE VII.

## ARTICLE VIII TAX MATTERS

**8.1 Cooperation and Exchange of Information.** Seller and Buyer will provide each other with such cooperation and information as either of them reasonably may request of the other in filing and executing any Tax Return, which such other party is responsible for preparing and filing, participating in or conducting any audit or other proceeding in respect of Taxes. Any information obtained under this Section 8.1 shall be kept confidential except as may be otherwise necessary in connection with the filing of Tax Returns or claims for refund or in conducting an audit or other proceeding.

**8.2 Conveyance Taxes.** Seller shall pay any and all real property transfer or gains, sales, use, transfer, value added, stock transfer, and stamp Taxes, and any transfer, recording, registration, and other fees, and any similar Taxes which become payable in connection with the Transactions. Buyer shall execute and deliver all instruments and certificates necessary to enable Seller to comply with the foregoing.

## ARTICLE IX INDEMNIFICATION

### 9.1 Obligations of Indemnification.

(a) Subject to Section 9.4, Seller shall indemnify and hold harmless Buyer and its directors, officers, agents, representatives and Affiliates and their successors and assigns

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(the “**Buyer Indemnified Parties**”) from and against any and all Losses incurred by the Buyer Indemnified Parties, directly or indirectly, as a result of, or based upon or arising from (i) the breach of any representations or warranties made by Seller in this Agreement (other than Seller’s Specified Representations), (ii) the breach of any of Seller’s Specified Representations, (iii) the breach of any covenant or agreement by Seller contained in this Agreement, (iv) any Liabilities of Seller other than the Assumed Liabilities; and (v) all Taxes of the Seller and the Business for any Tax periods ending on or before the Closing Date or any portion of such Tax period ending on the Closing Date.

(b) Subject to Section 9.4, Buyer and WGI, jointly and severally, shall indemnify and hold harmless Seller and its directors, members (and spouses of members), partners, officers, agents, representatives, heirs, successors and assigns (the “**Seller Indemnified Parties**” and together with the Buyer Indemnified Parties, the “**Indemnified Parties**”) from and against any and all Losses incurred by the Seller Indemnified Parties, directly or indirectly, as a result of, or based upon or arising from (i) the breach of any representation or warranty made by Buyer or WGI contained in this Agreement (other than Buyer’s Specified Representations), (ii) the breach of any of Buyer’s Specified Representations, (iii) the breach of any covenant or agreement by Buyer contained in this Agreement, (iv) any Assumed Liabilities, (v) any Liability or Claim arising out of or relating to occurrences of any nature relating to the conduct of the Business after the Closing Date or Buyer’s ownership or usage of any of the Assets in Buyer’s operations after the Closing Date, (vi) any Liability or Claim arising out of or relating to occurrences of any nature relating to any Subcontracted Work, Leased Employment Work (including but not limited to any Subcontracted Work or Leased Employment Work related to the Harvey County Contract), or any other similar arrangement entered into in connection with Section 2.10(b) hereof, and (vii) any Liability or Claim relating to or arising out of (A) that certain General Agreement of Indemnity dated as of June 23, 2014 between Seller, the 360 Principals and their spouses in favor of the Old Republic Surety Company (and affiliates), and (B) that certain General Contract of Indemnity dated as of February 21, 2014 between Seller, the 360 Principals and their spouses in favor of Travelers Casualty and Surety Company of America (and affiliates).

**9.2 Procedure.** An Indemnified Party shall give the Person who may be responsible for indemnification hereunder (the “**Indemnifying Party**”) notice (a “**Claim Notice**”) of any matter which an Indemnified Party has determined has given rise to, or has received a written notice of, a bona fide Claim (a “**Claim**”) between Parties or of a third party that could give rise to, a Loss under this Agreement, as promptly as possible, but in any event within thirty (30) days of such determination; provided, however, that any failure of the Indemnified Party to provide such Claim Notice shall not release the Indemnifying Party from any of its obligations under this ARTICLE IX except to the extent the Indemnifying Party is materially prejudiced by such failure. Each Claim Notice shall provide the assertion of any Claim in reasonable detail, including specific identification of the obligation to indemnify under Section 9.1 (including a section reference to the breached representation or covenant, if applicable) and a good faith estimate of the Losses being claimed. Upon receipt of the Claim Notice related to a third-party Claim, the Indemnifying Party shall be entitled to assume and control the defense of such Claim at its expense if it gives notice of its intention to do so to the Indemnified Party within five (5) Business Days of the receipt of such Claim Notice from the Indemnified Party; provided, however, that if there exists or is reasonably likely to exist a conflict of interest in the reasonable

judgment of the Indemnified Party, after consultation with counsel, for the same counsel to represent both the Indemnified Party and the Indemnifying Party, then the Indemnified Party shall be entitled to retain its own counsel, in each jurisdiction for which the Indemnified Party determines counsel is necessary, at its own expense. In the event the Indemnifying Party exercises the right to undertake any such defense against any such third-party Claim as provided above, the Indemnified Party shall cooperate with the Indemnifying Party in such defense and make available to the Indemnifying Party, at the Indemnifying Party’s expense, all witnesses, pertinent records, materials and information in the Indemnified Party’s possession or under the Indemnified Party’s control relating thereto as is reasonably required by the Indemnifying Party. Similarly, in the event the Indemnified Party is, directly or indirectly, conducting the defense against any such third-party Claim, the Indemnifying Party shall cooperate with the Indemnified Party in such defense and make available to the Indemnified Party, at the Indemnifying Party’s expense, all such witnesses, records, materials and information in the Indemnifying Party’s possession or under the Indemnifying Party’s control relating thereto as is reasonably required by the Indemnified Party. Whether or not the Indemnifying Party assumes the defense of a third-party Claim, the Indemnified Party will not admit any Liability with respect to, settle, compromise or discharge, such Claim without the prior written consent of the Indemnified Party, which consent will not be unreasonably withheld, conditioned or delayed. If the Indemnifying Party assumes the defense of a third-party Claim pursuant to the terms hereof, the Indemnified Party will agree to any settlement, compromise or discharge of a third-party Claim that the Indemnifying Party may reasonably recommend and that by its terms (a) obligates the Indemnifying Party to pay the full amount of Losses in connection with such Claim, (b) releases the Indemnified Party and its Affiliates completely in connection with such Claim and (c) such settlement, compromise or discharge does not impose any injunctive relief or operational restrictions on the Indemnified Party or admit to any wrongdoing by or on behalf of the Indemnified Party. If the Indemnifying Party makes any payment on any Claim, the Indemnifying Party shall be subrogated, to the extent of such payment, to all rights and remedies of the Indemnified Party to any insurance benefits or other claims of the Indemnified Party with respect to such Claim.

**9.3 Survival.**

(a) Seller’s representations and warranties contained in this Agreement shall survive for eighteen (18) months following the Closing Date; provided, however, that (i) the representations and warranties in Sections 3.1 (Organization and Authority of Seller; Enforceability), 3.2 (Ownership of Assets; Authority to Assign Contracts) and 3.31 (No Brokers), shall survive the Closing indefinitely, (ii) the representations and warranties in Section 3.11 (Taxes) and any representation in the case of fraud shall survive until the expiration of the applicable statute of limitations period plus sixty (60) days (each representation and warranty set forth in subsections (i) and (ii), a “**Seller’s Specified Representation**”), (iii) the representations and warranties in Section 3.20 (Employee Benefit Plans; ERISA) shall survive the Closing for two (2) years from the Closing Date, and (iv) the representations and warranties in Section 3.23 (Environmental Matters) shall survive for five (5) years following the Closing Date.

(b) The representations and warranties of Buyer and WGI contained in this Agreement shall survive for eighteen (18) months following the Closing Date; provided, however, that (i) the representations and warranties in Sections 4.1 (Organization and Authority of Buyer; Enforceability), Section 4.4 (No Brokers) and Section 5.1 (Organization and Authority of WGI; Enforceability) shall survive the Closing indefinitely, and (ii) any representation in the case of fraud shall survive until the expiration of the applicable statute of limitations period plus sixty (60) days (each representation and warranty set forth in subsections (i) and (ii), a “**Buyer’s Specified Representation**”).

(c) No Claim may be asserted against a party for breach of any representation, warranty or covenant contained in this Agreement and any certificate delivered pursuant hereto, unless written notice of such Claim is received by such party, describing in reasonable detail the facts and circumstances with respect to the subject matter of such Claim (based on the reasonable knowledge or belief of the party making such Claim as of such date) on or prior to the date on which the representation, warranty or covenant on which such Claim is based ceases to survive as set forth in Section 9.3, in which case such representation, warranty or covenant shall survive solely as to such Claim until such Claim has been finally resolved. Any matter as to which a Claim has been asserted by notice to the other Party that is pending or unresolved at the end of any applicable limitation period shall continue to be covered by this ARTICLE IX notwithstanding any applicable statute of limitations (which the Parties hereby waive) until such matter is finally terminated or otherwise resolved by the Parties under this Agreement or by a court of competent jurisdiction and any amounts payable hereunder are finally determined and paid.

(d) All of the covenants made by each Party in this Agreement shall survive the consummation of the Transactions until the time specified in each such covenant.

#### 9.4 **Limitation on Indemnification.**

(a) Seller shall not have any liability to any Buyer Indemnified Party with respect to Losses arising out of any of the matters referred to in Section 9.1(a)(i) until such time as the amount of all such Losses shall collectively exceed \$100,000 (the “**Seller’s Deductible**”) (after which point Seller will be obligated to indemnify the Buyer Indemnified Parties from and against Losses in excess of Seller’s Deductible).

Notwithstanding anything to the contrary contained in this Agreement, (i) the maximum aggregate amount of indemnifiable Losses that may be recovered from the Seller by the Buyer Indemnified Parties pursuant to Section 9.1(a)(i) shall be \$3,000,000 (the “**Cap**”), and (ii) the maximum aggregate amount of indemnifiable Losses that may be recovered from the Seller by the Buyer Indemnified Parties pursuant to Section 9.1(a)(ii) shall be equal to the Aggregate Purchase Price received by Seller.

(b) Buyer shall not have any liability to any Seller Indemnified Party with respect to Losses arising out of any of the matters referred to in Section 9.1(b)(i) until such time as the amount of all such Losses shall collectively exceed \$100,000 (the “**Buyer’s Deductible**”) (after which point Buyer will be obligated to indemnify the Seller Indemnified Parties from and against Losses in excess of Buyer’s Deductible).

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(c) Notwithstanding anything to the contrary in this Agreement, (i) the maximum aggregate amount of indemnifiable Losses that may be recovered from the Buyer by the Seller Indemnified Parties pursuant to Section 9.1(b)(i) shall be equal to the Cap, (ii) the maximum aggregate amount of indemnifiable Losses that may be recovered from the Buyer by the Seller Indemnified Parties pursuant to Section 9.1(b)(ii) shall be equal to the Aggregate Purchase Price received by Seller, and (iii) the Cap shall not apply to Claims in respect of the breach by Seller of Seller’s Specified Representations, or any covenants in Sections 6.1 through 6.7, for which Claims the aggregate dollar amount of all payments Seller shall be obligated to make pursuant to this Article IX shall be equal to the Aggregate Purchase Price received by Seller

(d) A Party may not assert a claim for indemnification based on a breach by the other Party of a representation, warranty, or covenant if the Indemnified Party had actual knowledge or should have had knowledge of such breach before the Closing.

(e) Any entitlement of any Buyer Indemnified Party or Seller Indemnified Party to make a claim under this Agreement shall be determined without duplication of recovery by reason of the state of facts giving rise to such claim constituting a breach of more than one representation, warranty or covenant.

(f) The Parties shall cooperate with each other with respect to resolving any Claim, Liability or Loss for which indemnification may be required hereunder, including by making, or causing the applicable Indemnified Party to make, all commercially reasonable efforts to mitigate any such Claim, Liability or Loss (which efforts may include availing itself of any defenses, limitations, rights of contribution, claims against third Persons and other rights at law or equity). No Party shall have any obligation to indemnify the other Party for any Losses to the extent they are caused, contributed to or exacerbated by the actions or failure to act of the Buyer Indemnified Parties (in the case of Seller’s indemnification obligations) or Seller Indemnified Parties (in the case of Buyer’s and WGI’s indemnification obligations). The Buyer, the Seller, and WGI shall, or shall cause the applicable Indemnified Party to, use commercially reasonable efforts to seek full recovery under all insurance policies covering any Loss to the same extent as they would if such Loss were not subject to indemnification hereunder.

**9.5 Exclusive Remedy.** OTHER THAN RIGHTS TO EQUITABLE RELIEF PURSUANT TO SECTION 6.4 OR CLAIMS FOR FRAUD TO THE EXTENT AVAILABLE UNDER APPLICABLE LAW, SELLER AND EACH OF THE OTHER INDEMNIFIED PARTIES OF SELLER, AND BUYER AND WGI, ON BEHALF OF THEMSELVES AND EACH OF THE OTHER INDEMNIFIED PARTIES OF BUYER, ACKNOWLEDGE AND AGREE THAT THE SOLE AND EXCLUSIVE REMEDY FOR ANY BREACH OR INACCURACY, OR ALLEGED BREACH OR INACCURACY, OF ANY REPRESENTATION OR WARRANTY IN THIS AGREEMENT OR ANY DOCUMENT EXECUTED IN CONNECTION HEREWITH OR ANY COVENANT, AGREEMENT OR ANY OTHER CAUSE OF ACTION ARISING UNDER OR RELATING TO THIS AGREEMENT OR ANY DOCUMENT EXECUTED IN CONNECTION HEREWITH, SHALL BE INDEMNIFICATION IN ACCORDANCE WITH THIS ARTICLE IX.

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**9.6 Tax Treatment of Indemnity Payments.** Seller and Buyer agree to treat all payments made by any of them to or for the benefit of the other under this ARTICLE IX as adjustments to the Aggregate Purchase Price for Tax purposes and that such treatment shall govern for purposes hereof.

**9.7 Offset.** Provided that an indemnification Claim has been made in good faith and the amount of such Claim has been calculated in good faith, and upon notice to Seller specifying in reasonable detail the basis for any such set off, Buyer may set off any indemnification Claim amount to which it may be entitled under this Article IX against amounts otherwise payable to Seller under the Note or the Earn-Out, if earned, set forth in Sections 2.2(a)(iii) and 2.3, respectively. To the extent Buyer has made a Claim for indemnification before a payment is due under the Note or in accordance with the terms of the Earn-Out, and such Claim is not resolved, Buyer shall be permitted to withhold from such payment, and any subsequent payments, until such Claim is resolved, a reasonable amount as a reserve to cover the potential indemnification obligations of Seller with respect to such Claim, and any amounts due and owing in excess of such reserve shall be promptly paid to Seller in accordance with the terms of this Agreement and/or the Note. Any amounts withheld by Buyer pursuant to this Section 9.7, other than amounts otherwise owed by Seller to satisfy Seller’s indemnification obligations under this Agreement, shall be promptly released to Seller following the resolution of any such Claim. Notwithstanding anything to the contrary herein, (i) Buyer’s right to offset under this Section 9.7 is not Buyer’s exclusive remedy, and (ii) neither the exercise nor non-exercise of Buyer’s rights to offset under this Section 9.7 will constitute an election of remedies or limit Buyer in any way in the enforcement of any other remedies that may be available to it under this Agreement.

**10.1 Further Assurance.** Each Party hereto shall execute and cause to be delivered to each other Party hereto such instruments and other documents, and shall take such other actions, as such other Party may reasonably request (at or after the Closing) for the purpose of carrying out or evidencing any of the Transactions.

**10.2 Amendments; Waivers.** This Agreement and any Schedule or Exhibit to this Agreement may be amended only by agreement in writing of all Parties to this Agreement. Any Party to this Agreement may (a) extend the time for the performance of any of the obligations or other acts of the other Party, (b) waive any inaccuracies in the representations and warranties of the other Party contained herein, or (c) waive compliance with any of the agreements or covenants of the other Party contained herein. No such waiver of any provision nor consent to any exception to the terms of this Agreement or any agreement contemplated hereby shall be effective unless in writing and signed by the Party to be bound and then only to the specific purpose, extent and instance so provided. Any waiver of any term or condition shall not be construed as a waiver of any subsequent breach or a subsequent waiver of the same term or condition, or a waiver of any other term or condition, of this Agreement. The failure of any Party to assert any of its rights hereunder shall not constitute a waiver of any of such rights.

**10.3 Schedules; Exhibits; Integration.** Each Schedule and Exhibit delivered pursuant to the terms of this Agreement shall be in writing, is hereby incorporated in and shall constitute a

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part of this Agreement, although such Schedule or Exhibit need not be physically attached to any copy of this Agreement. This Agreement, together with such Schedules and Exhibits, constitutes the entire agreement among the Parties pertaining to the subject matter hereof and supersedes all prior agreements and understandings of the Parties in connection therewith.

**10.4 Governing Law.** This Agreement, the legal relations between the Parties and any Action, whether contractual or non-contractual, instituted by any Party with respect to matters arising under or growing out of or in connection with or in respect of this Agreement, including but not limited to the negotiation, execution, interpretation, coverage, scope, performance, breach, termination, validity, or enforceability of this Agreement, shall be governed by and construed in accordance with the Laws of the State of Delaware. The Parties agree that exclusive jurisdiction and venue in any actions relating to this Agreement and the subject matter hereof shall be in the State or Federal District Courts of Delaware.

**10.5 No Assignment.** Neither this Agreement nor any rights or obligations under it are assignable without the express written consent of Seller and Buyer, except that Buyer may assign its rights hereunder to any wholly owned subsidiary of Buyer.

**10.6 Headings.** The descriptive headings of the Articles, Sections and subsections of this Agreement are for convenience only and do not constitute a part of this Agreement.

**10.7 Publicity and Reports.** Seller and Buyer shall coordinate all publicity relating to the Transactions and no Party shall issue any press release, publicity statement or other public notice relating to this Agreement, or the Transactions, without obtaining the prior written consent of both Seller and Buyer; provided that the Parties hereto consent to any filings and disclosures relating to this Agreement made by Buyer pursuant to the Securities Act or Exchange Act. Seller and Buyer shall obtain the prior consent of the other Party to the form and content of any application or report made by any Party to this Agreement or its Affiliates to any Governmental Entity that relates to this Agreement; provided, however, that such consent shall not be unreasonably withheld, conditioned or delayed and that in the event that either Party has not responded to a consent request within two (2) Business Days, such consent shall be deemed granted.

**10.8 Parties in Interest.** This Agreement shall be binding upon and inure to the benefit of each Party, and nothing in this Agreement, express or implied, is intended to confer upon any other person any rights or remedies of any nature whatsoever under or by reason of this Agreement. Nothing in this Agreement is intended to relieve or discharge the obligation of any third person to any Party to this Agreement. This Agreement may only be enforced against the named Parties hereto. All claims or causes of action (whether in contract or tort) that may be based upon, arise out of or relate to this Agreement, or the negotiation, execution or performance of this Agreement (including any representation or warranty made in or in connection with this Agreement or as an inducement to enter into this Agreement), may be made only against the entities that are expressly identified as Parties hereto; and no officer, director, shareholder, employee or affiliate of any Party hereto not otherwise named as a Party hereto (including any person negotiating or executing this Agreement on behalf of a Party hereto) shall have any liability or obligation with respect to this Agreement or with respect any claim or cause of action (whether in contract or tort) that may arise out of or relate to this Agreement, or the negotiation, execution or performance of this Agreement (including a representation or warranty made in or in connection with this Agreement or as an inducement to enter into this Agreement).

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**10.9 Notices.** Any notice or other communication hereunder must be given in writing and (a) delivered in person, (b) transmitted by facsimile, (c) mailed, postage prepaid, receipt requested, or (d) sent by overnight courier as follows:

If to Buyer, addressed to:

Willdan Energy Solutions  
2401 East Katella Avenue  
Suite 300  
Anaheim, California 92806  
Attention: Stacy McLaughlin  
Chief Financial Officer  
Facsimile: (714) 940-4920

With a copy to:

Lavoie & Jarman  
2410 E. Katella Avenue  
Suite 310  
Anaheim, California 92806  
Attention: Robert L. Lavoie, Esq.  
Facsimile (714) 742-2251

If to Seller, addressed to:

730 New Hampshire, Suite 203  
Lawrence, Kansas 66044

With a copy to:

Polsinelli PC  
900 West 48<sup>th</sup> Place, Suite 900

or to such other address or to such other person as either Party shall have last designated by such notice to the other Party. Each such notice or other communication shall be effective (i) if given by facsimile, when transmitted to the applicable number so specified in (or pursuant to) this Section 10.9 and an appropriate answerback is received, (ii) if given by mail, three (3) days after such communication is deposited in the mails with first class postage prepaid, addressed as aforesaid, (iii) if given by overnight courier, one (1) Business Day following the date sent, or (iv) if given by any other means, when actually delivered at such address.

**10.10 Expenses.** Each Party shall pay its own expenses incident to the negotiation, preparation and performance of this Agreement and the Transactions, including but not limited to the fees, expenses and disbursements of their accountants, financial advisors and counsel, whether or not the Closing shall have occurred. Notwithstanding the foregoing, if any Action relating to this Agreement, or the other Transactional Agreements in connection herewith, or the enforcement of any provision of such items is brought against any Party hereto pursuant to ARTICLE IX above, the prevailing party shall be entitled to recover reasonable attorneys' fees, costs and disbursements (in addition to any other damages or relief to which the prevailing party may be entitled).

**10.11 Arbitration.**

(a) In the event the Parties to this Agreement are unable to resolve a disputed claim or claims, any of the Parties may request arbitration of the matter unless the amount of the damage or loss is at issue in pending litigation with a third party, in which event arbitration will

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not be commenced until such amount is ascertained or all Parties agree to arbitration; and in either such event the matter will be settled by arbitration conducted by three (3) arbitrators. Within thirty (30) days of a party requesting arbitration pursuant to this Section 10.11, Buyer and Seller will each select one (1) arbitrator, and, within ten (10) days of such selection, the two (2) arbitrators so selected will select a third arbitrator. The arbitrators will set a limited time period and establish procedures designed to reduce the cost and time for discovery while allowing the Parties an opportunity, adequate in the sole judgment of the arbitrators, to discover relevant information from the opposing Parties about the subject matter of the dispute. The arbitrators will rule upon motions to compel or limit discovery and will have the authority to impose sanctions, including attorneys' fees and costs, to the extent as a court of competent Law or equity, should the arbitrators determine that discovery was sought without substantial justification or that discovery was refused or objected to without substantial justification. The decision of a majority of the three (3) arbitrators as to the validity and amount of any claim will be binding and conclusive upon the Parties to this Agreement. Such decision will be written and will be supported by written findings of fact and conclusions which will set forth the award, judgment, decree or order awarded by the arbitrators.

(b) Judgment upon any award rendered by the arbitrators may be entered in any court having jurisdiction. Any such arbitration will be held in Anaheim, CA, or such other location as the parties may mutually agree, under the rules then in effect of JAMS/Endispute.

**10.12 Time of the Essence.** Time is of the essence in the performance of each of the terms hereof with respect to the obligations and rights of each Party hereto.

**10.13 Severability.** If any provision of this Agreement is determined to be invalid, illegal or unenforceable by any Governmental Entity, the remaining provisions of this Agreement to the extent permitted by Law shall remain in full force and effect; provided that the essential terms and conditions of this Agreement for all Parties remain valid, binding and enforceable. In event of any such determination, the Parties agree to negotiate in good faith to modify this Agreement to fulfill as closely as possible the original intents and purposes hereof. To the extent permitted by Law, the Parties hereby to the same extent waive any provision of Law that renders any provision hereof prohibited or unenforceable in any respect.

**10.14 Counterparts.** This Agreement and any amendment hereto or any other agreement (or document) delivered pursuant hereto may be executed in one or more counterparts and by different Parties in separate counterparts. All of such counterparts shall constitute one and the same agreement (or other document) and shall become effective (unless otherwise provided therein) when one or more counterparts have been signed by each Party and delivered to the other Parties.

*[Signature page follows.]*

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**IN WITNESS WHEREOF**, each of the Parties hereto has caused this Agreement to be executed by its duly authorized officers as of the day and year first above written.

“BUYER”

**WILLDAN ENERGY SOLUTIONS**

By: /s/ Thomas A. Kouris  
Thomas A. Kouris, President

“WGI”

**WILLDAN GROUP, INC.**

By: /s/ Thomas D. Brisbin  
Thomas D. Brisbin, President

“SELLER”

**360 ENERGY ENGINEERS, LLC**

By: /s/ Joseph Hurla  
Joseph Hurla, Member

By: /s/ Scott McVey  
Scott McVey, Member

By: /s/ Aaron Etz Korn  
Aaron Etz Korn, Member

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## EXHIBIT A

### ASSETS

- 1) “Assets” means the following (excluding, in each case, any and all Excluded Assets), as of the Closing:
- a. all of Seller’s furniture, fixtures, leasehold improvements, equipment, supplies, machinery, tools, spare parts, computer hardware, printers, phone systems, field equipment other office equipment and vehicles;
  - b. all inventory, finished goods, raw materials, work in progress, packaging, supplies, parts and other inventories of the Business (“**Inventory**”);
  - c. all trade accounts receivable arising from the rendering of services or the sale of goods by the Business;
  - d. all the Assigned Contracts;
  - e. all permits, licenses, registrations, certifications, qualifications or waivers issued, granted, given, or otherwise made available by, or under the authority of, any Governmental Entity or pursuant to any Law (“**Permits**”), to the extent such Permits may be transferred under applicable Law, and to the extent such Permits cannot be transferred Seller shall cooperate in making applications for issuance of such Permits to Buyer;
  - f. all intangible Assets used or held for use in the Business;
  - g. all Seller’s books, documents, records, files and papers pertaining to the Business or the Assets which are maintained in the ordinary course of the Business and are required, necessary or advisable in order for Buyer to conduct the Business from and after the Closing in the manner in which it is presently being conducted, including governmentally-required records, manuals, engineering data, designs, drawings, blueprints, plans, specifications, lists, copies of customer lists, computer media and data, website content, Software and Software documentation (subject to applicable licensing agreements), sales literature, catalogues, promotional items, advertising materials, materials relating to past and as well as ongoing projects, and other written materials (“**Books and Records**”); provided, however, Books and Records will not include any Excluded Records (as set forth in Schedule 2.1(c)), which shall be Excluded Assets;
  - h. all rights, benefits, and interests under any non-competition, non-solicitation, confidentiality, or other similar agreement with the Continuing Employees;
  - i. the goodwill associated with the Business;
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- A-1
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- j. all rights to enforce agreements entered into with current or former employees or consultants or other Persons containing non-disclosure, non-solicitation, non-competition provisions, invention assignment or similar restrictive covenants, to the extent relating to the Business, against the current or former employees or consultants or other Persons that are parties thereto;
  - k. all Intellectual Property used or held for use in the Business, including all rights thereunder and remedies against infringement and misappropriation with respect thereto;
  - l. the Assigned Name;

- m. all rights under or pursuant to warranties, representations and guarantees made by suppliers, manufacturers or contractors in connection with products or services provided to the Seller in connection with the Business; and
- n. all tangible personal property of the Business that is located at the Leased Real Property or at other real property locations owned or leased by the Sellers and their Affiliates and all tangible personal property that is assigned to or used by the Continuing Employees.
- o. all customer lists of the Business; and
- p. all other assets and rights of every kind and description, tangible or intangible, used or held for use in connection with the Business (excluding any assets and rights, tangible or intangible, of a type that is the subject of one or more of the preceding clauses above and excluding any Excluded Assets).

A-2

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**EXHIBIT B**

**ASSIGNED CONTRACTS**

See attached

B-1

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**EXHIBIT C**

**CORPORATE OVERHEAD SERVICES**

Accounting and Finance  
IT  
Human Resources  
Marketing  
Public Company  
Executive

C-1

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**EXHIBIT D**

**NOTE**

See attached

D-1

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**EXHIBIT E**

**GUARANTY**

See attached

E-1

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**EXHIBIT F**

**ESCROW AGREEMENT**

See attached

F-1

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**EXHIBIT G**

**BILL OF SALE, ASSIGNMENT, AND ASSUMPTION AGREEMENT**

See attached

G-1

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**EXHIBIT H**

**EMPLOYMENT AGREEMENT OF JOSEPH HURLA**

See attached

H-1

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**EXHIBIT I**

**EMPLOYMENT AGREEMENT OF SCOTT MCVEY**

See attached

I-1

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**EXHIBIT J**

**EMPLOYMENT AGREEMENT OF AARON ETZKORN**

See attached

J-1

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**SECOND AMENDMENT TO CREDIT AGREEMENT AND CONSENT**

This Second Amendment to Credit Agreement and Consent (herein, the “*Amendment*”) is entered into as of January 14, 2015, among Willdan Group, Inc., a Delaware corporation (the “*Borrower*”), the direct and indirect Subsidiaries of the Borrower from time to time party to the hereinafter defined Credit Agreement (the “*Guarantors*”), and BMO Harris Bank N.A. (the “*Bank*”).

**PRELIMINARY STATEMENTS**

A. The Borrower, the Guarantors and the Bank entered into a certain Credit Agreement, dated as of March 24, 2014 (as amended, restated, supplemented or otherwise modified from time to time, the “*Credit Agreement*”). All capitalized terms used herein without definition shall have the same meanings herein as such terms have in the Credit Agreement.

B. The Borrower has requested that the Bank consent to certain Acquisitions as described herein and make certain other amendments to the Credit Agreement, and the Bank is willing to do so under the terms and conditions set forth in this Amendment.

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereto agree as follows:

**SECTION 1. AMENDMENTS.**

Subject to the satisfaction of the conditions precedent set forth in Section 3 below, effective as of the Second Amendment Effective Date, the Credit Agreement shall be and hereby is amended as follows:

1.1. Section 1.1 of the Credit Agreement shall be amended by amending and restating the defined term below in its entirety as follows:

“*Applicable Margin*” means, with respect to Loans, Reimbursement Obligations, Letter of Credit Fees, and the commitment fees payable under Section 3.1(a), until the first Pricing Date, the rates per annum shown opposite Level II below, and thereafter from one Pricing Date to the next the Applicable Margin means the rates per annum determined in accordance with the following schedule:

| LEVEL | TOTAL LEVERAGE RATIO FOR SUCH PRICING DATE                      | APPLICABLE MARGIN FOR BASE RATE LOANS UNDER REVOLVING FACILITY AND REIMBURSEMENT OBLIGATIONS SHALL BE: | APPLICABLE MARGIN FOR BASE RATE LOANS UNDER DELAYED DRAW TERM LOAN FACILITY SHALL BE: | APPLICABLE MARGIN FOR EURODOLLAR LOANS UNDER REVOLVING FACILITY AND FINANCIAL LETTER OF CREDIT FEES SHALL BE: | APPLICABLE MARGIN FOR EURODOLLAR LOANS UNDER DELAYED DRAW TERM LOAN FACILITY SHALL BE: | APPLICABLE MARGIN FOR PERFORMANCE LETTER OF CREDIT FEES SHALL BE: | APPLICABLE MARGIN FOR COMMITMENT FEE SHALL BE: |
|-------|---|--|---|---|--|---|--|
| I     | Less than 0.75 to 1.0   | 0.75%  | 1.25%   | 1.75%   | 2.25%  | 1.31%   | 0.20%  |
| II    | Less than 1.50 to 1.0, but greater than or equal to 0.75 to 1.0 | 1.00%  | 1.50%   | 2.00%   | 2.50%  | 1.50%   | 0.25%  |
| III   | Greater than or equal to 1.50 to 1.0                            | 1.25%  | 1.75%   | 2.25%   | 2.75%  | 1.69%   | 0.30%  |

For purposes hereof, the term “*Pricing Date*” means, for any Fiscal Quarter ending on or after the Second Amendment Effective Date, the date on which the Bank is in receipt of the Borrower’s most recent financial statements (and, in the case of the Fiscal Year-end financial statements, audit report) for the Fiscal Quarter then ended, pursuant to Section 8.5. The Applicable Margin shall be established based on the Total Leverage Ratio for the most recently completed Fiscal Quarter and the Applicable Margin established on a Pricing Date shall remain in effect until the next Pricing Date. If the Borrower has not delivered its financial statements by the date such financial statements (and, in the case of the Fiscal Year-end financial statements, audit report) are required to be delivered under Section 8.5, until such financial statements and audit report are delivered, the Applicable Margin shall be the highest Applicable Margin (*i.e.*, Level III shall apply). If the Borrower subsequently delivers such financial statements before the next Pricing Date, the Applicable Margin shall be determined on the date of delivery of such financial statements and remain in effect until the next Pricing Date. In all other circumstances, the Applicable Margin shall be in effect from the Pricing Date that occurs immediately after the end of the Fiscal Quarter covered by such financial statements until the next Pricing Date. Each determination of the Applicable Margin made by the Bank in accordance with the foregoing shall be conclusive and binding on the Borrower if reasonably determined.

1.2. Section 1.1 of the Credit Agreement shall be amended by inserting new defined terms therein in their appropriate alphabetical order, each such defined term to read in its entirety as follows:

“*Bonding Agreement*” means, collectively, all contractual arrangements entered into by the Borrower or any of its Subsidiaries with providers of bid, performance or payment bonds.

“*Bonds*” means, collectively, all bonds issued by any Surety pursuant to a Bonding Agreement.

“*Earn Out Obligations*” means any cash earn out obligations, performance payments or similar obligations to a seller in respect of any Permitted Acquisition as partial consideration in connection with such Permitted Acquisition, but excluding any working capital adjustments or payments for services or licenses provided by such seller.

“*Excess Cash Flow*” means, with respect to any period, the amount (if any) by which (a) EBITDA (but determined for such purposes without giving effect to any extraordinary gains or losses) of the Borrower and its Subsidiaries during such period exceeds (b) the sum of (i) Interest Expense of the Borrower and its Subsidiaries payable in cash during such period, *plus* (ii) federal, state and local income taxes of the Borrower and its Subsidiaries payable in cash during such period, *plus* (iii) the aggregate amount of payments required to be made, and actually made, by the Borrower and its Subsidiaries during such period in respect of all principal on all Indebtedness (whether at maturity, as a result of mandatory sinking fund redemption, mandatory prepayment, acceleration or otherwise, but excluding payments made under the Revolving Credit and excluding prepayments of the Term Loans made under Section 2.8), *plus* (iv) the aggregate amount of Unfinanced Capital Expenditures made by the Borrower and its Subsidiaries during such period, *plus* (v) any increases in non-debt, non-cash working capital of the Borrower and its Subsidiaries for such period, *plus* (vi) the aggregate amount of payments required to be made, and actually made, by the Borrower and its Subsidiaries during such period in respect of all Earn Out Obligations to the extent permitted by this Agreement and not financed with proceeds of Indebtedness, *minus* (vii) any decreases in non-debt, non-cash working capital of the Borrower and its Subsidiaries for such period.

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“*Second Amendment Date Acquisitions*” has the meaning set forth in that certain Second Amendment to Credit Agreement and Consent dated as of the Second Amendment Effective Date among the Borrower, the Bank and the Guarantors.

“*Second Amendment Effective Date*” means January 14, 2015.

“*Seller Note*” means any promissory note or notes issued by a Loan Party to the seller in respect of any Permitted Acquisition as partial consideration in connection with such Permitted Acquisition.

“*Surety*” means, collectively, any surety party to a Bonding Agreement.

1.3. The defined term “*Permitted Acquisition*” appearing in Section 1.1 of the Credit Agreement shall be amended by amending and restating clause (d) appearing therein to read as follows:

(d) the Total Consideration for the Acquired Business shall not exceed \$750,000 and, when taken together with the Total Consideration for all Acquired Businesses during the term of this Agreement, shall not exceed \$1,500,000 in the aggregate;

1.4. Section 2.1 of the Credit Agreement shall be amended by deleting the amount “\$2,500,000” appearing therein and replacing it with the amount “\$3,000,000” in lieu thereof.

1.5. Section 2.8 of the Credit Agreement shall be amended by amending and restating clause (b)(vii) appearing therein and inserting a new clause (b)(viii), each to read in its entirety as follows:

(vii) Within 30 days after receipt of the Borrower’s year-end audited financial statements, and in any event within 120 days after the end of each fiscal year of the Borrower (commencing with the fiscal year of the Borrower ending December 31, 2015), the Borrower shall prepay the Obligations by an amount equal to 50% of Excess Cash Flow for the most recently completed fiscal year of the Borrower; *provided*, that if the Total Leverage Ratio is less than 1.25 to 1.00, as demonstrated in the written certificate of a Financial Officer delivered in connection with such financial statements as required by Section 8.5(j), then the Borrower shall not be required to comply with this Section 2.8(b)(vii) for such fiscal year then ended. The amount of each such prepayment shall be applied to the outstanding Delayed Draw Term Loan until paid in full.

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(viii) Unless the Borrower otherwise directs, prepayments of Loans under this Section 2.8(b) shall be applied first to Borrowings of Base Rate Loans until payment in full thereof with any balance applied to Borrowings of Eurodollar Loans in the order in which their Interest Periods expire. Each prepayment of Loans under this Section 2.8(b) shall be made by the payment of the principal amount to be prepaid and, in the case of the Delayed Draw Term Loan or any Eurodollar Loans, accrued interest thereon to the date of prepayment together with any amounts due the Bank under Section 4.5. Each prefunding of L/C Obligations shall be made in accordance with Section 9.4.

1.6. Section 2.8 of the Credit Agreement shall be amended by amending and restating clause (c) appearing therein to read in its entirety as follows:

(c) Any amount of Revolving Loans paid or prepaid before the Revolving Credit Termination Date may, subject to the terms and conditions of this Agreement, be borrowed, repaid and borrowed again. No amount of the Delayed Draw Term Loan paid or prepaid may be reborrowed, and, in the case of any partial prepayment, such prepayment shall be applied to the remaining payments on the relevant Loans in the inverse order of maturity.

1.7. Section 2.12 of the Credit Agreement shall be amended by deleting the amount “\$5,000,000” appearing therein and replacing it with the amount “\$10,000,000” in lieu thereof.

1.8. Section 6.4 of the Credit Agreement shall be amended by amending and restating the first sentence thereof to read in its entirety as follows:

The Borrower shall use the proceeds of the Delayed Draw Term Loan to finance Permitted Acquisitions and to pay transaction expenses related to Permitted Acquisitions; and the Borrower shall use the proceeds of the Revolving Facility to refinance existing Indebtedness outstanding on the Closing Date, pay the transaction expenses related to the Loan Documents, to finance Permitted Acquisitions, to finance

Capital Expenditures and for its general working capital purposes and for such other legal and proper purposes as are consistent with all applicable laws.

1.9. Section 6 of the Credit Agreement shall be amended by inserting a new Section 6.25 therein to read in its entirety as follows:

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*Section 6.25. Bonding Capacity.* The Borrower and its Subsidiaries have available bonding capacity under one or more Bonding Agreements in an amount sufficient to operate their respective businesses in the ordinary course. The Borrower and its Subsidiaries are in compliance in all material respects with all terms and conditions set forth in each Bonding Agreement and no default has occurred thereunder.

1.10. Section 8.5 of the Credit Agreement shall be amended by amending and restating clauses (i) and (l) thereof to read in their entirety as follows:

(i) promptly after knowledge thereof shall have come to the attention of any Responsible Officer of any Loan Party, written notice of (i) any threatened or pending litigation or governmental or arbitration proceeding or labor controversy against any Loan Party or any Subsidiary of a Loan Party or any of their Property which, if adversely determined, could reasonably be expected to have a Material Adverse Effect, (ii) the occurrence of any Material Adverse Effect, (iii) the occurrence of any Default, (iv) any material amendment or other modification to any Bonding Agreement (together with a copy of such amendment or modification) and copies of any notices received under any Bonding Agreement, (v) any new Bonding Agreement entered into after the Closing Date (together with a copy of such agreement), or (vi) any event or change in circumstance that occurs regarding the bonding capacity or bonding requirements of either Borrower or any Subsidiary, including without limitation notice of (A) each reduction in the aggregate bonding capacity of the Borrower and its Subsidiaries of 20% or more of the aggregate bonding capacity of the Borrower and its Subsidiaries as in effect on the Second Amendment Effective Date, individually or in the aggregate, and (B) any failure or inability of the Borrower or a Subsidiary to obtain bonding for any new project that is committed to by the Borrower or a Subsidiary or the refusal of any bonding company or any other Surety to provide bonding for any such project;

(l) promptly, from time to time, such other information regarding the operations, business affairs and financial condition of any Loan Party or any Subsidiary of a Loan Party, or compliance with the terms of any Loan Document, including but not limited to an updated schedule of all Bonds outstanding, as the Bank may reasonably request.

1.11. Section 8.7 of the Credit Agreement shall be amended by deleting the word “and” at the end of clause (j), deleting the period at the end of clause (k), and adding new clauses (l), (m) and (n) as follows:

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(l) indebtedness arising from Seller Notes; *provided* that (x) all Indebtedness arising from any such Seller Notes shall be unsecured and subordinated to the Secured Obligations pursuant to subordination provisions or subordination agreements satisfactory to the Bank, and (y) the aggregate principal amount of all Indebtedness outstanding from any such Seller Notes shall not at any time exceed \$4,250,000;

(m) indebtedness arising from Earn Out Obligations; *provided* that (x) all Indebtedness arising from any such Earn-Out Obligations shall be unsecured to the Secured Obligations, and (y) the aggregate principal amount of all Indebtedness outstanding from any such Earn Out Obligations shall not at any time exceed \$7,900,000; and

(n) guarantee obligations of the Borrower with respect to indebtedness arising from Seller Notes permitted by Section 8.7(l); *provided* that such guarantee shall be unsecured and subordinated to the Secured Obligations pursuant to subordination provisions or subordination agreements satisfactory to the Bank.

1.12. Section 8.8 of the Credit Agreement shall be amended by deleting the word “and” at the end of clause (i), deleting the period at the end of clause (j) and replacing it with the phrase “; and”, and adding a new clause (k) as follows:

(k) Liens on equipment of any Loan Party or any Subsidiary of a Loan Party created solely for the purpose of securing indebtedness pursuant to a Bonding Agreement; *provided* that no such Lien shall extend to or cover other Property of such Loan Party or such Subsidiary other than the respective Property so connected to the applicable Bond (including assets used in connection with the related project or proceeds of the related project).

1.13. Section 8.23(a) and (b) of the Credit Agreement shall be amended and restated in its entirety to read as follows:

(a) *Total Leverage Ratio.* As of the last day of each Fiscal Quarter, the Borrower shall not permit the Total Leverage Ratio to be greater than (i) 2.25 to 1.00 as of the last day of each of the first four Fiscal Quarters ending after the date of the consummation of the Second Amendment Date Acquisitions, and (ii) 2.00 to 1.00 as of the last day of each Fiscal Quarter ending thereafter.

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(b) *Tangible Net Worth.* The Borrower shall at all times maintain Tangible Net Worth of the Borrower and its Subsidiaries determined on a consolidated basis in an amount not less than (i) the greater of (A) \$5,000,000 and (B) 85% of the Tangible Net Worth of the Borrower and its Subsidiaries as of March 31, 2015 plus (ii) for the first Fiscal Quarter of 2015, 50% of Net Income, and for each Fiscal

Quarter thereafter, 50% of Net Income if such Net Income is a positive amount (*i.e.*, there shall be no reduction to the minimum amount of Tangible Net Worth required to be maintained hereunder for any Fiscal Quarter in which Net Income is less than zero), *plus* or *minus*, as applicable, (iii) 80% of any adjustments to Tangible Net Worth of the Borrower and its Subsidiaries arising as a result of the consummation of the Second Amendment Date Acquisitions (such adjustments to be subject to the review and approval of the Bank).

1.14. Section 8.24 of the Credit Agreement shall be amended by deleting the word “*and*” at the end of clause (a), deleting the period at the end of clause (b) and replacing it with the phrase “; *and*”, and adding a new clause (c) as follows:

(c) modify any term of any Bonding Agreement such that the Property subject to any Lien in favor of any Surety attaches to Property that is not in direct connection with the applicable Bond.

1.15. Article 8 of the Credit Agreement shall be amended by inserting a new Section 8.26 therein to read in its entirety as follows:

*Section 8.26. Bonding Capacity.* The Borrower and its Subsidiaries shall (i) have available bonding capacity under one or more Bonding Agreements in an amount sufficient to operate their respective businesses in the ordinary course, and (ii) be in compliance in all material respects with all terms and conditions set forth in each Bonding Agreement and shall not permit a default to occur thereunder, as set forth in, or otherwise permitted by, Section 6.25.

1.16. Section 9.1 of the Credit Agreement shall be amended by deleting the word “*or*” at the end of clause (j), deleting the period at the end of clause (k) and replacing it with the phrase “; *or*”, and adding a new clause (l) as follows:

(l) Bonding Agreements:

(i) any Surety for the Borrower or any of its Subsidiaries for any reason ceases to issue bonds, undertakings or instruments of guaranty and the amount of such reduction in bonding capacity

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exceeds 20% or more of the aggregate bonding capacity of the Borrower and its Subsidiaries as in effect on the Second Amendment Effective Date and the Borrower and its Subsidiaries shall fail to cause another Person reasonably acceptable to the Bank (provided that any such Person shall be deemed to be acceptable if its bonds, undertakings or instruments of guaranty are accepted by contract providers for the Borrower and its Subsidiaries) to issue bonds, undertakings or instruments of guaranty within 30 days of the date that such original Surety ceased to issue bonds, undertakings or instruments of guaranty; or

(ii) (A) at any time, any Surety for the Borrower or any of its Subsidiaries shall violate any term of any agreement with the Bank to which it is a party, which violation would adversely affect the rights or interests of the Bank under the Loan Documents and such violation shall continue for a period of five (5) Business Days after the Bank’s delivery of written notice thereof to such Surety and the Borrower, (B) any Surety exercises any rights or remedies as a secured party with respect to any Collateral in excess of \$100,000, or (C) any Surety takes possession of any Collateral in excess of \$100,000 and such action continues for a period of ten (10) Business Days after the earlier of (A) the Bank’s delivery of written notice thereof to the Borrower and (B) a Responsible Officer of the Borrower having obtained knowledge thereof; or

(iii) the Borrower or any of its Subsidiaries defaults in the payment when due of any amount due under any Bonding Agreement or breaches or defaults with respect to any other term of any Bonding Agreement, if the effect of such failure to pay, default or breach is to cause the related Surety to take possession of the work under any of the bonded contracts of the Borrower or any of its Subsidiaries and value of the contract or project that has been taken over by the related Surety exceeds \$100,000; or

(iv) the Borrower or any Subsidiary breaches or defaults with respect to any term under any of the bonded contracts of the Borrower or such Subsidiary, if the effect of such default or breach is to cause the related Surety to take possession of the work under such bonded contract and value of the contract or project that has been taken over by the related Surety exceeds \$100,000.

## SECTION 2. CONSENT.

Notwithstanding any term or provision of the Credit Agreement, including, without limitation, the definition of Permitted Acquisition and Section 8.9 thereof, the Bank does hereby consent to the imminent Acquisition by Willdan Energy Solutions, a California corporation, of (i)

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100% of the equity interests of a certain corporation (the “*Atlantic Acquisition*”) and (ii) substantially all of the assets of an additional limited liability company (the “*Circle Acquisition*”; and together with the Atlantic Acquisition, the “*Second Amendment Date Acquisitions*”), and hereby waives any Default or Event of Default under, or other violation of, the Credit Agreement that will directly and solely result from use of proceeds for the Second Amendment Date Acquisitions. The Bank affirms that the total consideration paid or payable (including all transaction costs, assumed Indebtedness and liabilities incurred, assumed or reflected on a consolidated balance sheet of the Loan Parties and their Subsidiaries after giving effect to such Acquisitions) in connection with the Second Amendment Date Acquisitions shall not be included for purposes of calculating the aggregate limits set forth in clause (d) of the definition of Permitted Acquisition. Furthermore, the Bank affirms, without limiting the foregoing sentence, that each of the Atlantic Acquisition and the Circle Acquisition shall be deemed a “Permitted Acquisition” under the Credit Agreement.

This consent shall be limited specifically as written herein and shall not constitute a consent to any other transactions prohibited by the Credit Agreement. This consent shall not be a waiver of any Default or Event of Default, except as expressly set forth herein.

## SECTION 3. CONDITIONS PRECEDENT.

The effectiveness of this Amendment is subject to the satisfaction of all of the following conditions precedent:

- 3.1. The Loan Parties and the Bank shall have executed and delivered this Amendment.
- 3.2. The Borrower shall have executed and delivered the replacement Delayed Draw Term Note attached as Exhibit A hereto.
- 3.3. The Bank shall have received a duly completed pro forma Compliance Certificate signed by a Responsible Officer of the Borrower demonstrating that after giving effect to the Second Amendment Date Acquisitions, the Total Leverage Ratio shall be no greater than 1.75 to 1.00 and the Borrower is otherwise in compliance with Sections 8.23(b) and (c) of the Credit Agreement.
- 3.4. The Bank shall have received copies (executed or certified, as may be appropriate) of all legal documents or proceedings taken in connection with the execution and delivery of this Amendment to the extent the Bank or its counsel may reasonably request.
- 3.5. Legal matters incident to the execution and delivery of this Amendment shall be satisfactory to the Bank and its counsel.

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#### SECTION 4. POST-CLOSING COVENANTS.

On the date in which the relevant Second Amendment Date Acquisition occurs but immediately prior to such Second Amendment Date Acquisition's effectiveness:

- 4.1. On the date of consummation of the Atlantic Acquisition, the Bank, the sellers under the Atlantic Acquisition and the Loan Parties shall have executed and delivered subordination agreements with respect to any Seller Notes issued in connection with the Atlantic Acquisition, which subordination agreements shall be in form and substance satisfactory to the Bank.
- 4.2. On the date of consummation of the Circle Acquisition, the Bank, the sellers under the Circle Acquisition, the Borrower and the Loan Parties (as applicable) shall have executed and delivered subordination agreements with respect to any Seller Notes issued in connection with the Circle Acquisition and the Borrower's guarantee of such Seller Notes, which subordination agreements shall be in form and substance satisfactory to the Bank.
- 4.3. On the date of consummation of the Atlantic Acquisition, the Bank shall have received a certificate of a Responsible Officer of each Loan Party certifying that (i) after giving effect to the Atlantic Acquisition, no Default or Event of Default shall exist, (ii) the Atlantic Acquisition satisfies clauses (a), (b), (c), (h) and (i) of the definition of Permitted Acquisition, (iii) attached thereto are true, correct and complete copies of: (A) all agreements in connection with the Atlantic Acquisition, (B) all Seller Notes outstanding as of the date of the Atlantic Acquisition, (C) any guaranty agreements that guarantee any Indebtedness under any Seller Note entered into in connection with the Atlantic Acquisition, and (D) all Bonding Agreements the Loan Parties are a party to as of the date of the Atlantic Acquisition, which Bonding Agreements shall be in form and substance satisfactory to the Bank, and (iv) attached thereto is a true, correct and complete schedule of all Bonds outstanding on the date hereof.
- 4.4. On the date of consummation of the Circle Acquisition, the Bank shall have received a certificate of a Responsible Officer of each Loan Party certifying that (i) after giving effect to the Circle Acquisition, no Default or Event of Default shall exist, (ii) the Circle Acquisition satisfies clauses (a), (b), (c), (h) and (i) of the definition of Permitted Acquisition, (iii) attached thereto are true, correct and complete copies of: (A) all agreements in connection with the Circle Acquisition, (B) all Seller Notes outstanding as of the date of the Circle Acquisition, (C) any guaranty agreements that guarantee any Indebtedness under any Seller Note entered into in connection with the Circle Acquisition, and (D) all Bonding Agreements the Loan Parties are a party to as of the date of the Circle Acquisition, which Bonding Agreements shall be in form and substance satisfactory to the Bank, and (iv) attached thereto is a true, correct and complete schedule of all Bonds outstanding on the date hereof.
- 4.5. On the date of consummation of the Atlantic Acquisition, the Bank shall have received with respect to the Atlantic Acquisition (the "Additional Guarantor"):

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- (i) UCC-1 financing statements, stock or other appropriate certificates along with undated, blank equity powers executed with respect thereto, if applicable, for all equity interests of the Additional Guarantor owned by a Loan Party, and executed counterparts of the Additional Guaranty Supplement and the Assumption and Supplement to Security Agreement (in each case in form and substance satisfactory to the Bank;
- (ii) any deposit account control agreements and landlord waivers, to the extent requested by the Bank to perfect its Lien on the Property of the New Guarantor;
- (iii) certificates showing the existence of all insurance policies required by Section 8.4 of the Credit Agreement, naming the Bank, as mortgagee/lender's loss payee and additional insured;
- (iv) such certificates of resolutions or other similar action, incumbency certificates and/or other certificates of Responsible Officers of the Additional Guarantor as the Bank may require evidencing the identity, authority and capacity of each Responsible Officer thereof authorized to act as a Responsible Officer in connection with this Amendment and the other Loan Documents to which the Additional Guarantor is a party;
- (v) such documents and certifications as the Bank may require to evidence that the Additional Guarantor is duly organized or formed, and that the Additional Guarantor is validly existing, in good standing and qualified to engage in business in each jurisdiction where its ownership, lease or operation of properties or the conduct of its business requires such qualification, except to the extent that failure to do so could not reasonably be expected to have a Material Adverse Effect;

(vi) tax and judgment lien search results against the Additional Guarantor, and the Property of the Additional Guarantor evidencing the absence of Liens on its assets, except for Liens permitted by Section 8.8 of the Credit Agreement;

(vii) pay-off and lien release letters from secured creditors, if applicable, (other than holders of Permitted Liens) of the Additional Guarantor and containing an undertaking to cause to be delivered to the Bank UCC termination statements, mortgage releases and any other lien release instruments reasonably necessary to release Liens on the assets of the Additional Guarantor, in form and substance acceptable to the Bank; and

(viii) all documentation and other information required by bank regulatory authorities under applicable "know your customer" and anti-money laundering rules and regulations, including the Patriot Act; and a fully executed IRS Form W-9 (or its equivalent) for the Additional Guarantor.

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4.6. On the date of consummation of the Circle Acquisition, the Bank shall have received with respect to the Circle Acquisition and the limited liability company whose assets are being sold as part of the Circle Acquisition (such entity referred to as "Circle"):

(i) tax and judgment lien search results against Circle, and the Property of Circle evidencing the absence of Liens on its assets, except for Liens permitted under Section 8.8 of the Credit Agreement;

(ii) pay-off and lien release letters from secured creditors (other than holders of Liens permitted under Section 8.8 of the Credit Agreement) of Circle and containing an undertaking to cause to be delivered to the Bank UCC termination statements, mortgage releases and any other lien release instruments reasonably necessary to release Liens on the assets of Circle, in form and substance acceptable to the Bank;

(iii) any deposit account control agreements and landlord waivers, to the extent requested by the Bank to perfect its Lien on the Property of Circle; and

(iv) a copy of all Bonding Agreements entered into or assumed in connection with the Circle Acquisition and a schedule of all Bonds outstanding that are assumed as part of the Circle Acquisition.

#### SECTION 5. REPRESENTATIONS.

In order to induce the Bank to execute and deliver this Amendment, the Borrower hereby represents to the Bank that as of the date hereof (a) the representations and warranties set forth in Section 6 of the Credit Agreement are and shall be and remain true and correct (except that the representations contained in Section 6.5 shall be deemed to refer to the most recent financial statements of the Borrower delivered to the Bank) and (b) the Borrower is in compliance with the terms and conditions of the Credit Agreement and no Default or Event of Default has occurred and is continuing under the Credit Agreement or shall result after giving effect to this Amendment.

#### SECTION 6. MISCELLANEOUS.

6.1. The Borrower heretofore executed and delivered to the Bank the Security Agreement and certain other Collateral Documents. The Borrower hereby acknowledges and agrees that the Liens created and provided for by the Collateral Documents continue to secure, among other things, the Secured Obligations arising under the Credit Agreement as amended hereby; and the Collateral Documents and the rights and remedies of the Bank thereunder, the obligations of the Borrower thereunder, and the Liens created and provided for thereunder remain in full force and effect and shall not be affected, impaired or discharged hereby. Nothing herein contained shall in any manner affect or impair the priority of the liens and security interests created and provided for by the Collateral Documents as to the indebtedness which would be secured thereby prior to giving effect to this Amendment.

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6.2. Except as specifically amended herein, the Credit Agreement shall continue in full force and effect in accordance with its original terms. Reference to this specific Amendment need not be made in the Credit Agreement, the Notes, or any other instrument or document executed in connection therewith, or in any certificate, letter or communication issued or made pursuant to or with respect to the Credit Agreement, any reference in any of such items to the Credit Agreement being sufficient to refer to the Credit Agreement as amended hereby.

6.3. The Borrower agrees to pay on demand all costs and expenses of or incurred by the Bank in connection with the negotiation, preparation, execution and delivery of this Amendment, including the fees and expenses of counsel for the Bank.

6.4. This Amendment may be executed in any number of counterparts, and by the different parties on different counterpart signature pages, all of which taken together shall constitute one and the same agreement. Any of the parties hereto may execute this Amendment by signing any such counterpart and each of such counterparts shall for all purposes be deemed to be an original. Delivery of a counterpart hereof by facsimile transmission or by e-mail transmission of an Adobe portable document format file (also known as a "PDF" file) shall be effective as delivery of a manually executed counterpart hereof. This Amendment shall be governed by, and construed in accordance with, the internal laws of the State of Illinois.

[SIGNATURE PAGE TO FOLLOW]

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“BORROWER”

WILLDAN GROUP, INC.

By /s/ Thomas D. Brisbin  
Thomas D. Brisbin  
President and Chief Executive Officer

“GUARANTORS”

ELECTROTEC OF NY ELECTRICAL INC.  
PUBLIC AGENCY RESOURCES  
WILLDAN ENERGY SOLUTIONS  
WILLDAN ENGINEERING  
WILLDAN ENGINEERS AND CONSTRUCTORS  
WILLDAN FINANCIAL SERVICES  
WILLDAN HOMELAND SOLUTIONS  
WILLDAN INFRASTRUCTURE  
WILLDAN LIGHTING & ELECTRIC, INC.  
WILLDAN LIGHTING & ELECTRIC OF CALIFORNIA  
WILLDAN LIGHTING & ELECTRIC OF WASHINGTON, INC.

By /s/ Thomas D. Brisbin  
Thomas D. Brisbin  
Chairman of the Board

[Signature Page to Second Amendment to Credit Agreement and Consent]

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Accepted and agreed to.

BMO HARRIS BANK N.A.

By /s/ Brian Russ  
Name Brian Russ  
Title Vice President

[Signature Page to Second Amendment to Credit Agreement and Consent]

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**EXHIBIT A**

**DELAYED DRAW TERM NOTE**

U.S. \$3,000,000

January , 2015

FOR VALUE RECEIVED, the undersigned, WILLDAN GROUP, INC., a Delaware corporation (the “Borrower”), hereby promises to pay to BMO Harris Bank N.A. (the “Lender”) or its registered assigns at the principal office of the Lender in Chicago, Illinois (or such other location as the Lender may designate to the Borrower), in immediately available funds, the principal sum of Three Million and 00/100 Dollars (\$3,000,000) or, if less, the aggregate unpaid principal amount of all Delayed Draw Term Loans made or maintained by the Lender to the Borrower pursuant to the Credit Agreement, in installments in the amounts called for by Section 2.7(a) of the Credit Agreement, together with interest on the principal amount of such Delayed Draw Term Loan from time to time outstanding hereunder at the rates, and payable in the manner and on the dates, specified in the Credit Agreement.

This Delayed Draw Term Note (this “Note”) is the Delayed Draw Term Note referred to in the Credit Agreement dated as of March 24, 2014, by and among the Borrower, the Guarantors party thereto, and the Lender (as extended, renewed, amended or restated from time to time, the “Credit Agreement”), and this Note and the holder hereof are entitled to all the benefits and security provided for thereby or referred to therein, to which Credit Agreement reference is hereby made for a statement thereof. All defined terms used in this Note, except terms otherwise defined herein, shall have the same meaning as in the Credit Agreement. This Note shall be governed by and construed in accordance with the internal laws of the State of Illinois.

This Note is issued in substitution and replacement for and continues to evidence the indebtedness previously evidenced by, that certain Delayed Draw Term Note of the Borrower dated March 24, 2014, in the face amount of \$2,500,000.

Voluntary prepayments may be made hereon, certain prepayments are required to be made hereon, and this Note may be declared due prior to the expressed maturity hereof, all in the events, on the terms and in the manner as provided for in the Credit Agreement.

[REMAINDER INTENTIONALLY LEFT BLANK; SIGNATURE PAGE FOLLOWS]

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The Borrower hereby waives demand, presentment, protest or notice of any kind hereunder.

WILLDAN GROUP, INC.  
A Delaware corporation

By: /s/ Stacy B. McLaughlin  
Stacy McLaughlin  
Chief Financial Officer

[Signature Page to Delayed Draw Term Note]

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## **Willdan Broadens National Energy Services with Acquisitions of Energy Efficiency Engineering Companies in Midwest and Pacific Northwest**

**ANAHEIM, Calif., January 21, 2015** — Willdan Group, Inc. (“Willdan”) (NASDAQ: WLDN) today announced that it has completed the acquisitions of two privately-held energy efficiency engineering companies. 360 Energy Engineers (“360 Energy”) is a Lawrence, Kansas based leading engineering and energy management consulting firm serving customers in education, healthcare, industry, manufacturing and government. Abacus Resource Management Company (“Abacus”) is a Beaverton, Oregon based leading energy efficiency engineering firm in the Pacific Northwest serving primarily utility and municipal clients. Willdan has closed both transactions, which are estimated to add more than \$20 million in annual revenue. Both transactions are expected to be accretive to earnings per share on a GAAP basis in 2015. Willdan has acquired both companies for a total consideration valued at approximately \$21.2 million, consisting of cash, common stock, promissory notes, and earn-out provisions.

“These strategic acquisitions are right in line with our focus on expanding our Energy Solutions segment into new geographies,” said Tom Brisbin, Willdan’s Chief Executive Officer. “Both acquisitions have been growing revenue organically at a double digit pace. Their projects are typically larger and have higher margin because they provide a complete turnkey solution including project design, and construction management. They also facilitate project financing through third parties, which is based on energy savings. With 360 Energy, Willdan enters markets throughout central Midwestern and mountain states. Likewise, Abacus strengthens Willdan’s presence in the Pacific Northwest. Additionally, both acquisitions significantly strengthen our engineering and construction management expertise. This will enable Willdan to offer our more than 3,000 customers these more comprehensive services. We welcome all of the employees of 360 Energy and Abacus to Willdan.”

The cash portions of the transactions were funded under Willdan’s amended credit facility with BMO Harris Bank’s Engineering and Construction Group. Wedbush Securities acted as Willdan’s financial advisor for both transactions. O’Melveny & Myers LLP served as Willdan’s legal advisor. Additional details on each acquisition, along with a description of the amendment to Willdan’s credit facility, are provided in the Company’s Form 8-K filed with the Securities and Exchange Commission on January 21, 2015.

### **Conference Call**

Willdan will host a conference call to discuss the acquisitions today, January 21, 2015 at 4:30 p.m. Eastern Time/1:30 p.m. Pacific Time. Interested parties may participate in the conference call by dialing 888- 452-4023 (719-785-1765 for international callers). When prompted, ask for the “Willdan Group Inc., Acquisition Update.” The conference call will be webcast simultaneously on Willdan’s website at [www.willdan.com](http://www.willdan.com) under Investors: Events. The telephonic replay of the conference call may be accessed approximately two hours after the call through February 4, 2015 by dialing 888-203-1112 (719-457-0820 for international callers). The replay access code is 5616669. The webcast replay will be archived on Willdan’s website.

### **About Willdan Group, Inc.**

Celebrating its 50th year of business, Willdan provides outsourced professional technical and consulting services to public agencies, public and private utilities, and commercial and industrial firms throughout the United States. Willdan benefits from well-established relationships, industry-leading expertise and a solid reputation for delivering projects on time and on budget. The company’s service offerings span a broad set of complementary disciplines that include engineering and planning, energy efficiency and sustainability, financial and economic consulting, and national preparedness. Willdan has crafted this set of integrated services so that, in the face of an evolving environment—whether economic, natural, or built—Willdan can continue to extend the reach and resources of its clients. For additional information, visit Willdan’s website at [www.willdan.com](http://www.willdan.com).

### **About Willdan Energy Solutions**

Willdan Energy Solutions develops and implements comprehensive energy solutions nationwide for utilities, commercial entities, and all levels of government. We help our clients realize cost and energy savings by tailoring solutions that serve vertical markets such as data centers, healthcare, lodging, and schools; providing energy reduction plans for large end-user commercial facilities and multi-family residences; and developing and implementing cutting-edge, cost-effective measures for small businesses. Our highly experienced staff works as independent representatives for our clients to deliver the following services:

- Expert analysis of energy consumption
- Identification and implementation of financial strategies, including review of incentives/rebates/grants, tax incentives, low-interest funding sources, and performance contracting alternatives
- Tailored engineering approaches that help customers achieve their energy goals including site surveys, building system upgrades/recommendations, master planning, and incorporation of renewables
- Direct installation and oversight of implementation that ensure proper application of recommended measures

- Measurement and verification to track and demonstrate long term results of energy solutions

Project and program management by highly experienced and credentialed technical staff from conceptual design all the way through full project implementation

### **About 360 Energy Engineers**

360 Energy Engineers provides a broad array of energy-centered engineering services for public and private K-12 schools, higher education institutions, city and county governments, and commercial and industrial building owners. 360 Energy has experience in developing, installing and supporting customized solutions that minimize total life cycle costs, including lower long-term energy and maintenance costs as well as initial capital investment. For additional information, visit 360 Energy's website at [www.360energyengineers.com](http://www.360energyengineers.com).

### **About Abacus Resource Management Company**

Abacus Resource Management Company is a leading energy engineering firm in the Pacific Northwest serving utility, municipal, university, school and hospital clients. Abacus regularly delivers solutions to reduce customer's energy use by 30% to 50% while making substantial improvements to their facilities. For additional information, visit Abacus's website at [www.abacusrm.com](http://www.abacusrm.com).

### **Forward-Looking Statements**

Statements in this press release that are not purely historical, including statements regarding Willdan's intentions, hopes, beliefs, expectations, representations, projections, estimates, plans or predictions of the future are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The forward-looking statements involve risks and uncertainties including, but not limited to our ability to expand our service offerings in our Energy Solutions segment and our geographic reach, and continue to win new contracts and maintain the existing contracts for 360 Energy and Abacus. It is important to note that Willdan's actual results could differ materially from those in any such forward-looking statements. Factors that could cause actual results to differ materially include, but are not limited to, a slowdown in the local and regional economies of the states where Willdan conducts business and the loss of or inability to hire additional qualified professionals. Willdan's business could be affected by a number of other factors, including the risk factors listed from time to time in Willdan's SEC reports including, but not limited to, the Annual Report on Form 10-K filed for the year ended December 27, 2013. Willdan cautions investors not to place undue reliance on the forward-looking statements contained in this press release. Willdan disclaims any obligation to, and does not undertake to, update or revise any forward-looking statements in this press release.

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### **Contacts:**

#### **Willdan Group, Inc.**

Stacy McLaughlin, 714-940-6300  
Chief Financial Officer  
[smclaughlin@willdan.com](mailto:smclaughlin@willdan.com)

Or

#### **Investor/Media Contact**

Financial Profiles, Inc.  
Moirá Conlon, 310-478-2700  
[mconlon@finprofiles.com](mailto:mconlon@finprofiles.com)

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